

With reference to RFP Ref No. 04/2023-24(GEM/2023/B/3377480) for Supply, Installation, Maintenance of Structured Cabling for Data Centre dated 21.04.2023 published on GeM portal and our website <https://www.bankofmaharashtra.in>, and pre-bid meeting was conducted as per schedule on 28.04.2023 at 12 PM.

Representative from potential bidders attended the meeting. Bank welcomed all the participants and elaborated on the importance of implementing the Digital transformation project within the stipulated timeline.

Major concerns of each participant were noted and deliberated and it was informed that the Bank's replies to the pre-bid queries will be final and the same will be made available to the bidders at the earliest.

Following points were raised during the meeting to which clarification was provided as under:

- **42U Size Rack Specification:**
  - **Width Dimension:** Bidder highlighted that the present rack dimension is 900 mm which is not standard. It was clarified that this is Bank's requirement and there is no change in specification of Rack.
  - **Height Dimension** - Bidder highlighted that the present rack dimension is 2055 mm which is not standard. It was clarified that this is Bank's requirement and there is no change in specification of Rack
  - **Depth Dimension** - Bidder highlighted that the present rack dimension is 1200 mm which is not standard. It was clarified that this is Bank's requirement and there is no change in specification of Rack
  - **Load bearing certification** – Bidder enquired about Load bearing certification, it was informed that load bearing certification expected is for 1500 kg.

**Last date of sale of tender document and last date for bid submission is revised as under:**

Last Date and Time for receipt of tender offers	10/05/2023 up to 18:00 hrs.
Date of opening of Technical bids	18/05/2023 up to 15:00 hrs

***Responses to pre-bid queries and general queries are enclosed herewith as Annexure 1 and 2 respectively.***

**Note- Except changes mentioned above and as part of pre-bid responses, there is no change in any clauses, terms & conditions of the RFP document.**

-Sd  
Deputy General Manager  
Information Technology

### Annexure – 1: responses to pre-bid queries

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	Draft Response
1	24	6.11	1.1. Payment Terms	The payment terms for the project would be as per Annexure E.	i.90% of the Cable and Accessories Cost to be paid after successful delivery and inspection by Bank.  ii. 10% of the Cable and Accessories Cost to be paid after project sign-off.	No Change in RFP Clause
2	24	6.12	7.25. ANNEXURE F: PROJECT TIMELINES	Delivery of Cables , Accessories and installation	8 weeks from the date of acceptance of PO	No Change in RFP Clause
3	45	6.66	1.1. Implementation (Delivery, Installation and Commissioning)	The Bidder shall be responsible for delivery, installation, commissioning of the structured cabling ordered at New site and for making them fully operational at no additional charge within 6 weeks from the date of delivery instruction for locations	Please accept 8 weeks as delivery, installation, commissioning site. Some of the equipment has 5-6 weeks lead time.	No Change in RFP Clause
4	65	7.9	ANNEXURE 13: BG FORMAT FOR EMD	Guarantee for Payment of Earnest Money/Security Deposit	We are MSME Company. Kindly confirm whether we need to provide Bank Guarantee?	Please refer RFP Clause. "In case of bidders registered with National Small Industries Corporation Limited (NSIC)/Micro & Small Enterprises (MSE), they

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						are eligible for waiver of EMD subjected to submission of valid MSE/NSIC Certificate clearly mentioning that they are registered with NSIC/MSE under single point registration scheme (Please refer to Annexure 1)."
5	79	7.19	MAF	Address of factory	Can OEM write the India HO address, as OEM has more than 5 factories worldwide.	Yes
6	85	5	7.22. ANNEXURE C: SCOPE OF WORK	1. The Bidder & OEM should have supplied cabling solution to at least 5 Data Centres of min 100 racks in last few years.	This apply for OEM & Bidder both or one of them will be fine.	<b>This clause stands removed from Scope section. Please refer to Qualification requirements defined in 7.23. ANNEXURE D: ELIGIBILITY EVALUATION COMPLIANCE</b>
7	84	7.22	Annexure C: Scope of Work	Warranty	It will 25 years product performance warranty.	Yes
8	86	9	General terms & condition	1. The successful bidder will be empanelled for the period of 1 year and the bidder has to offer the final quoted price for 2 year from the date of empanelment.	Prices will be valid for 60 days only.	No Change in RFP Clause

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9	90	4	OEM Eligibility criteria	PO copy & Satisfactory service letter/completion letter from the Client must be enclosed.	If require OEM can share the contact details of the customers. As OEM have signed the NDA and cant share the require details.	Tender clause is self-explanatory
10	92	1	Project timelines	Delivery of cable, accessories & installation	Please accept 8 weeks as delivery, installation, commissioning site. Some of the equipment has 5-6 weeks lead time.	No Change in tender Clause
11	10	3.1	Two Bid System Tender	The Technical Bid and Commercial bid must be submitted at the same time as per the norms of GeM	Both the Bid separate file submission, please clarify	Bid submission is online on GEM Portal <a href="https://gem.gov.in">https://gem.gov.in</a> . Only those documents which includes STAPM Paper or EMD (e.g. NDA, Integrity Pact, BG/EMD) are required to be sent to the address mentioned in RFP.
12	84	7.22.1	Scope of work	Design and Installation of IT passive infrastructure for Bank of Maharashtra Data Centre in all respect (CAT6A and Fiber).	Please provide the data centre rack numbering ACAD layout for structure cabling (Copper and fiber) designing	Details will be shared with successful bidder

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13	84	7.22.7	Scope of work	Cable laying will be through metal raceways, PVC conduits, overhead ladder / tray, and other relevant activities	Please provide ACAD layout of patchways	Details will be shared with successful bidder
14	84	7.22.10	Scope of work	Proper labelling for everything i.e. cables, patch panels installed etc.	Please provide the Labelling scheme if any	Details will be shared with successful bidder
15	84	7.22.12	Scope of work	Installation of Mini racks on the raceways and Installation of new network racks at the location.	data center raceways cross sectional view layout required	Details will be shared with successful bidder
16	85	9	General Terms and Conditions	The successful bidder will be empanelled for the period of 1 year and the bidder has to offer the final quoted price for 2 year from the date of empanelment.	Please clarify	Bidder will be empanelled for the period of 1 year and Bank may call direct quotations for services or goods. However, it is not mandatory on part of Bank to procure such goods or services from empanelled bidder only. Bank expects that the rates offered by the successful bidder as part of response to this RFP shall remain valid for 2 years to fulfil the additional requirement of the Bank.

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17	88	7.23. ANNEXURE D: ELIGIBILITY EVALUATION COMPLIANCE	The bidder should be the Original Equipment Manufacturer (OEM) or their authorized representative in India.	Certificate / letter from OEM/ Manufacturer Authorization Form (MAF) – Annexure 21	Request to please dilute this point as we work with Partner having the stated credentials	No Change in tender Clause

### Annexure – 1: responses to General queries

S.No	General Query related to RFP	Comment / Suggestions	Bank's Response
1	Maintenance	Should we deploy the engineer on site for 1 year or call basis, please clarify the same.	Engineer assignment should be on call basis
2	Supply	Please suggest if any Specific OEMs listed	OEM should comply the OEM eligibility criteria defined in Annexure D - Eligibility Evaluation Compliance.
3	Layouts	Please provide the server racks, raceways, ladder etc and port mapping sheet	Details will be shared with successful bidder.
1	Project Timelines	We request bank to please consider the delivery timelines as 8 to 12 weeks post PO.	No Change in tender clause