

Reply to Pre-Bid Queries

RFP212020- Supply, Installation & Commssioing of Computer Hardware & Peripherals at Various Locations of Bank of Maharashtra (Pre-Bid meeting date 27.01.2021)

Sr no	Page #	Point / Clause #	Main Clause name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
1	14	2.11	Scrutiny of Offers Commercial Evaluation	Bank reserves the right of selection of vendor by opening of Commercial Bids of bidders and proceed with the selection of vendor through Online Reverse Auction if Bank finds that the TCO given by Bidders is on higher side. The details of Reverse Auction process are given in Annexure - S for reference.In case, the bank opts for reverse auction, the sealed commercial bids submitted by bidders shall not be opened.	We Request Bank to confirm whether Bank will conduct RA or the bid given by bidder will be treated as final commercial bid.	Both Options are open, If Bank shall opt for Online RA, Commercial bids submitted shall not be opened.
2	20	2.35	Rate contract	Bank of Maharashtra reserves the right to enter into a rate contract with L1 and/or L2 and/or L3 for delivery of hardware and software for any branches/offices including the branches/offices to be opened after order has been placed through this tender process	Please suggest is Order will split between L1:L2 and L3	Bank reserves the right to split the order into L1 and L2 Bidder in the split ratio of 60:40, provided that the difference between L1 & L2 final price is in the range of 10% and L-2 accepts the price of L-1 Line itemwise.
3	23	Annexure V	Land Border registration certificate From Bidder	Note- In line with the contents of Order No. 6/18/2019-PPD (Public Procurement No.1) dated 23rd July 2020 issued by Ministry of Finance, Department of Expenditure, Public Procurement Division, inviting attention to OM No. 6/18/2019-PPD dated 23rd July 2020 for the "Restrictions under Rule 144 (xi) of the General Financial Rules (GFRs), 2017, Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the competent Authority. (Registration Committee constituted by the Department for Promotion of Industry and Internal Trade (DPIIT)). For Details please refer Annexure-W of this RFP document.	We request for having land border certificate from Bidders and OEM Both.	As per Govt. Guidelines, No Change
4	29	4.17	Annual Maintenance Charges	The bidder should provide post warranty AMC services @ 4% p.a. on the cost of Hardware.	Looking at the increase in the cost of spare/component from all manufactrer, 4% AMC cost is very less to manage. We sincerely request Bank to consider 6% p.a. on the cost of PC & 10% p.a on the cost of Printer & scanner.	The bidder should provide post warranty AMC services @ 5% p.a. on the cost of Hardware.
5	48	6.3	ANNEXURE D: Technical Specifications	Make, Model, Part Number and details - Must be Specified and all the relevant product brochures and manuals must be submitted	We request Bank to add, OEM of Monitor will same of CPU. There might be chances of quoting other makes which is not same of CPU.	Monitors shall be OEM specific, Bidder needs to submit the same OEM make monitor as of CPUs
6	48	6.3	ANNEXURE D: Technical Specifications	Min. 160 degree Horizontal and 160 degree vertical	We request to ammend this to Min. 90 degree Horizontal and 50 degree vertical	Min. 90 degree Horizontal and 50 degree vertical or higher
7	48	6.3	ANNEXURE D: Technical Specifications	250 cd/m2	We request to ammend this to 200 cd/m ²	200 cd/m ² or higher

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8	48	6.3	ANNEXURE D: Technical Specifications	Power supply- External	We request to ammend this to Internal	No change as per RFP
9	49	6.7-Laser Printer	Printing Speed(Simplex:A4/LTR)	Up to 25 ppm (pages per minute)	Request to enhance the speed to 35 PPM as Technology has upgraded due to digital content .	No change as per RFP
10			Printing Speed(Duplex	Up to 15/16ppm (pages per minute) Up to 7.7 /8spm	Request to enhance the speed	No change as per RFP
11			Duty Cycle	12000 pages and above	Request to enhance the duty cycle to 80000 as RMPV is	No change as per RFP
12			Copy speed	Up to 25/26 cpm (Copies per minute)	Request to enhance the speed to 35CPM as market has	No change as per RFP
13			Copy Speed (Duplex	Up to 15/16 cpm	Request to enhance the speed	No change as per RFP
14			Paper Input (Standard)	Minimum 150 Sheets	Request to enhance the tray capacity to 250 sheet to avoid	No change as per RFP
15			Standard Interface	Minimum 2.0 High speed USB and 10/100 base T/base TX	Request to enhance the Lan bandwidth to 1 Gbps	No change as per RFP
16			Software	Printer Driver, scanner driver, multi-function utility	Mangal is third party fonts . Our device will accept the print	No change as per RFP
17			Memory	Minimum 128 MB or equivalent or higher	Request to enhance the speed to 256 MB RAM	No change as per RFP
18	33	Point # 4.25	Penalty for downtime	Desktop PC - 750, HDP - 500, PBP - 500, Scanner - 250, LJP - 500, Biometric - 200,	Request relaxation in clause as Desktop PC- 200, HDP - 200, PBP - 150, Scanner - 50, LJP - 100, and Server - 500, since, certain a time situation's are beyond control hence, adhering deadlines become real challenge.	No change as per RFP
19	41	Point # 4,44	Other Instructions	The purchase order will be issued in phased manner as per banks requirement.	Request to place single order for complete qty as mentioned in tender	No change as per RFP
20		PMA Clause - Preference for Domestically Manufactured Electronic Goods (PMA)			MAKE IN INDIA Clause is standard of Government procurement process hence request to include the PMA Clause	Clause included as per applicability
21	46	Point # 6.1	6.1 Desktop PC- Category –A without Monitors	AMD : AMD B-300 or higher Chipset	Request to change the Chipset as B560 or higher as per the current market standard	No change, Higher chipset accepted
22	47	Point # 6.2	6.2 Desktop PC- Category –B without Monitors	AMD : AMD B-300 or higher Chipset	Request to change the Chipset as B560 or higher as per the current market standard	No change, Higher chipset accepted
23	73	Technical - Desktop PC- Category –A	CPU	10th Generation Intel® Core™ i3-10100 Processor (6MB cache, 3.6Ghz, Quad-Core)/AMD Ryzen 3 3200G Pro (3.6 Ghz; 6 MB Cache, Quad Core) processor or higher	Intel® Core™ i3-10100 Processor should be compared with AMD* Ryzen 7 Pro 4750	9th Generation Intel® Core™ i3-9100 Processor (6MB cache, 3.6Ghz, Quad-Core) or higher /AMD Ryzen 3 3200G Pro (3.6 Ghz; 6 MB Cache, Quad Core) processor or higher
24	73	Technical - Desktop PC- Category –A	Memory	2 x 4 GB DDR4 RAM/ 1 X 8 GB RAM upgradable to 32 GB RAM with 2 DIMM slots or Higher	Since the tender asks for 06 years of support . We request the bank to memory upgradable to 64 GB keeping in mind the long tenure of the desktop usage	No Change

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25	73	Technical - Desktop PC- Category –A	Storage	Hybrid -1TB SATA III (6 Gb/s or above) HDD with min. 7200 RPM + 256 GB SSD (Solid State Drive), OS must be installed on SSD.	In case of an hybrid offering , we recommend NVMe storage class 35 . Kindly clarify	No change in RFP Clause
26	73	Technical - Desktop PC- Category –A	Power Management	Energy star compliant for power saving	The base model will be energy star however with latest Energy Star 8.0 criteria and as per new norms of the Energy Star 8.0 some desktop system with add -on ports may not be have the Energy Star Lable	No change in RFP Clause
27	73	Technical - Desktop PC- Category –A	Motherboard	Intel : H110/B250 or higher Chipset on OEM Motherboard AMD : AMD B-300 or higher Chipset on OEM Motherboard Should have following features: <input type="checkbox"/> Minimum 2 Free PCI / PCIe Slots <input type="checkbox"/> Compatible with CPU & RAM	We recommend the latest Intel B460 Chipset here and in addition to that Hardware based TPM 2.0 for enhanced security for the bank	No change, Higher chipset accepted
28	22	3.1	3. QUALIFICATION CRITERIA	• The Bidder submitting the offers should be a Registered Company in India under the Companies Act, 1956/2013 and shall be in existence for the last five years having a turnover of Rs. 80 crores per year in the last three financial year's i.e 2017-2018 and 2018- 19 and 2019-20* in hardware business. This must be the individual Company's turnover and not that of any group of Companies. Copy of the certificate of incorporation should be enclosed as documentary proof.	We request your good self to kindly follow CVC Guidelines No. 12-02-1-CTE-6 Dated: 7th May, 2004 and No. 12-02-1-CTE-6 Dated the 17th December 2002.	No change in Eligibility Criteria
29					Kindly reduce average turnover matching to order value may be 22/25 Crores as per above CVC guidelines.	No change in Eligibility Criteria
30	22	3.1	3. QUALIFICATION CRITERIA	• The bidder should have support centers at minimum 37 locations where Bank's Zonal offices are located. List of Zonal Offices of the Bank are enclosed at Annexure-U across the country either own or through franchisee. List of such support centers with contact persons, telephone numbers and addresses should be enclosed.	Kindly amend to Bidder or its OEM as service delivery is normally via ticket and monitoring application and OEM is responsible for warrantee obligations, we suggest to make above change.	No change in Eligibility Criteria

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31	22	3.1		The bidder should have executed min. one single order of value Rs. 5.0 crore or above in at least one of the last three financial years. i.e. 2017-18, 2018-19, 2019-20 for supply of hardware/peripherals to scheduled commercial banks/PSU /Central/ State Govt. organization. Also, Bidder must have executed Total Order Value of Rs.10.0 Crore in the last three Financial years for supply of hardware/peripherals to scheduled commercial banks/PSU /Central/ State Govt. organization.(Orders for Tablets/l-pads/mobile devices shall not be taken into consideration) Necessary certificates/credentials/PO (financial year wise) to that effect from the banks should be enclosed.	Since only 5.0 Cr single order is asked and 10 Crores total order value bidder having turnover of 20//25 Crores for each year in last 3 years will justify, keeping very high bidder turnover will keep prospective bidders out of bidding process.	No change in Eligibility Criteria
32	46	6.1	9. ANNEXURE D: TECHNICAL SPECIFICATIONS	10th Generation Intel® Core™ i3-10100 Processor (6MB cache, 3.6Ghz, Quad-Core)/AMD Ryzen 3 3200G Pro (3.6 Ghz; 6 MB Cache, Quad Core) processor or higher	We Request to compare CPU enchmarks and have CPUs compared with similar benchmarks. Our OEM does not have AMD based Desktops, however comparing processors with different benchmarks will reduce our chances of wining this bid.	Clarified above
33				Extension Required for Delivery Period	There is a supply chain disruption, and considering COVID restrictions on import ,we suggest to extend delivery period	Delivery & Installation to be completed in 9 weeks from the date of acceptance of PO
34		Technical - Desktop PC- Category –A	CPU	10th Generation Intel® Core™ i3-10100 Processor (6MB cache, 3.6Ghz, Quad-Core)/AMD Ryzen 3 3200G Pro (3.6 Ghz; 6 MB Cache, Quad Core) processor or higher	Intel® Core™ i3-10100 Processor should be compared with AMD* Ryzen 7 Pro 4750	clarified above