


<p>बँक ऑफ महाराष्ट्र अंचल कार्यालय अमरावती 1-3, S™ú1" , , , i , ^ Á , , ÷ , ° ¥ , ÿ , ç , Š , ¥ , ^ Á , j , , Ä ¥ , i , , , , ÷ , ÿ , , ½ £ ¥ , , , ° ¢ ð ÿ , , Š , Ä , , ÿ , £ , , , ÷ , ú - 444606</p>		<p>Bank of Maharashtra Zonal Office Amaravati Siddhivinayak ,Opp. Atul Mangal Karyalaya , Lahanuji Nagar , Amaravati- 444606</p>
Phone : 0721-2565588, 2678206	E-mail :mkt_ama@mahabank.co.in	Fax : 0721 – 2678206

Appointment of Direct Sales Agents(DSA) for scouting of Housing loan proposals

Bank Of Maharashtra, having its head office at Pune and Zonal office at Amravati intends to appoint Direct Sales Agent (DSA) for scouting Housing loan proposals for its branches in Amravati & Wardha Distt. Interested registered partnership firms/ proprietorship firms or public/ private companies/ retired officers of Bank Of Maharashtra may apply latest by 07.05.2016. For other details including application form, please visit at www.bankofmaharashtra.in

Zonal Manager
Amravati Zone

Date: 22.04.2016

**APPLICATION FORM FOR EMPANELMENT OF DIRECT SELLING AGENTS
(DSAs) FOR HOUSING LOANS**

1. Name of Organization :
2. Constitution : Sole Proprietorship/Partnership/Company
(Please enclose Registration certificate of the firm/ Partnership deed/ M&APA in case of Private/Public Limited Companies etc. as applicable)
3. Business Address :

CITY _____ State _____ PIN CODE _____

Telephone No. _____ Fax No _____

Mobile No of Key Person _____

Email Address _____ Website _____

4. PAN No/TAN No/DIN No :
(Enclose copy of relevant ID)

5. Details of Existing Bankers :

6. Premise Ownership : Owned/ Rented/ Carpet Area

7. Proprietor/Partners/Managing Partner/Managing Director's with Residential Address:

CITY _____ State _____ PIN CODE _____

PAN No-
Address Proof-
(Enclose copies of PAN/Address proof)
(Use additional sheets if required)

8. Profile of Proprietor/Partners/Managing Partner/Managing Director's

9. Names and qualifications of the Promoters

- a _____
b _____
c _____
d _____

Note: Kindly enclose last 3 year ITRs of the Proprietor/ Partners/ Directors of the firm/ Company

10. Financial Standing:

Particulars	31/03/201_ Audited	31/03/201_ Audited	31/03/201_ Audited
Net Sales			
Net Profit after Tax			
Depreciation			
Cash Accruals			
Tangible Net Worth			

(Enclose copies of Audited Balance Sheet/Profit & Loss Statement for last 3 years)

11. Details of experience as DSA of Other Banks

- a Name of Bank/FI/HFI/Builders :
Since when empanelled :
Line of Business :
Housing loan Proposals mobilized during last 2 years :
Average Ticket Size :
Commission Rate :
b Name of Bank/FI/HFI/Builders :
Since when empanelled :
Line of Business :
Housing loan Proposals mobilized during last 2 years :
Average Ticket Size :
Commission Rate :

(Applicant must be empanelled with minimum two Bank/FI/HFI/Builders. If empanelled with multiple Bank/FI/HFI/Builders enclose additional sheets and supporting documents)

12. References: Industry/ Market reference (Minimum 2)

(Other than Bank/FI/HFI/Builders where empanelled as DSA)

- a Name of the associate :
 Constitution :
 Line of Business :
 Name & Telephone No of contact person :
- b Name of the associate :
 Constitution :
 Line of Business :
 Name & Telephone No of contact person :

13. Minimum Assured Business :
 a No of Proposals per month :
 b Loan amount per month (Rs. in Lakh) :
 c No of Proposals during first 6 months :
 d Loan amount during first 6 months (Rs in Lakh) :

14. (a) Employee Details of DSA:

Sales/Marketing Executives	Tele Calling Employees	Others	Total Staff

(b) Personal Details of the Employees:

Name of the Employee :
 Contact No. : Email Address:
 Qualification :
 Residential Address :

CITY _____ State _____ PIN CODE _____

PAN No

Whether owns Car/Two Wheeler –

Annual Income –

Details of Previous Employer –

Reasons if any for discontinuing from previous employer –

Last 3 months Performance :

Total Leads Generated	Total Business Mobilised
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(Please enclose above details for all Employees proposed to be mapped with our Bank)

15. Any other information

Certified that the above information is true and correct.

(Seal and Signature of Proprietor/Partners/Managing Partner/Managing Director/CEO)