

Reply to Pre- Bid Queries- RFP 05/2022-23



बैंक ऑफ महाराष्ट्र
Bank of Maharashtra
भारत सरकार का उद्यम

Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
1	23	6.5	Quality Standards	Bank of Maharashtra is looking for well-proven branded products, which is volume produced and are used by a large number of users in India / abroad. Survey Reports of IDC will be taken into consideration by the Bank. All products quoted should be associated with specific model numbers and names and with printed literature describing configuration and functionality. Any deviations from the printed specifications should be clearly identified in a separate Annexure titled 'Deviations' which must be supplied by the bidder along with the offer document. Bank reserves the right to reject the bids in case of deviations	We request Bank to ask for Top 3 IDC brand report submission	RFP Clause self Explanatory
2	19	3.23	Preference for Public	Guidelines issued as per PPP-MII (Public Procurement (Preference to Make in India), 16th September 2020) by Government of India will be followed for evaluation of the bids	We request Bank for Make in India clause.	RFP Clause self Explanatory
3	80	7.21	Detailed Technical Specificaions	12. Wireless- Wifi+ cellular 4G /5 G LTE Support	Connectivity- Wifi+ cellular 4G/5 G LTE Support	Pls refer corrigendum
4	80	7.21	Detailed Technical Specificaions	16. Security Through login/password & MDM solution	MDM brand name mention is it quoted or not	Pls refer corrigendum
5	80	7.21	Detailed Technical Specificaions	Memory description Minimum 6 GB or higher	as per specification page no 80 Memory 4GB	Pls refer corrigendum
6	81	7.22.2	ANNEXURE C	Security Features (Supplied Tablets should be preloaded minimum required Apps along with Anti-virus and to be able to upgrade as per the latest Version of required Operating System from time to time)	Anti-virus (Provided by Bank Of Should we propose)	No change in RFP Clause
7	84	9	ANNEXURE D	The bidder should have supplied minimum 1000 Tablets/IPADs in single order/multiple orders to any in India cumulatively during previous three financial years from the date of issuance Central Govt./State Govt./PSU/BFSI of RFP	Please add reputed private sector companies	Pls refer corrigendum
8	80	7.21	ANNEXURE B	Operating System (Latest Android Version 12 must be installed on Tablets)	Verison 11 & must be upgraded	Pls refer corrigendum

Reply to Pre- Bid Queries- RFP 05/2022-23



बैंक ऑफ महाराष्ट्र
Bank of Maharashtra
भारत सरकार का उद्योग

Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
9	84	7.23	ANNEXURE D	The bidder should have executed orders for supply of Tablets/IPADs to Central Govt./State Govt./PSU/BFSI of value Rs.30.00 Lakhs or more under single order during last three financial years. Necessary certificates to that effect from the banks should be enclosed.	Please add reputed private sector companies	Pls refer corrigendum
10	83	7.23	ANNEXURE D : ELIGIBILITY EVALUATION	The Bidder company should have a turnover of Rs.25.00 crores per year in the last three financial year's i.e. 2018-19, 2019-20 and 2020-21 in Computer Hardware/Tablet business. This must be the individual Company's turnover and not that of any group of Companies.	Request Bank to Amend this clause as below:- The Bidder & OEM company should have a turnover of Rs.15.00 crores per year in the last three financial year's i.e. 2018-19, 2019-20 and 2020-21 in Computer Hardware/Tablet business. This must be the individual Company's turnover and not that of any group of Companies. OR The Bidder & OEM company should have a average turnover of Rs.20.00 crores in the last three financial year's i.e. 2018-19, 2019-20 and 2020-21 in Computer Hardware/Tablet business. This must be the individual Company's turnover and not that of any group of Companies.	Pls refer corrigendum
11		Point # 3.5	Offer Validity Period	Offer Validity Period	Dollar volatility is beyond control of anybody Hence, holding offer for 180 days is not possible. Hence, request inclusion of ERV clause i.e. Exchange Rate Variation to validate the offer as desired.	No change in RFP Clause
12		Point # 3.21	Right to Alter Qty	Bank of Maharashtra reserves the right to alter the proposed new hardware quantities (+/-20% variation within 180 days period) specified in the tender	Request you to reduce percentage variation and place single order for complete quantity as mentioned in tender	No change in RFP Clause


Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
13		Point # 6.4	Repeat Order	Bank of Maharashtra reserves the right to place repeat order/s on the bidder under the same terms and conditions upto 25% both in terms of quantity and amount till the new RFP is floated or 1 year from the date of acceptance of first purchase order by the bidder whichever is later. The bank reserves the right to re-negotiate the price with the bidder in case of downward revision of the prices.	Dollar volatility is beyond control of anybody Hence, holding offer for 1 year is not possible.	No change in RFP Clause
14		Point 7.25	Delivery, Installation and Commissioning	The Bidder shall be responsible for delivery and installation of the Tablets ordered and for making them fully operational at no extra charge within 8 weeks of receiving the purchase order at each and every designated location.	Request to change the completion lead time as 12 weeks as In current context of supply chain issue.	No change in RFP Clause
15		Point # 7.21	Tablet Configuration - Processor	2.0 Octa core or Higher	Kindly change this as 2.0 Quad Core or Higher	No change in RFP Clause
16		Point # 7.21	Table Configuration - Security	Through login/password & MDM solution (VMware)	Kindly confirm whether we can give the Third party MDM Solutions as VMWare Solution is not tested on our Tablet, For Vmware we need details of MDM to test the same. ?. Login password can be create by user	Security Through login/password through Bank's Enterprise Mobility Management (EMM) solution (Bank is having VMware Intelligent Hub as EMM)
17		Point # 7.21	Table Configuration - Port	1 USB (Port type C) along with converter Micro USB to USB C),	Kindly change this as 1 Micro USB, GPRS, SIM Card Slot, 1 Micro SD Card Slot.	No change in RFP Clause
18		Point # 7.21	Table Configuration - Warranty	3 years comprehensive onsite warranty including battery and charger.	Table lifecycle is maximum 2 years as Technology is rapidly changing hence Part/Spares availability would be big challenge. Tablet is line mobile device hence kindly consider the 2 Years carry in warranty	Pls refer corrigendum
19	80	7.21. ANNEXURE B (SN-10)	Camera - Flash desirable	Please clarify if this requirement is optional in the bid	Flash with rear canera is not a standard tablet feature and restricts us from quoting our OEMs tablet. Hence, kindly issue a clarification whether Flash with rear camera is optional for the bid.	Flash in camera is optional feature

Reply to Pre- Bid Queries- RFP 05/2022-23



बैंक ऑफ महाराष्ट्र
Bank of Maharashtra
भारत सरकार का उद्योग

Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
20	80	7.21. ANNEXURE B (SN-9)	Communications - Bluetooth v2.0	Request to remove Bluetooth v2.0 from the clause	7.21. ANNEXURE B (SN-15) has already asked for Bluetooth 5.0 or higher which is a standard industry format. Hence kindly remove Bluetooth v2.0 from 7.21. ANNEXURE B (SN-9)	Pls refer corrigendum
21	80	7.21. ANNEXURE B (SN-17)	Ports - 1 USB (Port type C) along with converter Micro USB to USB C	Request to make Micro USB to USB-C converter optional	Our Tablets have USB Type C Port available, therefore, we request you that the USB converter (Micro USB to Type C) is not mandatorily asked in the clause. Hence, kindly make the requirement of Micro USB to USB-C converter optional for Tablet suppliers.	Micro USB to USB-C converter is optional
22	80	7.21. ANNEXURE B (SN-21)	Warranty - 3 years comprehensive onsite warranty including battery and charger.	Warranty - 1 year standard onsite /carry-in warranty including battery	We request the Bank to kindly ask for 1 year Standard Carry-In warranty device. The quotation price of a device increases by 10% to 12% with each additional year of warranty and a comprehensive warranty will further increase the procurement budget. Further, as a standard, OEMs usually offer a 1 year warranty on battery and 6 months warranty on chargers, which is considered as an accessory. In case, the Bank wants a 3 year warranty for battery and charger, it will increase the quotation price even further. Also, OEMs offer carry-in or Onsite warranty basis their capabilities. Hence, in order to ensure that the procurement is within the budget and allow all OEMs to participate, we request the Bank to ask for 1 year Standard Carry-In warranty for device and battery.	Pls refer corrigendum
23	81	7.22.2 ANNEXURE C (Scope of Work - Security Features)	Security Feature Point No. 1 Point1- Supplied Tablets should be preloaded minimum required Apps along	Request to remove the requirement of Antivirus	Since the Bank already has it own MDM, we kindly request that the requirement of Antivirus is removed from the Scope of work of the Tablet supplier as it will increase the procurement cost.	Bidder has to provide Antivirus Solution pre loaded in the Tablets

Reply to Pre- Bid Queries- RFP 05/2022-23



बैंक ऑफ महाराष्ट्र
Bank of Maharashtra
भारत सरकार का उद्योग

Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
24	19	3.23 Preference for Public Procurement (Preference to Make in India)	Preference for Public Procurement (Preference to Make in India)	Request to retain the clause	We request the Bank to retain the Preference for Public Procurement (Preference to Make in India) in line with Government of India procurement norms.	RFP Clause self Explanatory
25	85	7.24. ANNEXURE E : PAYMENT TERMS	90 % of the order value will be paid on completion of delivery, installation, commissioning, testing and signoff of all the Tablets ordered. Out of the balance 10%, 1% amount would be retained by the Bank till expiry of warranty period and 9% would be paid against submission of Performance Bank Guarantee.	100% Payment will be paid on completion of delivery and submission of consignee receipt and acceptance certificate/ form and submission of bills.	We request the Bank to release 100% payment on submission of consignee receipt and acceptance certificate/ form and submission of bills after delivery completion. The 1 % of amount retained will effectively translate to a 4% PBG. In order to ensure that bidders fulfill the clauses regarding Late Delivery / Penalties, the Bank already asked for a 3% PBG. Bidders have to consider all contingencies while quoting the bid prices including the 3% PBG and 1% payment which will be retained while quoting the device prices. Hence, we request the Bank to release 100% of 100% payment on submission of consignee receipt and acceptance certificate/ form and submission of bills after delivery completion.	No change in RFP Clause
26	33	6.38. Order splitting	Bank reserves the right to split the order tentatively in the ratio of 70:30	Kindly remove 70:30 order splitting clause	As the project is a small quantity of 2500 nos. and hence the bid should not be split among L1 and L2 bidders.	No change in RFP Clause
27	32	6.36. Liquidated Damages	The bidder will be liable to pay a sum of 1% (one percent) of the order value per site per week or part thereof (If the delay period is more than 3 days)	The bidder will be liable to pay a sum of 0.5% (point five percent) of the order value per site per week or part thereof (If the delay period is more than 3 days)	The 1% LD charge of the order value is quite steep and will increase the quotation price as bidders have to consider the same while quoting the bid price. We request the Bank to kindly revise the bid to 0.5% LD charges.	No change in RFP Clause

Reply to Pre- Bid Queries- RFP 05/2022-23



बैंक ऑफ महाराष्ट्र
Bank of Maharashtra
भारत सरकार का उद्यम

Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
28	83	7.23 Eligibility Criteria	Additional Request	OEM Turnover - 1000 Cr	We request the Bank to ask for OEM turnover of 1.000 Cr. or higher in the past three years in order to ensure that reputed OEMs take part in the bid.	Pls refer corrigendum
29	73	7.16. ANNEXURE 16	RESTRICTIONS UNDER RULE 144 (XI) OF THE GENERAL FINANCIAL RULES	Request to retain the clause	We request the Bank to retain the Restrictions under Rule 144xi of GFR 2017 in line with Government of India procurement norms.	RFP Clause self Explanatory
30	80	7.21. ANNEXURE B (SN-3)	Processor - 2 GHz Processor speed	Request to retain the clause	We request the Bank to retain the 2GHz processor speed for the tablets which is a standard processor speed as per current market standard and	RFP Clause self Explanatory
31	24	6.11. Repeated Failures	If during the warranty period, any Tablet has a hardware failure on four or more occasions in a quarter, it shall be replaced by a new Tablet of an equivalent or higher configuration by the bidder at no cost to Bank of Maharashtra.	Kindly remove the clause	We request the Bank to remove this clause as it is not a standard clause and any issues with the tablets are already covered under Warranty terms.	No change in RFP Clause
32	83	7.23. ANNEXURE D : ELIGIBILITY EVALUATION (Point 6)	The bidder should have support Office/Branch in Pune.	The bidder/OEM should have support Office/Branch in Pune.	The bank should allow the bidder/OEM to have Office/Branch in Pune in order to allow bidders from other states to participate in the bid.	Pls refer corrigendum

Reply to Pre- Bid Queries- RFP 05/2022-23



बैंक ऑफ महाराष्ट्र
Bank of Maharashtra
भारत सरकार का उद्योग

Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
33	86	7.25. ANNEXURE F : PROJECT TIMELINES	The Bidder shall be responsible for delivery and installation of the Tablets ordered and for making them fully operational at no extra charge within 8 weeks of receiving the purchase order at each and every designated location.	The Bidder shall be responsible for delivery and installation of the Tablets ordered and for making them fully operational at no extra charge within 12 weeks of receiving the purchase order at each and every designated location.	As the delivery is in 41 locations pan India, we request the Bank to increase the delivery timeline to 12 weeks to allow OEMs and bidders to realistically complete the delivery.	No change in RFP Clause
34	33	6.39. Pre-dispatch Inspection /UAT	It is expected that the Tablet should be ready for inspection within 6 weeks from the date of placing the order.	Kindly remove this clause	Usually, bidders raise the request for inspection when they receive shipments from the OEM and their lots are ready to be dispatched. The delivery timeline terms will ensure that bidders will complete the inspection and finish the delivery within timeline. Hence, we request the Bank to remove the clause.	No change in RFP Clause
35	33	6.39. Pre-dispatch Inspection /UAT	Additional Request	The time taken for pre-dispatch inspection shall not be considered within the delivery timeline.	We request the Bank to add the additional clause that the time taken for pre-dispatch inspection shall not be considered within the delivery timeline. This will ensure that the bidders are not unfairly penalized.	No change in RFP Clause

Reply to Pre- Bid Queries- RFP 05/2022-23



बैंक ऑफ महाराष्ट्र
Bank of Maharashtra
भारत सरकार का उद्योग

Request for Proposal for for Supply, Installation & Maintenance of Tablets
RFP Reference No. 05/2022-23 (Pre Bid Meeting date:12.05.2022)

Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
36	89	43	ANNEXURE H: COMPLIANCE TO TABLET CONFIGURATIONS	BIS, FCC, CE, RoHs, CB	We would like to request the department to kindly make any INDIAN Certificates optional as the certificates like the UL/CB, FCC certificates only available with the MNC OEMs and are only valid for the products used or sold in the US market. Also, the International Agencies are only authorized to issue these certificates. Here we would like to bring to your kind attention that the one being an INDIAN OEM their product are neither sold nor used in the US Market. Certifications UL/CB, FCC,: This is again a restrictive condition suitable to only MNC OEM's, as UL/CB are only mandates for OEM having their operations in Europe and the American Subcontinent. An Indian company will be having their operations only in India they have all the necessary certifications as per Indian Standard. Like, BIS,ISO,CE,ROHS etc	Pls refer corrigendum