RFP 062019 - REPLY TO PRE BID QUERIES

Sr no	Page #	Point Section #	Main Section name	Clarification point as stated in	Comment /Suggestions	Bank's reply
1	24	2.1 (pt2) Eligibility of the bidder	Qualification Criteria	The Bidder should have a minimum turnover of Rs. 1 crore per year in the last three financial year's i.e 2015-2016, 2016-2017 and 2017-2018 from eSurveillance activity	Bidder is offering E2E ATM services on an OPEX model where E-surveillance activity is an integral part of Managed Service. Computation of P&L for a single activity is difficult hence request the Bank to consider the overall revenue.	CA. Certified that actual turnover from e-surveillance
2	24	2.1 (pt6) Eligibility of the bidder	Qualification Criteria	The bidder should have experience of successful supply, installation and commissioning of minimum 500 quantity of E-Surveillance System at least two scheduled commercial banks in India during last two financial year.	Bidder is offering E2E ATM services on an OPEX model where E-surveillance activity is an integral part of Managed Service. Hence request the Bank to consider the experience of successful supply, installation and commissioning of E2E ATM Services not just for E-Surveillance System.	should specify e-surveillance as a part of other deliverables also.
3	11	(pt 9)	1.7 Scope of work	9.Storing of Images, back up of all footage and Video for any Verification (90 days minimum) (Expandable to meet higher period for storing in case of any future administrative/regulatory requirements)	Any change in the specification will require capital infusion, hence request bank to consider payment on mutually agreeable terms.	
4	11	(pt 10)	1.7 Scope of work	Use of 2-way audio to deter and deny the attempted crime and the system should be highly capable of clear voice/sound quality and there should be no disconnection even if the connectivity is lost with the command center and logs should be made available along with the alerts made	Need more clarity on this requirement	It is clearly mentioned under RFP.
5	13	(pt 26)	1.7 Scope of work	The Bank may shift its ATMs during the contract period. In these cases, the bidder must shift/re-install the same/new equipment at the new/existing location. The Bank will reimburse the shifting /re-installation charges @ 50% of monthly rental at the ATM site. The applicable monthly rental is such cases will be paid on pro- rata basis for the days for which the system was operational and bidder has to comply with the time line.	Requesting bank to amend the clause: The Bank will reimburse the shifting /re- installation charges @ 50% of the actual cost incurred at the ATM site.	

6	14	(pt 41 e)	1.7 Scope of work	e)To be able to provide the ATM related data, such as ATM ID, location, Address, Contact details, etc. in the downloadable format as advised by the Bank.	Requset the Bank to provide the data, required in the downloadable format.	format will be shared with the successful bidder.
7	16	(pt 49 b)	1.7 Scope of work	incident at command center	Request the Bank to amend the clause: QRT to be available at the site within 10-20 minutes of reporting of the incident at command center	
8	23		1.26. Right to Alter Quantities	Bank of Maharashtra reserves the right to alter the proposed quantities specified in the tender. Bank of Maharashtra also reserves the right to delete one or more items from the list of items specified in tender	Request the Bank to consider that the alteration of the proposed quantities should not be less than 50% proposed quantities specified in the tender.	
9	13	26	1.7 Scope of Work	The Bank will reimburse the shifting /re-installation charges @ 50% of monthly rental at the ATM site.	This can be finalized later depending on the monthly OPEX amount.	no change
10	13	26	1.7 Scope of Work	During the contract period, if any	This can be finalized later depending on the monthly OPEX amount.	During the contract period, if any additional sensor or security systems is required to be installed, the cost will be decided at mutually agreed cost.
11	13	34	1.7 Scope of Work	During the contract period, the vendor should upgrade the system at no additional cost, particularly with reference to upgradation in technology related to CCTV camera (resolution)/Sensors or due to compliance of any Regulatory guidelines/ requirements etc.	Any upgradation which doesn't result into a commercial impact for SSTPL will only be passed on as a freebie. Charges will be applicable otherwise.	no change
12	15	46	1.7 Scope of Work	Any new monitoring tool or report relevant to monitoring or efficiency	Any upgradation which doesn't result into a commercial impact for SSTPL will only be passed on as a freebie. Charges will be applicable otherwise.	

13	16	49	QRT	QRT to be available at the site within 5-10 minutes of reporting of the incident at command center	5-10min is practically not feasible unless dedicated QRT/HK is deployed at the sites, which will lead to incremental cost depending upon the site-clusters.	
14	22	1.22	Contract Period	bank terminates the SLA by serving 30 days prior notice in writing to the selected bidder at its own convenience without assigning any reason and without any cost or compensation thereof.	A minimum lockin of 3 years & a minimum termination notice of 90 days will be required.	
15	12	23	1.7 Scope of Work	The e-Surveillance vendor will be solely responsible to provide such information or video footage or image or reports to the police or other regulatory authorities on demand and under the permission of Bank's authorities.	SSTPL will not be responsible for extended hours (beyond UPS support) of power outage at site & the same may impact the performance of e-surveillance equipments.	
16	27	3.6	Delivery, Installation and Commissioning	The Bidder shall be responsible for delivery and installation of the equipment ordered at all the sites and for making them fully operational within 6 weeks of receiving the purchase order.		The Bidder shall be responsible for delivery and installation of the equipment ordered at all the sites and for making them fully operational within 12 weeks of receiving the purchase order.
17	47	8	Annexure D (A) - Technical & Functional	Points 1.4 & 1.8	Battery backup for the entire e- surveillance system will be for 10hrs.	no change
18	7	1st Para of the Page	Bid Collection & Submission (Proof of Purchase of Tender Document prior to Pre-Bid Meeting	the document from the website of the bank, the cost of the Tender Document	Please clarify as to in what form should the downloaded purchase of Tender Document be submitted at the Pre-Bid Meeting. Will a	Bidder has to purchase tender
	10	2nd Para of the Page		The bidders who are submitting the bid by downloading from the Bank's website will have to pay the non-refundable fee of Rs.17,700/- by way of a Demand Draft in favorof Bank of Maharashtra payable at Pune while submitting the bid.		

19	10	1.4	MSME (Waiver of Tender	Procurements for MSMEs will be as per	Our company is registered with NSIC as a MSE	In case of MSME, as per Govt
	1		Document Fee & EMD)	the policy guidelines issued by Ministry	unit eligible for participation in Central Govt	
	1		, ,	of Micro, Small and Medium Enterprises	Stores Purchase Programme as per the Single	
ļ	1			(MSME), GOI from time to time. MSMEs	Point Registration Scheme for all Electronic	
ļ	1			registered under the SPRS (Single Point	Surveillance stores & services with Govt	
ļ	1	1		Registration Scheme) of NSIC and	Purchase Regn No	
ļ	1			complying with all the guidelines	NSIC/GP/HYD/2016/0025817 (Renewal	
ļ	1			thereunder as well as those issued by	Certificate valid from 07/03/2019 to	
ļ	1			GOI from time to shall be eligible.	06/03/2012).As per the Certificate MSEs	
ļ	1			MSMEs meeting all the eligibility criteria	registered with NSIC Please confirm that NSIC	
ļ	1			laid down in this RFP shall be eligible to	Govt Purchase Enlistment Certificate stating	
ļ	1			bid for this RFP. Exemptions regarding	that the company is registered with NSIC are	
	1			Tender document fees and EMD shall be	exempted from deposit of EMD irrespective	
ļ	1			available to the eligible MSMEs.	of value of Monetary Limit.Please confirm	
ļ	1	1		Applicable guidelines for PPP-MII Public	that the production of this certificate is	
ļ	1	1		Procurement (Preference to Make in	considered sufficient for waiver of Tender	
ļ	1			India), Order 2017 shall be applicable to	Document Fees & EMD. If not, please	
ļ	1	ı		eligible bidders.	elucidate as to what other documentation is	
20	11	1.7 (4)	Scope of Work (Crowding)	To manage the crowding in the ATM site.	Please clarify the designated maximum No of	It depends on no. of machines
ļ	i			If more than designated persons are	persons(1, 2 or 3) beyond which their	
	i			present at ATM sites, appropriate	presence will be construed as crowding in	
	1			announcements should be made and	front of an ATM or at a site with multiple	
	ı	·		appropriate action to be initiated to	ATMs	person per machine is allowed.
21	11	1.7 (6)	Scope of Work (Pin	CCTV Surveillance with e-surveillance	Is a Pin Hole Camera essential? A properly	CCTV Surveillance with e-
	1		Hole/Hidden Camera)	enabled system should be provided in	concealed Hidden Camera with more field of	surveillance enabled system
	1			main ATM room, outside the ATM room,	view will be moew effective	should be provided in main
	1			in the ATM Back room and a hidden Pin		ATM room, outside the ATM
ļ	1			Hole Camera at a suitable concealed		room, in the ATM Back room
ļ	1	1		location inside the main ATM room		and a hidden Pin Hole Camera/
ļ	1					hidden camera at a suitable
ļ	1					concealed location inside the
						main ATM room.
22	11	1.7 (7)	Scope of Work (Loitering/	Event Based detection and alerting	PIR Sensor will generate a lot of false alerts &	no change
ļ	1		Camera Alerts during day	system of loitering or unauthorized	IP camera may not be able to detect all	
	1			activity, using motion detectors through	unauthorised activities as desired. This will be	
ļ	1			PIR (Passive Infrared) sensor/ IP Camera	done through Video Analytics.	
	└── ↓			on a round the clock basis.		
23	11	1.7 (9)	Scope of Work (Video	Storing of Images, back up of all footage	Video storage beyond 90 days on the device	no change
ļ	1		storage)	and Video for any Verification (90 days	will require additional HDD capacity which	
ļ	1			minimum) (Expandable to meet higher	will have cost imolications. If the storage	
ļ	1	1		period for storing in case of any future	requirement inceases beyond 90 days,	
ļ	1			administrative/regulatory requirements)	request consider additional revenue for	
I	1 L				upgradation of HDD capacity	

24	11	1.7 (13)	(Sharing of information to	Storing of ticket related notes/recordings	Please clarify the designated authority to	In case of escalation of incident.
		2.7 (20)		of conversation with various parties for	accord such permission. During escalation of	
			/ Regulatory Authority	90 days minimum. Storing of	incidents to the Police in cases of attempted	
			only under permission of	suspicious/criminal events would be for	thefts/vandalism etc the Police is often the	
			the Bank's authority)	beyond 90 days, till the closer of the	1st Responder in the Escalation Matrix. Loss	. .
			the bank's dathoneyy		of time seeking permissions from Bank	
				any entity without the permission of the	Authorities to share vital data of assistance to	to Bank simultaneously.
				Bank, If required.	the Police may result in non-apprehension of	
-	12	1.7 (19)	—	Providing audio – video footage/ images	culprits. Till what extent does the Vendor	
	12	1.7 (15)		for submission to Police authorities/Civil	have the liberty to provide information to the	
				Administration authorities or any other	Police in such circumstances.	
				regulatory authorities, under the law and	Fonce in such circumstances.	
				also cooperate with the law enforcing		
				agency for the system and database		
				related to the crime as and when it		
-	12	1.7 (23)		The e-Surveillance vendor will be solely		
	12	1.7 (23)		responsible to provide such information		
				or video footage or image or reports to		
				the police or other regulatory authorities		
				on demand and under the permission of		
				Bank's authorities. Suitable penalty will		
				be applicable in case of failure to provide		
25	12	1.7 (17)	Scope of Work (Mock	requisite footages. Bank should have the authority and	Requested that technical protocols & details	na abanga
25	12	1.7 (17)	drills)		of functioning of sensors/components be fully	no change
			units)	discretion to remotely view any of the ATMs under this solution whenever	understood by officials prior to carrying out	
					mock drills	
				required, carry out mock drills etc. with		
26	12	1.7 (18)	Scope of Work (Video	availability of log details.	While there is no problem in providing	na abanga
20	12	1.7 (10)		Providing reports as per the format		no change
			footages - cap on No of	defined by the Bank and bidder is under	footages pertaining to incidents/escalations,	
			free transaction footages)	obligation to provide audio-video	it is requested that a cap be placed on the	
				footage/images as per the requirement	monthly transaction related	
				of the Bank or other regulatory authority.	footages.Suggested that the first 25 footages	
				of the Bank of other regulatory authority.	will be provided free and thereafter a	
				of the Bank or other regulatory authority.	will be provided free and thereafter a payment of Rs 750/- per additional footage	
				of the Bank or other regulatory authority.	will be provided free and thereafter a payment of Rs 750/- per additional footage be paid to cover retrieval costs. Alternatively,	
				of the Bank or other regulatory authority.	will be provided free and thereafter a payment of Rs 750/- per additional footage be paid to cover retrieval costs. Alternatively, the Bank goes in for cloud based recording (it	
				of the Bank or other regulatory authority.	will be provided free and thereafter a payment of Rs 750/- per additional footage be paid to cover retrieval costs. Alternatively, the Bank goes in for cloud based recording (it has cost implications) with which the Bank	
27	- 12				will be provided free and thereafter a payment of Rs 750/- per additional footage be paid to cover retrieval costs. Alternatively, the Bank goes in for cloud based recording (it has cost implications) with which the Bank can retrieve footages as their desire.	
27	12	1.7 (18)	Scope of Work (Reports)	Bank may ask to provide any report as	will be provided free and thereafter a payment of Rs 750/- per additional footage be paid to cover retrieval costs. Alternatively, the Bank goes in for cloud based recording (it has cost implications) with which the Bank can retrieve footages as their desire. While any Report can be customised to suit	no change
27	12	1.7 (18)	Scope of Work (Reports)	Bank may ask to provide any report as and when required and bidder should be	will be provided free and thereafter a payment of Rs 750/- per additional footage be paid to cover retrieval costs. Alternatively, the Bank goes in for cloud based recording (it has cost implications) with which the Bank can retrieve footages as their desire. While any Report can be customised to suit the client"s requirements, a large No of	no change
27	12	1.7 (18)	Scope of Work (Reports)	Bank may ask to provide any report as	will be provided free and thereafter a payment of Rs 750/- per additional footage be paid to cover retrieval costs. Alternatively, the Bank goes in for cloud based recording (it has cost implications) with which the Bank can retrieve footages as their desire. While any Report can be customised to suit	no change

1 1	12	4 7 (24)	l	The offered ended when the balls of the		1
	12	1.7 (21)			Reports being asked for be carefully analysed	
				reporting capabilities such as e-	and pruned down to manageable essentials	
				Surveillance system down report, system		
				health check report, ATM-wise		
				sitewisealert reports, ticket transaction		
				reports, main power cut reports, chest		
				dooropen report, hood open report, CRA		
				attendance report, connectivity/ link		
				uptime report, House keeping report		
28	13	1.7 (26)	Scope of Work	The Bank may shift its ATMs during the		it will be informed well in
			(Shifting/Reinstallation of	contract period. In these cases, the	replacement of ATM, shifting/relocation of	advance.
			Sites/ATMs	bidder must shift/re-install the	site or discontinuation of ATM be intimated	
				same/new equipment at the	at least 72 hrs in advance so that so that	
				new/existing location. The Bank will	safety and proper storage of sensitive	
				reimburse the shifting /re-installation	electronic equipment/sensors and cameras by	
				charges @ 50% of monthly rental at the	our qualified technician can be ensured for	
				ATM site.	their reuse at the new	
					machine/site.placement. Requested that	
					damage to equipment on account of not	
					informing the vendor during dismantling, be	
					paid for by the Bank in addition to the 50%	
29	13	1.7 (33)	Scope of Work (Upgrades	During the contract period, if any	Requested that the scope of work be confined	upgradation in technology
			& Additional	additional sensor or security systems is	to this Tender. The specifications of	related to CCTV camera
			Hardware/Software at no	required to be installed, the vendor will	equipment, hardware & software be frozen.	(resolution)/Sensors or due to
			additional cost)	install the same without any extra cost	Additional upgrades based on emerging	
	13	1.7 (34)		During the contract period, the vendor	technologies can be incorporated/integrated,	
				should upgrade the system at no	but the additional cost (if any) in doing so, be	-
					borne by the bank	cost only in case of
				reference to upgradation in technology	-	Hardware/equipments.
				related to CCTV camera		
				(resolution)/Sensors or due to		
				compliance of any		
	15	1.7 (46)		Any new monitoring tool or report		
		(,		relevant to monitoring or efficiency		
				enhancement of the ATMs, its		
				monitoring and higher deliverance can be		
				added as per the requirements coming		
				up or discovered in future and the bidder		
				is bound to accept such requirements		
				within the overall framework of the		
				scope of the e-Surveillance services and		
			1	within the cost or charges finalized as a		

30	14	1.7 (35)	Scope of Work (Quarterly	Preventive maintenance (PM) of all the	Separate mobile application for submitting	it is clearly mentioned under
			Preventive Maintenance)	equipment covered under this scope to	the PM Report to Zone authorities since	·
			,	be carried out quarterly and a mobile	concerned individuals will be provided real-	
				application to be developed to submit	time dash board access to all sites under	
				the PM report to the concerned Zone	them through themobile application which	
				authorities and the same to be linked	will indicate when the sitewas last visited by a	
				with the real-time dashboard	Field Engineer. The Field Engineer will carry	
					out Preventive Maintence of all sites at every	
					visit or at least once a guarter	
31	14	1.7 (40)	Scope of Work (Notice -	A notice (approved by the Bank) to the	Requested that the format and wordings of	it will be shared within a time.
			Site Under E-Surveillance	effect shall be displayed that the site is	the notice be finalised prior to issue of the PO	
					so that the same can be implemented at the	
				door of the ATM site.	installation stage itself	
32	14	1.7 (41 h)	Scope of Work (Dash	To be able to integrate with the different	The scope & access methodology keeping	no change
			Board features -	systems of the Bank, such as Switch, ATM	cyber security policies of the Bank will have to	
			integration with Bank	monitoring tool, etc., as per the Bank's	be defined	
			Systems)	requirement, at no extra cost to the Bank		
33	14	1.7 (41 k)	Scope of Work	To monitor the ATM site live from any of	The mobile application & dash board are	no change
			(Monitoring by Bank	the device as authorized to the Bank	accessible by any official authorised by the	
			officials	Official	Bank via internet through their	
					smartphones/laptops/PCs. If there are any	
					other devices authorised to officials by the	
					Bank, the same may please be specified.	
34	15	1.7 (41 l)	Scope of Work (Availability	Every data related to ATM sites, should	All data will be available on our portal.	it is cleared under RFP.
			of data on Bank's	be available on both, i.e.,bidder's portal	However, protocols with respect to access to	
			Centralised Dash Board)	as well as Bank's Centralized dashboard.	Bank's Centralised Dash Board to provide	
	15	1.7 (43)		All the live feeds of the sites, such as	similar may please be specified	
				CCTV status, health status of installed		
				sensors, equipment installed at ATM site		
				shall be integrated and available at the		
				centralized dashboard maintained within		
35	15	1.7 (42)	(Mismatch of ATM IDs)	To maintain the database by mapping the	The ATM ID data captured in our system at	no change
				ATM IDs with eSurveillance site ID. In	the time of installation will be correct as it is	
				case of any mismatch, to co-ordinate	obtained from the machine itself by swiping a	
				with the Zonal offices authorities for	debit/credit card and captured in our Site	
				necessary reconciliation.	Manager. The mis-match occurs when ATMs	
					are changed/remove/added without	
					information to us. Prior information of any	
					physical change in ATM s/sites will obviate	
					ATM ID mismatches to a great extent.	

36	15	1.7 (44)	Scope of Work (Multiple	Continuous connectivity between the	Dual SIM connectivity should suffice to	no change
		(,	SIM connectivity	Command Centre and the ATM site by	ensure optimal connectivity if the site-wise	
			Shiri connectivity	implementing the solution of multiple	connectivity of service providers are mapped	
				SIM connectivity, with broadband/3G/4G		
				-	correctivite.	
				or any higher connectivity wherever		
				available. Connectivity with minimum		
	45	4 7 (47)		two SIMs functioning simultaneously.		
37	15	1.7 (47)	Scope of Work (Stationing	-	Rather than having a resource at rhe HO of	no cnange
			of a resource at bank's	posted/stationed at Bank premises for	the bank, it would be more optimal to have	
			premises)	any co-ordination, support, reporting,	an SPOC for Bank of Maharashtra at the	
				reconciling database, extracting video	vendors' CMSs for better response to issues	
				footages etc., at no Extra Cost to Bank	raised by various branches/zones and	
					coordination with various departments of the	
					vendor for expiditious rectification action.	
					The SPOC will remain in direct contact with all	
					levels of the bank at all times	
38	15	1.7 (49)	Scope of Work (QRT-	Quick response team (QRT) for attending	The approx No (or %) of sites where QRT s	the approx no. of sites for QRT
			Optional)	the incidents (Optional)	likely to be required may please be intimated	will be 400 which may be
					to determine the volume based on which an	increase or decrease by 20%.
					estimate of the cost per site can be worked	
					out for the Commercial Bid. Also an estimated	
					ratio between Metro/Urban, Semi Urban &	
					Rural ATMs be provided	
39	15	1.7 (49 (b))	Scope of Work (QRT	QRT to be available at the site within 5-	Response time is too short and is suggested	no change
			Response Time)	10 minutes of reporting of the incident at	that it should be based on density of ATMs in	-
				command center	a particular area/region. As a guide line, the	
					practical timelines suggested are 15 to 20	
					mins in Metros/Urban Areas, 30 to 40 mins in	
					Semi Urban Areas and 45 to 60 mins in Rural	
40	15	1.7 (50)	Scope of Work	House Keeping Services (optional)	If the Bank opts for House Keeping services	the approx no. of sites for QRT
_		()	(Housekeeping)		will it be for all ATMs being tendered for or	
			(will it be for a portion of the total sites. If it is	-
					the latter, what would be likely %. This data	
					will assist in determining the volume based	
					on which commercials can be quoted	
41	26	3.3	Performance Bank	The successful bidder should furnish a	Request consider PBG at 10% of value of	no change
71	20	5.5	Guarantee	Performance Bank Guarantee to the	cotract for 1 year renewable every year prior	no change
			Guarantee	extent of 10 % of the value of the	to expiry of currency	
					to expiry of currency	
				contract within 15 days of the date of		
42	27	2 5		receipt of the purchase contract.	la thora a manufacturate of	it is alongly monthered with
42	27	3.5	Price Bids (Commercial	Bank reserves the right of selection of		it is clearly mentioned under
			Evaluation)	vendor either by opening of Commercial	submitting/uploading the Commercial Bid on	КГР.
				Bids of vendors or proceed with the	line separately for Reverse Auction? If yes,	
				selection of vendor through Online	when is it to be done & on what address?	
				Reverse Auction. If Bank opts for Reverse		
			1	Auction, the Commercial Bids will not be		

43	27	3.6	Delivery, Installation & Commissioning (Time for operationalisation)	The Bidder shall be responsible for delivery and installation of the equipment ordered at all the sites and for making them fully operational within 6 weeks of receiving the purchase order.	The time provided for operationalisation of the system after issue of PO/LOI is very short. Placement of orders and procurement of hardware itself will take 6 weeks. Thereafter the system has to be assembled, configured, tested, despatched to the field, installed, checked and operationalised which will take at least 10 to 12 weeks for 700 sites. Thereafter it will take another 15 days for accepyance & testing by the Bank in terms of Section 3.7 of the RFP. It is therefore requested that the operationalisation time be increased to 20 weeks after issue of PO.	for delivery and installation of the equipment ordered at all the sites and for making them fully operational within 12 weeks of receiving the purchase order.
44	27	3.6	Delivery, Installation & Commissioning	The signing authority will be Branch Manager or Officer at branch / office.	Does this imply that Installation Reports for each site are required to be got signed by	
	28	3.6	(Installation Reports)	The entire site will be accepted after complete commissioning of equipment and satisfactory working of the entire equipment for a minimum period of 15 days.	respective Branch Managers?	
45	28	3.9 (1 (d))	Exit Option and Contract Re-negotiation	An attachment is levied or continues to be levied for 7 days upon effects of the	Please elucidate	NO change. Mentioned clearly under RFP.
46	29	3.9 (3)	Exit Option and Contract Re-negotiation	The Bank will reserve a right to re- negotiate the price and terms of the entire contract with the bidder at more favorable terms in case such terms are offered in the industry at that time.	Being a 5 year contract, this clause be deleted or a provision be included for upward revision of prices for cost of upgradation of emerging technologies as implemented by the vendor	
47	32	3.16	Acceptance Tests	At the discretion of Bank of Maharashtra, acceptance test will be conducted by the bidder at the site in the presence of the officials of Bank of Maharashtra and/or its nominated consultants. The tests will check for trouble-free operation of the complete system for ten consecutive days apart from physical verification and testing	While the Bank may satisfy itself on the installation & operationalisation of sites through their officials, the Installing Field Engineer will provide a demonstration to concerned Bank officials immediately after the installation has been completed, the site is on line and the monitoring of the site has commenced before he moves on for installation of the next site. It is requested that this date be deemed as the date of installation. However , if any discrepencies are found during the next 10 days, the date of installation for that particular site.j	

48	32	3.18	Training	proper operation and trouble shooting and routine maintenance at each and every location for a period of 2 working days. Training – cum – familiarization programme should be conducted by the bidder at each location.	It is highly unlikely that the Branch staff will be available for training on the system over 2 working days at the time of installation. Emphasis on such training will delay the installation process inordinately. While the Branch staff can be provided with a detailed demo on installation, detailed centralised training can be carried out subsequently at centralised locations decided upon by the bank after the system has stabilised & its functioning and advantages have been broadly understood by the concerned staff.a	
49	33 & 77	3.2 & Ser 1 of 19 Annexure O	Liquidated Damages	If there is a delay by the bidder in the delivery any or all goods or perform services within the stipulated time schedule, the purchase shall, without prejudice to its other remedies under the rate contract deduct from the ordered price, as liquidated damages, a sum equivalent to 1% of the order value for each week of delay until actual delivery of the complete order at each location subject to maximum of 10% of cost of E- Surveillance System. Bank of Maharashtra reserves the right to cancel	The timeline for operationalisation is just too short as explained in Ser 24. Requested that such severe Liquidated Damages be made applicalbe only if a minimum period of 20 weeks are provided for operationalisation of all sites from the issue of PO	no change
49	33	3.21	Penalty (Up time)	The equipment/system uptime requirement is 99%, however penalty shall be imposed on the SLA breach cases against the requirement as mentioned in	99 % Equipment (Device) Up Time at the site is possible & acceptable since it is dependent only on power and recording will take place till the battery loses charge. However, the Up Timeof the system is dependent on two factors - power & internet connectivity. The battery back will support functioning of the system for 8 hrs. Thereafter, if power is not restored, the site will go Off Line. Also no Internet Service Provider gaurantees an Up Time of even 95% and is willing to sign an SLA for the same. Despite using multiple SIMs, 95 % internet connectivity is not fully achievable. Therefore, keeping these two factors in mind, it is requested that the system Up Time requirement be scaled down to 95 %	no change

50	77	Ser 2 of Annexure O Ser 3 of Annexure O	Reporting	System Non Functional For :- 30 mins to 4 hrs - 30 % of monthly rental,. 4 hrs to 24 hrs - 50 %, 24 t0 48 Hrs - 75% For every identified incident, the Centrally Monitored E-Surveillance System should have evidence of incident (video recording, two-way audio communication logs, system logs), records for action taken and reporting to	Whenever a site is down due to internet or power, concerned Bank authorities will be informed through mails/calls. In such cases, the waiver of Down Time penalty be considered Piease confirm that these down timesenalty parameters are only for Equipment (Device) y Every suspicious incident is escalated to all concened authorities as per the Escalation Matrix provided by the Bank. Incidents of theft, vandalism, untoward incidets can also be escalated to the Police/Fire authorities based on the Bank,s permission protocols which need to be specified.	no change it will be shared with the successful bidder.
52	78	Ser 5 of AnnexUre O	to Undetected / Unreported Incidents	For every loss incurred by Bank, for the incidences which are not reported/detected by the vendor. Actual financial Loss as per incident.Within the billing month, the capping for this penalty would be 100% of the monthly fee for the effected site.	The actual financial loss be considered after exercising the insurance claim by the bank & the maximum penalty be restricted to the monthly fee of the affected site.	no change
53	78	Ser 6 of Annexure O	Penalty - Non supply of video footage	(face not recognizable) Rs. 10,000 OR	The penalty imposed be restricted only to security related incident footages and not to transaction footages. Alternatively, a cap on the total No of free transaction footages be laid	no change

54	78	Ser 7 of Annexure O	Penalty - Failure of any	if there is a delay by the bidder in the	Replair & replacement of fast moving spares	no chango
54	78	Sel 7 OF AIMEXULE O	Equipment/Sensor - to be	delivery any or all goods or perform		-
			replaced witin 24 Hrs	services within the stipulated time	replacement of major hardware like panel	
				-	boxes, batteries, etc will take longer for	
					procurement & despatch. Concerned	
					autorities will be kept informed of the	
				price, as liquidated da	replacement time lines in which case, levying	
		-			of penalties may be reconsidered.	
55	78	Ser 8 of Annexure O	Penalty - Non Installation		Bank needs to inform of shifting / relocation /	
			of Dismantled Site		dismantling of the existing site at least 72 hrs	
				per week from the 16th day onwards	prior to it being done so that the sensitive	
					sensors andelectronic equipment can be	
					dismantled correctly by a trained field	
					executive and stored for reuse at the new	
					site when it is ready. Otherwise, reinstallation	
					will become expensive and will take time. This	
					may please be added as a clause.	
56	79	Ser 9 of Annexure O	Penalty - Non availability	Feed not available for 30 mins to 24 Hrs -	If the site is down due to power or internet	no change
			of feeds in the Dash Board	no payment for that day. 24 to 48 Hrs -	issues due to which live feed is not available	
				10% of monthly rental.	in the Dash Board, the same will be intimated	
				48 to 72 Hrs - 50 %.	to all concerned authorities. In such cases,	
				Beyond 72 Hrs - 100 %	waiver of this penalty may please be	
57	33	3.21	Penalty (Preventive	If the bidder's engineer fails to carry out	Preventive Maintenance will be carried out	clause 3.21 modified as under:
			Maintenance)	regular Preventive Maintenance of	once a quarter as specified in the Scope of	If the bidder's engineer fails to
				system, at least, once in a month, it will	Work (Section 1.7, Para 35). The penalty c.	_
				draw a penalty of 1% of the Total Order	lause may please be amended accordingly.	
				Value per system	Also, the will the penalty be 1% of the Total	-
				, ,	Order Value for the Quarter per site for every	-
					quarter in which Preventive Maintenance was	
					not done?	system.
58	33	3.22	Failures	If during the warranty period, any system	Hardware failures will be replaced on	
		-			occurrence. However compensation for loss	-
					of our equpment due to force majure	
				equivalent new system by the bidder at	reasons, vandalism, theft (when alerted),	
				no cost to Bank of Maharashtra	fires, electric short circuits may please be	
59	9	1. Instruction to the	1.1 Two Bid System		It is requested to Bank to kindly clarify this	it is clearly mentioned under
	2	bidders	Tender, Envelope-	all respects and contain all information	clause because banks asked for the technical	
		NIGGEIS	1(Technical bid)	•	bid complete in all respects and contain all	
					information asked for, except prices. But	
				information. The TECHNICAL BID should	moreover again bank asked for "A copy of	
					original Commercial offer with prices duly	
				and services asked for are quoted and	masked should also be submitted along with	
				should give all required information. A	technical Bid.	
				copy of original Commercial offer with		
				prices duly masked should also be		
				submitted along with the Technical Bid,		

60	47	8 Annexure D (A)-	E-Surveillance System:	Intrusion Alarm Panel, Sensors,	As the bank is considering the applicable	the clause is modified as under:
		Technical & Functional		Detectors-UL certified	guidelines for PPM-MII Public Procurement	Intrusion Alarm Panel, Sensors,
		Specifications.			(Preference to Make in India), Order 2017 for	Detectors-UL/ERTL certified
					eligible bidder. Hence, it is requested to Bank	
					to Kindly consider the STQC & ERTL certificate	
					for Intrusion Alarm panel and amend the	
			Mandatory Requirements		"Intrusion Alarm Panel, Sensors, Detectors-	
					UL/ERTL/CE/FCC certified."	
61	56	Annexure D (B)- CCTV	4.Network Video Recorder	Interface Internal HDD: 16 SATA III Ports	It is requested to Bank that, kindly clarify	Interface Internal HDD: 16 SATA
		Specifications		up to	about the actual requirement of Interface	III Ports up to 6TB Capacity for
					Internal HDD SATA port for required NVR.	each HDD.
				6TB Capacity for each HDD. (Storage shall		
				be proposed to ensure the recording		
				requirements are full filled. The bidder		
				has to factor NVR as per the number of IP		
				Camera Input Channel)		