

## ANNEXURE A: COMMERCIAL BID FORMAT

The bidder is required to update the commercials in the format for quoting the commercials enclosed separately as excel file.

(RFP for Supply, Installation, Maintenance of Cash Recycler and providing Managed services for 7 years and Buyback of Old Cash Recycler)

## Name of the Bidder:

**Note:** All prices should be mentioned in Indian Rupees The quoted price should be all-inclusive price (i.e., including Technical Service Charges, if any, any other applicable duties and taxes, Packing, Freight and Forwarding, Transit Insurance, Local transportation, Hamali Charges, completing the Road permit formalities, if required, Installation charges, Deliverables and warranty period but excluding GST which will be reimbursed on actual basis against original document of payment. The total price shall also include Technical/User Manuals, Driver/ Utility Compact Disk, Operating System CDs, etc. mentioned against deliverables) and shall be applicable uniformly to any part of the country in case Bank prefers to place repeat orders for different locations. No additional charges/ management fee of any kind will be reimbursed. The Bidder is required to guarantee that exchange rate fluctuations will not affect the Rupee value of the commercial bid, over the validity period of the bid and the contract period.

## **Price of Solution:**

| Cash Recycler with front loading with DVSS, TSS, TLS, OTC and all control measures as per RBI guidelines with three years warranty per unit (inclusive of all customs and import duty/taxes but exclusive of all customs and import duty/taxes but exclusive of all customs and import duty/taxes but exclusive of all GST  1 Cost of Cash Recyclers with 3 years Warranty 2 Annual Maintenance Cost for Cash Recycler will be applicable upon completion of 3 years warranty. (AMC for 4 years as single cost)  3 Managed Services cost for 7 years 4 One Set of additional Currency Cassette 5 OTC Lock Management (Manual/App Based)  Black Key 300 Red Key 300 Charges for providing OTC lock management services entirely managed by vendor for 7 years 6 VSAT/4G Connectivity Charges (Minimum bandwidth requirement-64 Kbps) 7 Cash Management for 7 years for Cash Recycler (Offsite)  7 Cash Management for 7 years for Cash Recycler (Offsite)  8 House Keeping Charges for 7 years  8 House Keeping Charges for 7 years  9 Spare Parts Cost Qty. Rate year) (Indicative) (A) (B) C=(A*B)  9.1 LCD Monitor 9.2 FDK (Functional Display Key) 9.3 Journal Printer Module 9.4 Journal Printer Module   | SN     | Particulars  | Quantity     | Rate per Unit | Total<br>Cost |
|---|--------|--|--------------|---------------|---------------|
| and all control measures as per RBI guidelines with three years warranty per unit (inclusive of all customs and import duty/taxes but exclusive of all GST  1 Cost of Cash Recyclers with 3 years Warranty 2 Annual Maintenance Cost for Cash Recycler will be applicable upon completion of 3 years warranty. (AMC for 4 years as single cost) 3 Managed Services cost for 7 years 4 One Set of additional Currency Cassette 5 OTC Lock Management (Manual/App Based) Black Key 300 Red Key 300 Red Key 300 Charges for providing OTC lock management services entirely managed by vendor for 7 years 6 VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps) 7 Cash Management for 7 years for Cash Recycler (Offsite) 5 (Rate per Year)  Optional Items 8 House Keeping Charges for 7 years 9 Spare Parts Cost Qty. (Indicative) (Indicative) Qty. (Indicative) (Indicative) (Indicative) Providing OTC lock management services entirely managed by vendor for 7 years (Indicative) (Indicative) Qty. (Indicative) Providing OTC lock management of 7 year)  Total Cost (A) (B) C=(A*B)  9.1 LCD Monitor 9.2 FDK (Functional Display Key) 20 9.3 Journal Printer Module 20 9.4 Journal Printer Module   |        |  | (A)          | (B)           | C=(A*B)       |
| Annual Maintenance Cost for Cash Recycler will be applicable upon completion of 3 years warranty. (AMC for 4 years as single cost)  3 Managed Services cost for 7 years  4 One Set of additional Currency Cassette  5 OTC Lock Management (Manual/App Based)  Black Key  8 Red Key  9 Charges for providing OTC lock management services entirely managed by vendor for 7 years  6 VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps)  7 Cash Management for 7 years for Cash Recycler (Offsite)  8 House Keeping Charges for 7 years  8 House Keeping Charges for 7 years  9 Spare Parts Cost  Qty. (Indicative) (Rate per Year)  Qty. (Indicative) per Unit Cost (A) (B) C=(A*B)  9.1 LCD Monitor  9.2 FDK (Functional Display Key)  9.3 Journal Printer Module  9.4 Journal Printer Spool   |        | and all control measures as per RBI guidelines with three years warranty per unit (inclusive of all customs and import |              |               |               |
| upon completion of 3 years warranty. (AMC for 4 years as single cost)  3 Managed Services cost for 7 years  4 One Set of additional Currency Cassette  5 OTC Lock Management (Manual/App Based)  Black Key  Red Key  300  Charges for providing OTC lock management services entirely managed by vendor for 7 years  6 VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps)  7 Cash Management for 7 years for Cash Recycler (Offsite)  8 House Keeping Charges for 7 years  8 House Keeping Charges for 7 years  9 Spare Parts Cost  (Rate per Year)  (Indicative)  (Rate per Year)  (Rate per Year)  (Rate per Year)  (Rate per Year)  (Indicative)  (Rate per Year)  (Indicative)  (Rate per Year)  (Rate per Unit Cost Cost Cost Cost Cost Cost Cost Cos  | 1      | Cost of Cash Recyclers with 3 years Warranty   | 300          |               |               |
| 4         One Set of additional Currency Cassette         300           5         OTC Lock Management (Manual/App Based)         300           Black Key         300           Red Key         30           Charges for providing OTC lock management services entirely managed by vendor for 7 years         300           6         VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps)         5 (Rate per Year)           7         Cash Management for 7 years for Cash Recycler (Offsite)         5 (Rate per Year)           Optional Items         300 (Rate per Year)           9         Spare Parts Cost         Qty. Rate per Unit Cost (Indicative) Per Unit Cost           9.1         LCD Monitor         20           9.2         FDK (Functional Display Key)         20           9.3         Journal Printer Module         20           9.4         Journal Printer Spool         20  | 2      | upon completion of 3 years warranty. (AMC for 4 years as single  | 300          |               |               |
| Black Key   300   Red Key   300   | 3      | Managed Services cost for 7 years  | 300          |               |               |
| Black Key   300   Red Key   30   300  | 4      | One Set of additional Currency Cassette  | 300          |               |               |
| Red Key 30 Charges for providing OTC lock management services entirely managed by vendor for 7 years  6 VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps)  7 Cash Management for 7 years for Cash Recycler (Offsite)  8 House Keeping Charges for 7 years  9 Spare Parts Cost  (Rate per Year)  Qty. (Rate per Year)  (Indicative)  (Rate per Year)  Qty. (Rate per Year)  (Indicative)  (Indicative)  (Rate per Year)  (Rate per Year)  20  9.1 LCD Monitor  9.2 FDK (Functional Display Key)  9.3 Journal Printer Module  9.4 Journal Printer Spool   | 5      | OTC Lock Management (Manual/App Based)   |              |               |               |
| Charges for providing OTC lock management services entirely managed by vendor for 7 years  6  VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps)  7  Cash Management for 7 years for Cash Recycler (Offsite)  8  House Keeping Charges for 7 years  9  Spare Parts Cost  |        | Black Key  | 300          |               |               |
| managed by vendor for 7 years  6  VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps)  7  Cash Management for 7 years for Cash Recycler (Offsite)  8  House Keeping Charges for 7 years  9  Spare Parts Cost  |        | Red Key  | 30           |               |               |
| Tequirement- 64 Kbps    Tequirement- 64 Kbps    Tequirement- 64 Kbps    Tequirement for 7 years for Cash Recycler (Offsite)   Tequirement for 7 years for Cash Recycler (Offsite)   Tequirement for 7 years   Tequirement for 7 |        | managed by vendor for 7 years  |              |               |               |
| Coptional Items   300   (Rate per Year)   |        | requirement- 64 Kbps)  | (Indicative) | Year)         |               |
| Rate per Year   Spare Parts Cost   Qty. (Indicative)   Rate per Unit Cost   (Indicative)   C=(A*B)  | 7      | Cash Management for 7 years for Cash Recycler (Offsite)  | •            |               |               |
| 9         Spare Parts Cost         Qty. (Indicative)         Rate per Unit Cost         Cost           9.1         LCD Monitor         20         20           9.2         FDK (Functional Display Key)         20         20           9.3         Journal Printer Module         20         20           9.4         Journal Printer Spool         20         20  | Option | nal Items  |              |               |               |
| (Indicative) per Unit Cost           (A)         (B)         C=(A*B)           9.1 LCD Monitor         20   |        | . • • •  |              | Year)         |               |
| 9.1 LCD Monitor 20 9.2 FDK (Functional Display Key) 20 9.3 Journal Printer Module 20 9.4 Journal Printer Spool 20   | 9      | Spare Parts Cost   | (Indicative) | per Unit      | Cost          |
| 9.2FDK (Functional Display Key)209.3Journal Printer Module209.4Journal Printer Spool20  | 2 (    | 100 11 11  | , ,          | (R)           | C=(A*B)       |
| 9.3Journal Printer Module209.4Journal Printer Spool20   | _      |  |              |               |               |
| 9.4 Journal Printer Spool 20  |        | ,  | _            |               |               |
| ·   |        |  |              |               |               |
| 9.5   Receipt Printer Module 20   |        | •  |              |               |               |
|   | 9.5    | Receipt Printer Module   | 20           |               |               |



| 9.6   | Hard Disk  | 20 |  |  |  |
|---|--|----|--|--|--|
| 9.7   |  |    |  |  |  |
| 9.8   | Keyboard   | 20 |  |  |  |
| 9.9   | Mouse  | 20 |  |  |  |
| 9.10  | Mother Board with processor  | 20 |  |  |  |
| 9.11  | PC Core SMPS   | 20 |  |  |  |
| 9.12  | Main SMPS (Module connected)   | 20 |  |  |  |
| 9.13  | Dip Fascia   | 20 |  |  |  |
| 9.14  | Hydraulic Gas Spring   | 20 |  |  |  |
| 9.15  | Dip Card Reader with anti-skimming kit   | 20 |  |  |  |
| 9.16  | Encrypted Pin Pad (EPP)  | 20 |  |  |  |
| 9.17  | Harness Cable  | 20 |  |  |  |
| 9.18  | Currency Cassette (With lock which can be used for cassette swap)                            | 20 |  |  |  |
| 9.19  | Divert cassette  | 20 |  |  |  |
| 9.20  | Lock & Keys Hood Door  | 20 |  |  |  |
| 9.21  | Keys Fascia  | 20 |  |  |  |
| 9.22  | Hood Door  | 20 |  |  |  |
| 9.23  | Four High Pick Module without cassettes  | 20 |  |  |  |
| 9.24  | Presenter CCA (full-fledged dispenser module)  | 20 |  |  |  |
| 9.25  | S & G/ MAS Hamilton Lock with OTC  | 20 |  |  |  |
| 9.26  | CMD Board  | 20 |  |  |  |
| 9.27  | Power distributor  | 20 |  |  |  |
| 9.28  | Mechanical Lock  | 20 |  |  |  |
| 9.29  | Fascia Lock  | 20 |  |  |  |
| 9.30  | Vault Breaking Charges   | 20 |  |  |  |
| 9.31  | Inbuilt Camera   | 20 |  |  |  |
| 9.32  | ATM External camera  | 20 |  |  |  |
| 9.33  | Cost of Biometric up gradation (Hardware & Software)   | 20 |  |  |  |
| 9.34  | Bar Code Reader  | 20 |  |  |  |
| 9.35  | Engineer visit/Installation Charges  | 20 |  |  |  |
| 9.36  | De-Grouting/Grouting Charges   | 20 |  |  |  |
| 9.37  | Chest door cutting charges   | 20 |  |  |  |
| 9.38  | Shifting of machine within same premises with de-installation & re-installation              | 20 |  |  |  |
| 9.39  | Shifting of machine within same city with de-installation & reinstallation                   | 20 |  |  |  |
| 9.40  | Shifting of machine from one city to another city with de-<br>installation & re-installation | 20 |  |  |  |
| Total Cost of ownership (1+2+3+4+5+6+7+8+9) for 300 Recyclers |  |    |  |  |  |

## Schedule B: Buyback of Old Cash Recycler

| SN | Description Make | Make    | Model  | Quantity | Rate per<br>Unit | Total Cost |
|----|------------------|---------|--------|----------|------------------|------------|
|    |                  | mano    |        | (A)      | (B)              | C=(A*B)    |
| 1  | Cash Recycler    | Hitachi | SR-700 | 95       |                  |            |
| 2  | Cash Recycler    | Hyosung | 8600   | 75       |                  |            |

Note:

RFP-24/2024-25 GeM BID Number- GEM/2024/B/5250401 for Supply, Installation, Maintenance of 300 Cash Recycler and providing Managed Services for 7 years and Buyback of Old Cash Recycler



- All the Columns in all the above tables of this Annexure must be completely filled and should not be kept blank.
- 2. Nos. are indicative only to arrive at the L1. Actual deployment will be as per requirement of the Bank.
- **3.** Total Cost of Ownership to the Bank will not change due to exchange fluctuation, and import duty etc. during contract period of 7 years.
- **4.** The AMC cost per Cash Recycler per year will not change during the contract period of 7 years. The Goods & Service tax on AMC will be paid by the Bank at applicable rate from time to time.
- **5.** Any Price Bid not in conformity with the above format or incomplete in any respect will be rejected / disqualified by the Bank.
- The Cash Recyclers will be installed by the bidder at the branches located across the country as per directive of the Bank.
- 7. The TDS on all payments will be deducted at the applicable rate as per provisions of the applicable law.
- 8. Bids submitted with counter condition / assumption will be rejected by the Bank.
- **9.** The Bidder is responsible for all the arithmetic computation & price flows. Bank is not responsible for any errors in computation by the bidder.
- 10. The prices quoted by the bidder shall include all applicable costs and taxes like customs duty, excise duty, import taxes, freight, forwarding, insurance, delivery, installation, training etc. at the respective delivery location of the bank but exclusive of only applicable GST, which shall be paid/reimbursed on actual basis on production of bill.
- **11.** In case of any discrepancies between Amount quoted in Words & Amount quotes in Figures, the Amount quoted in Words shall prevail.
- 12. The Bank reserves the right to alter the requirements/quantities as specified in the bill of material to the extent of +30% & -50% and delivery to be in phased manner as per Bank requirement. The Bank also reserves the right to delete or increase one or more line items from the list of items specified in the bill of material.
- 13. Bank reserves the right to reject all or any of the Bids submitted without assigning reason to the Bidders.
- **14.** The cost of Cash management services should be inclusive of applicable MHA guidelines on cash management services and RBI guidelines on Cassette Swap.

We confirm that above commercials quoted and all the Terms and Conditions of the Contract contained in RFP dated ------- for Supply Installation Commissioning of 300 Cash Recycler Machines are acceptable to us.

Dated this......day of \_\_\_\_\_2024.

Date:
Place:
Signature of Authorized Signatory:
Name of Signatory:
Designation:
Seal of Company: