

RFP 042017 : Pre-bid reply

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	Banks reply
1	6	1	Invitation for Tender offers	Bidders must purchase tender document in order to participate in the pre-bid meeting, No exemption will be permitted.	Page No 9 states that those are bidding by downloading the RFP from the website can pay the bid fee while submitting the bid. This contradicts the term if the person intends to attend the pre bid.	The bidders who do not wish to attend the pre-bid but interested in participation in tendering process, they can download the RFP and pay the fees during the submission of Bid
2	9	2.6	Soft Copy of Tender document	The soft copy of the tender document will be made available on the bank's website. However Bank of Maharashtra shall not be held responsible in any way, for any errors/omissions/mistakes in the downloaded copy. The bidder is advised to check the contents of the downloaded copy for correctness against the printed copy of the tender document. The printed copy of the tender document shall be treated as correct and final, in case of any errors in soft copy.	The interested bidder will go to the bank's site for downloading the same. More clarity is needed in terms of correctness of the document uploaded on the site in order to validate the authenticity of the document.	Printed tender document copy of tender is the authentic document.
3	10	2.9	Scope of Work	In case of States having Road Permit/entry tax, the bidder will have to liaison with local tax authorities and branch officials at each of the locations to obtain the necessary permissions from the respective authorities. Obtaining the necessary permission will be the responsibility of the bidder. Bank will not provide any Form C or Way Bill etc. Clearance of the equipment from Tax Authorities would be the responsibility of the bidder.	The Head office needs to intimate the branches beforehand while submitting the PO for C form/ road permit to avoid delay in distribution. Hope with the new GST tax , if each location gives the GST number it will suffice.	In the new GST tax structure, road permit and C form may not be required. But any such requirement arises its bidders responsibility to take necessary permissions.

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4	16	2.26	Purchase Order	The Purchase Order will be issued to the vendor in Phases within the Contract Period and Bank does not guarantee any minimum order quantity commitment to the vendor Further, Bank at its own discretion may or may not procure the entire indicative quantity as mentioned in the RFP Document	In this case the vendor will be under confusion or a Letter of Intent can be provided in order to be ready with dispatch as per the commitment under RFP. Moreover the pricing is based on the entire quantity asked for.	No change in RFP clause
6	17	2.28	Fixed Price	The Price finalized shall remain valid for 12 months (Rate Contract Period) from the date of such finalization with the option to Bank to review the prices every quarter for downward revision of price due to reduction of government levies, duties etc.	The price quoted is only the base price. So any increase/decrease in the taxes will be attributed to the bank account.	The RFP clause 2.28 is revised as under : The Price finalized shall remain valid for 12 months (Contract Period).
7	18	2.33	Rate Contract	The validity of the rate contract shall be two year from the date of last pre-delivery inspection	The bidder is expected to provide 5 year availability of stock with additional insurance post delivery upto 30 days of installation and general bid validity is 180 days, this contradicts with price and rate and contract validity period. Please clarify	No change in RFP clause
8	18	2.33	Rate Contract	However during the validity of the rate contract, if there is downward revision of the prices beyond 10% of the price negotiated at the time of placing the order, Bank of Maharashtra reserves the right to re-negotiate the prices before placing the order	This contradicts the RFP clause 2.28 -Fixed price for reviewing the prices every quarter	The RFP clause 2.33 is revised as under : The Price finalized shall remain valid for 12 months (Contract Period); during this period there should not any re-negotiation
9	23	4.9	Warranty	Two years onsite service warranty	Since the devices do not need any repairing a the branch, the same can be back to bench for replacement	Bidder has to arrange the pick up and delivery of the device at requisite location on his own cost.

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10	25	4.19	Other Instructions	If an agent submits bid on behalf of the principal / OEM, the same agent shall not submit a bid on behalf of another principal / OEM in the tender for the same item / product	The agent/ SI can bid only for 1 device/ OEM and not multiple devices and or OEMs.	No change in RFP clause
11	26	4.21	Special Instruction	The successful bidder will have to paste sticker "Supplied By M/s -----: Year 2017-18" on all the items provided by them	Will the serial number and OEM name work in this case. Please clarify	No change in RFP clause
12	26	5.1	SCHEDULE OF ITEMS REQUIRED	Biometric finger print capture device STQC certified Level 1	Since there are currently no L1 device certified device vendor, Please consider only L0 devices.	The biometric devices should be having a minimum of 'Level 0' UIDAI RD Certification from STQC /UIDAI and ability to detect live finger (and it should be able to reject gummy or fake finger prints
13	27	6	ANNEXURE A: TECHNICAL SPECIFICATIO	Image Acquisition Requirements - FBI -PIV	Since the devices are UIDAI compliant & STQC certified for India and used in India, FBI which is US based compliance may be deleted.	Specification as per UADAI latest guidelines.
14	27	6	ANNEXURE A: TECHNICAL SPECIFICATION - 25	ISO SC37 19794-2/4 or ANSI/INCITS 378 template formats, 500 dpi resolutions.	19794 2 & 4 should be a must.	Specification as per UADAI latest guidelines.
15	27	6	ANNEXURE A: TECHNICAL SPECIFICATION - 22	Device and Supplier - STQC Certified Level 1	UIDAI has not released the test specifications for L1 yet. It would take at least 60-90 days. Request the bank to accept as "Minimum L0 Certification"	The biometric devices should be having a minimum of 'Level 0' UIDAI RD Certification from STQC /UIDAI and ability to detect live finger (and it should be able to reject gummy or fake finger prints

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16	32	10-Annexure E	Details of Track Record (Past Installations)	Biometric finger print capturing device - Make, Model, CPU	If the NDA is submitted, sharing client CPU details may be difficult. Please consider and clarify	Provide the Financial Institutes name and contact details, Bank will verify from the respective Banks
17	20	3.3	Earnest Money Deposit	The BG should be valid for 6 months from the date of submission of the offer	The Annexure J on page 48 states that BG should be valid for 5 years. This is contradicting the original clause for 6 months validity	EMD BG validity for 6 months, successful bidder has to submit Performance BG for the entire contract period.
18	Pg 21	4.3	Payment Terms, Point No.1 and 2	1.90 % of the order value will be paid on completion of installation and commissioning at the sites and acceptance of all equipment ordered. At this stage, the bank guarantee given to the bank will be returned to the bidder.	We Request for 90% on delivery & 10% on installation against 10% PBG.	No change in RFP clause
19	Pg 21	4.3	Payment Terms, Point No.5	The price quoted by the bidder shall be fixed and not subject to adjustment during the contract period irrespective of reasons whatsoever including exchange rate fluctuations, changes in taxes, duties, levies, charges etc.	We Request for Prices not to be fixed in case of any exchange rate fluctuations, changes in govt taxes, duties, levies, charges etc	No change in RFP clause
20	Pg 21	4.3	Payment Terms	Payment will be processed and released centrally. Bidders have to submit details of biometric finger print scanner to Bank.	We request for Pro-rata payment (region office or zone basis).	No change
21	Pg 19	3.1	Eligibility of the Bidder	If the bidder is an authorized supplier of the Biometric finger print capture device, then the original manufacturer should also meet the turnover and financial criteria mentioned above and documentary proof to that effect should be enclosed.	Most of the original manufacturer for fingerprint scanners are based out of India & hesitate to share their Turnover & financial credentials, so request you to please consider the turnover & financial criteria only for Indian entity	Only bidder's credentials will be considered.

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22	Pg 34	Annexure G	Bill of Material	Biometric Finger print scan device level 0 with RD services		Revised Bill of material : Annexure G is attached
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Annexure G : Revised Bill of Materials : Schedule of Items**Schedule I: TCO for L1**

Sr. No.	Item	Make and Model	Qty *	Unit Rate with 3 year Warranty	Tax Type	TAX % per unit	Total cost for 3 year warranty
			A	B		C	D =A X (B + C)
1	Biometric Finger print scan device Minimum Level 0 with RD services & SDK		30000				
	Total Amount in figure						
	Total amount in words						

(All prices are in Indian Rupee only)

(*) The quantity mentioned is indicative only. Bank does not guarantee any minimum or maximum quantity of procurement.

The L1 (lowest one) will be selected as successful bidder as per Total Cost of Ownership i.e. the amount mentioned in column D.

We certify that all the components quoted above include cost of all activities and prices quoted are all in compliance with the terms stipulated in the RFP No: 042017

We also confirm that we agree to all the terms and conditions mentioned in this RFP

Signature:

Date:

Name: