

Corrigendum to RFP- 03/2022-23 RFP for Appointment of Consultant for augmentation of CBS hardware and related components at DC, DRC and NS
RFP Ref.No.03/2022-23 Dated 21.04.2022

With reference to RFP Ref No. 03/2022-23 dated 13.04.2022 published on our website <https://www.bankofmaharashtra.in>, and subsequent to Pre-Bid meeting held on 21.04.2022 at 1500 hours with bidders, following amendments to the RFP document are made with immediate effect:-

SN	RFP Page No.	Point No.	RFP Term/Clause no.	Clause as per RFP	Clause Revised as
1	11	3.9 F	Commercial evaluation	Only those bidders who have qualified after Technical evaluation will be eligible for the next stage of evaluation i.e. Commercial Evaluation. Bank reserves the right of selection of bidder either by opening of Commercial Bids of bidders or proceed with the selection of bidder through Online Reverse Auction. If Bank opts for Reverse Auction, the Commercial Bids will not be opened. The details of Reverse Auction process are given in Annexure I for reference.	Only those bidders who have qualified after Technical evaluation will be eligible for the next stage of evaluation i.e. Commercial Evaluation. Selection of bidder will be by opening of online Technical Bids of bidders and physical commercial bids of the bidder.
2	67	ANNEXURE K :	ELIGIBILITY EVALUATION	The Bidder should have experience of completing at least 1 project covering RFP Preparation, Vendor Evaluation & Selection and hardware refresh/ augment for at least 2 scheduled commercial banks / Insurance company with minimum 1000 branches in India. One out of the 2 scheduled commercial banks / Insurance company with minimum 1000 branches in India should be a public sector bank. *Completed and Ongoing projects will be considered	The Bidder should have experience of completing at least 1 project covering RFP Preparation, Vendor Evaluation & Selection and hardware refresh/ augment for at least 1 scheduled commercial banks / Insurance company/BFSI/ or a Government entity or PSU with more than 1000 branches in India in India. *Completed and Ongoing projects will be considered Relevant credential letter OR Project Completion Letter OR Purchase Order Copy along with latest invoice OR Contract Copy along with latest invoice If invoices are submitted as proof, 1. for ongoing projects: The invoices should cover

					at least one milestone invoiced on completion. 2. For completed project invoices for all the milestones or final milestone should be submitted.
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RFP Calendar is also revised. Last date of sale of tender document and last date for bid submission is revised as under:

Last Date and Time for receipt of tender offers	13/05/2022 up to 15:00 hrs.
Date of opening of Technical bids	13/05/2022 at 15:30 hrs.

Notice regarding online Technical bid and Commercial bid submission

Bank has opted for technical bid submission though online mode. The detailed instructions pertaining to Online mode of bid submission was already part of **Annexure-j** of 03/2022-23

The said Tender shall be available online on website <https://eauction.auctiontiger.net> .The bidders has to submit their bids by uploading the required document on the portal <https://eauction.auctiontiger.net> on or before the due date. The notice regarding date and time of online Technical bid submission shall also be notified separately on Bank's official website <https://www.bankofmaharashtra.in> . Please note that Bids submitted other than Online mode mentioned above shall not be accepted.

Submission of commercial bid – commercial bids are to be sent in sealed envelope clearing mentioning the Tender Details and Bidders name in sealed envelope at following address:

Deputy General Manager, Information Technology

Bank of Maharashtra, IT Department, 3rd Floor, Head Office, Lokmangal, 1501, Shivajinagar, Pune – 411 005

Note- Except changes mentioned above, there is no change in any clauses, terms & conditions, Schedule of the RFP document.

Deputy General Manager,
Information Technology

3.10 Technical Evaluation Criteria

Technical criteria are classified under 3 heads - Credentials, People and Presentation. The table below highlights the parameters under the technical criteria and scoring methodology.

Criteria	Evaluation Parameters	Max Marks	Scoring Methodology
1 Credentials			
1.1	<p>The Bidder should have experience on the following areas in the last 5 years:</p> <ol style="list-style-type: none"> 1. RFP Preparation 2. Vendor Evaluation & Selection 3. Consultancy for hardware upgrade, fresh hardware procurement or hardware renewal consultancy 4. IT Project management <p>Completed or on-going projects would be considered.</p>	45	<ol style="list-style-type: none"> 1. 40- if the bidder can demonstrate experience in any 3 or more areas for 2 Public Sector Bank with more than 1000 branches in India. 2. 35 marks - if the bidder can demonstrate experience in any 3 or more areas for 1 Public Sector Bank with more than 1000 branches in India. 3. 35 marks - if the bidder can demonstrate experience in any 2 or more areas for 2 Public Sector Bank with more than 1000 branches in India. 4. 30 marks - if the bidder can demonstrate experience in any 2 or more areas for 1 Public Sector Bank with more than 1000 branches in India. 5. 20 marks- if the bidder can demonstrate experience in at least 3 or more areas for a Scheduled Commercial Bank other than PSB / /Insurance Firm with more than 1000 branches in India/BFSI/ or a Government entity or PSU with more than 1000 branches in India in India. 6. 10 marks- if the bidder can demonstrate experience in at least 2 areas for a Scheduled Commercial Bank other than PSB /Pvt. Bank/ / Insurance Firm with more than 1000 branches in India/ Insurance Firm in India with more than thousand branches / BFSI/ or a Government entity or PSU with more than 1000 branches in India in India. 7. Nil for others 8. 5 marks - if the requested experience is in Bancs24 CBS solution Hardware Sizing. <p>Relevant credential letter OR Project Completion Letter OR Purchase Order</p>

Criteria	Evaluation Parameters	Max Marks	Scoring Methodology
			<p>Copy along with latest invoice OR Contract Copy along with latest invoice</p> <p>If invoices are submitted as proof,</p> <p>1. for ongoing projects: The invoices should cover at least one milestone invoiced on completion.</p> <p>2. For completed project invoices for all the milestones or final milestone should be submitted..</p>
1.2	Number of Years in IT Consultancy (valid as on date of bid submission)	25	<p>1. 25 Marks- if bidder is having experience of more than 10 years</p> <p>2. 20 Marks- if bidder is having experience of more than 5-10 years</p> <p>3. 15 Marks- If the bidder is having experience of 3-5 years</p> <p>4. 10 Marks- If the bidder is having experience of less than 3 years.</p> <p>Documentary Evidence: Self-declaration on the letter head signed by the authorized signatory.</p>
	Sub-Total	70	
2 People			
	<p>The VENDOR / CONSULTANT should have a pool of resources (at least 2 resources) in the below mentioned areas. The resources should have at least worked in the respective areas for at least 1 public sector bank in India or scheduled commercial Bank.</p> <p>The areas of expertise are :</p>		
2.1	<p>The proposed Project Director should have Management Consulting experience of over 7 years and should have experience in</p> <p>1. CBS Contract Renewal</p> <p>2. RFP Preparation</p> <p>3. Vendor Evaluation & Selection</p> <p>4. Data Centre Infrastructure/Hardware</p> <p>5. IT Project management</p>	15	<p>1. If proposed Key project Leader has more than 7 years of overall experience and have experience in any 3 or more areas out of 7 areas mentioned for Scheduled Commercial Bank with more than 1000 branches in India/ Insurance Firm in India with more than thousand branches / BFSI with more than 1000 branches in India Government/ PSU in India. - Full Marks</p> <p>2. If proposed Key Project Leader having overall experience of between 5-7 years and have experience in any 3 or more areas</p>

Criteria	Evaluation Parameters	Max Marks	Scoring Methodology
	<p>6. Cyber Security</p> <p>7. Networking</p> <p>All past credentials for the individual will be counted irrespective whether the work done was in the existing organization or previous ones.</p> <p>The Bank at its discretion may validate the claims made by the individual. In the event such a claim turns out to be false the Bank may at its discretion either disqualify the bidder or may choose not to consider the Bank as a credential for scoring.</p>		<p>out of 7 areas mentioned for a Scheduled Commercial Bank with more than 1000 branches in India/ Insurance Firm in India with more than thousand branches /BFSI with more than 1000 branches in India Government/ PSU in India. 10 Marks</p> <p>Documentary Evidence:</p> <p>The bidder is required to submit a self-declaration along with the name of the clients where the Key project leader has worked in the past. Customer Credentials letter will also be considered.</p>
	Sub-Total	15	
3	<p>Technical</p> <p>Technical Presentation to the Bank's Evaluation Team covering Demonstration of in-depth understanding of the Bank's project requirements through the technical proposal supplemented by Presentation and interactions. Presentation should broadly cover</p> <p>a) Strategy articulation</p> <p>b) Understanding the project & approach plan</p> <p>c) Team experience & strength</p> <p>d) Resources to be deployed for this project</p> <p>e) Project execution timelines</p>	15	<p>Subjective Evaluation based on the Bank's perception of the quality & applicability of the proposal and interactions held during presentation.</p>
	Sub-Total	15	
	Total Marks	100	

Note:

1.1. The qualifying marks for the technical evaluation would be 70% (70/ 100) any bidder scoring less than 70% marks would not be considered and would be technically rejected.

- Bidding on consortium basis will not be accepted. It is clarified that bids submitted as consortium shall be rejected.

2. In-case of corporate restructuring the earlier entities incorporation certificate, financial statements, credentials etc. can be considered
3. In case of business transfer where the bidder has acquired a business from an entity (“Seller”) work experience credentials of the Seller in relation to the acquired business can be considered
4. Copies of all relevant supporting documents / certificates duly signed by the authorized signatory should be submitted along with the bid response.
5. Scheduled commercial banks or public sector banks do not include RRB’s and cooperative Banks
6. Public sector banks / Scheduled commercial banks / insurance companies’ / government entities / PSU refer to scheduled commercial banks / insurance companies’ / government entities / PSU in India only.
7. Location for the project would be Pune and Hyderabad.