

RFP 112018 : Pre Bid Query Reply

Sr No	Page No	Point/ Section	Main Section Name	Clarification point as stated in tender document	Comment/ Suggestion	Reply to query
1	10	Eligibility & Qualification Criteria Point No. 2	Eligibility & Qualification Criteria	The Bidder should have a minimum turnover of Rs. 5 crores per year in the last three financial year's i.e 2015-2016, 2016-2017 and 2017-2018. This must be the individual Company's turnover and not that of any group of Companies. Audited Balance sheet should be submitted for the FY-2015-2016, 2016-2017 and 2017-2018	As of Now 2017-18 Balance Sheet Audit Process not Completed. As per Company Act Audit have to complete before 30 th September. Is provisional Balance Sheet acceptable	If audit for the year 2017-18 is not completed, then provisional balance sheet for the year 2017-2018 should be submitted duly signed and certified by Chartered Accountant & CEO / CFO of the bidder Company.
2	10	Eligibility & Qualification Criteria Point No. 3	Eligibility & Qualification Criteria	The Bidder should be a profit making company or have a positive net worth in at least two years during last 3 financial years. (2015-16, 2016-2017, 2017-18), A copy of relevant years' audited annual reports / financial statements shall be submitted with the offer in support of net sales turnover and profit	As of Now 2017-18 Balance Sheet Audit Process not Completed. As per Company Act Audit have to complete before 30 th September. Is provisional Balance Sheet acceptable	If audit for the year 2017-18 is not completed, then provisional balance sheet for the year 2017-2018 should be submitted duly signed and certified by Chartered Accountant & CEO / CFO of the bidder Company.
3	10	Eligibility & Qualification Criteria Point No. 6	Eligibility & Qualification Criteria	The bidder should be able to provide efficient and effective support at all centers, so as to meet service support with maximum 8 hours response time, A commitment to this effect should be furnished and Undertaking in letter head to provide onsite support.	All Branches are on Remote Locations, so within 8 hours online support is possible. For any Hardware Physical Damage response and support time should be given Minimum 48 Hours to 72 Hours.	No change
4	5	Bid Collection and Submission Point No. 1		Price of Tender Copy Rs. Rs.5,900/- (Incl. GST)	We are Registered with MSME (Certificate attached), request you to extend Tender Cost exemption to us allow Tender Cost exemption to enable us to bid. MSME Certificate attached with this.	Procurements through MSMEs will be as per the policy guidelines issued by Ministry of Micro, Small and Medium Enterprises (MSME), GOI from time to time

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5	32	Terms and Conditions Point No. 3.28	Performance Bank Guarantee	Within 15 (fifteen) days (inclusive of holidays) of date of Commencement & Acceptance, the successful Bidder shall furnish a bank guarantee for a period of 36 months from the date of acceptance to the Bank. Bank Guarantee for an amount of 10% of the total TCO arrived at based on the indicative volume, in the Annexure H. The bank guarantees issued by any scheduled commercial bank other than Bank of Maharashtra is acceptable to the Bank.	As you mention on the Page No. 19 in Point No. 2.20 Scope of Work that Bank is proposing to purchase 240 numbers of Aadhaar Enrolment Kit with minimum commitment of 100 Aadhaar Enrolment Kit within period of one year at its branches. As regards remaining quantity of Aadhaar Enrolment Kits, It will be Banks discretion to go ahead with the purchase. Bank may or may not procure the balance number of Aadhaar Enrolment Kits. If purchased, the rate shall remain the same for one year from the date of first purchase order. Please clarify on this Point. If Bank will issue PO only for 100 Kits then Bidder have to give 10% Performance Bank Guarantee only for 100 Kits or for all 240 Kits	On the basis of Purchase Order / Lol amount vendor has to submit the PBG.
6	19, 20	Terms and Conditions / 3.3. Sub Point 2	Payment Terms	Out of the balance 10%, 1% amount would be retained by the Bank till expiry of warranty period and 9% would be paid against a Performance Bank Guarantee (as per the format prescribed by the Bank) of 10% of the total contract value, the expiry date of the performance bank guarantee and the date of expiry of warranty will be co-terminus.	Bank asked for BG also (10% of total contract value) then why bank want to deduct 1% amount till expiry of warranty period. Please release full 10% balance amount after receiving the BG.	No change
7	19	2.2	(Scope of work)	The bidder should have to implement Aadhaar Enrolment Kits with the Bank's site within 4 weeks' time from the date of placement of order.	As there are multiple items & multiple OEMs involved , request you to make it 6-8 weeks from the date of placement of order	The clause is revised as : The bidder has to implement Aadhaar Enrolment Kits with the Bank's site within 6 weeks' time from the date of placement of order.
8	5	1	Bid Collection and Submission	Last Date and Time for receipts of tender offers -13th July 2018 - 2.00 PM	As there are multiple items & multiple OEMs involved request is to extend it for 1 week minimum	No change.

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9	25		Penalty for downtime / Service Level	Any Aadhaar Enrolment Kit that is reported to be down by 3.00 p.m. on a given date should be either fully repaired or replaced by temporary substitute (of equivalent configuration) latest by 12 noon on the next day	Any Aadhaar Enrolment Kit that is reported to be down should be either fully repaired or replaced by temporary substitute (of equivalent configuration) within 72 business hours.	The clause is revised as : Any Aadhaar Enrolment Kit that is reported to be down should be either repaired or replaced by temporary substitute (of equivalent configuration) within 48 business hours.
10	11	11	Manufacturer's Authorization Form	Bidder, other than sole agents in India of the manufacturers, must submit a letter of authority from their manufacturers that they have been authorized to quote for on behalf of the manufacturer. Authorization from authorized distributors/dealers for items is acceptable.	MAF submission for items such as Focus Light, Surge Protector Spike and White Screen should be waived off.	The clause is revised as: Bidder, other than sole agents in India of the manufacturers, must submit a letter of authority from the manufacturers that they have been authorized to quote, except Focus Light, Surge Protector Spike and White Screen for on behalf of the manufacturer. Authorization from authorized distributors/dealers for items is acceptable.
11	13	2.1	Pre-Bid Meeting	The queries of ALL the bidders should reach us in writing or by e-mail on or before 12 March 2018		Typo error, the date to be read as 3 rd July 2018.
12	21	2.26	Repeat Orders	Bank of Maharashtra & its RRB reserves the right to place repeat order/s (@ 15% of the total order value) on the bidder under the same terms and conditions within a period of six months from the date of acceptance of last purchase order	Please clarify on repeat order period	The clause is revised as: Bank of Maharashtra & its RRB reserves the right to place repeat order/s (@ 15% of the total order value) on the bidder under the same terms and conditions within a period of one year from the date of acceptance of last PO
13	51	12	Annexure H : Bill of Materials	Annexure H - Bill of Materials	AMC for forth & Fifth year	The commercial format Annexure H: Bill of Material is revised. Please refer to addendum 1A

Addendum 1A : Revised Annexure H - Bill of Materials**Schedule of Items****Schedule I – Aadhaar Enrolment Kits**

Sl.	Item	Location	Quantity (indicative)	Unit Price	Total Price
1	Aadhaar Enrolment Kit as per UIDAI specifications with Comprehensive 3 years Warranty.	PAN INDIA	240		
	TOTAL				

Item-Wise Commercials (For Reference)

S N	Items (Exclusive of Taxes) with 3 year Warranty	Make & Model	Unit Price (A)	Multiplication Factor (B)	Total Price (C)= (A) * (B) in INR
1	Laptop			240	
2	Monitor			240	
3	GPS Device			240	
4	Slap Scanner			240	
5	Camera			240	
6	Multifunction Printer/ Scanner			240	
7	Focus Light			240	
8	Surge Protector Spike			240	
9	Iris Scanner			240	
10	White Screen			240	
Total cost of the Items					

Schedule II – AMC on Aadhaar Enrolment Kits

Sl	Item	Quantity (indicative)	Unit Price	Total Price
1	4 th Year AMC Charges	240		
2	5 th Year AMC Charges	240		
3	TOTAL			

Schedule –III TCO:

For arriving at the TCO, the following table will be considered:

Sl.	Particulars	Amount in Actual Rupees
1	Total of Schedule – I (Aadhaar Enrolment Kits)	
2	Total of Schedule – II (AMC)	
3	TOTAL COST of Ownership (1+ 2) excluding GST	

Note:

- All the Columns in all the above tables of Annexure –H must be completely filled and should not be kept blank.
- **Prices quoted should be inclusive all taxes, duties, levies etc except Goods & Services Tax. GST Will be paid at actuals.**