



Corrigendum 3 to RFP-162021-22-RFP for Installation, Configuration, Implementation, Customization, Maintenance and Support of ALM, LRM & MRM modules in latest version of Oracle Financial Services Analytical Application (OFSAA)

RFP Ref.No.162021-22 Dated 09.02.2022

With reference to RFP Ref No.162021-22 dated 09.02.2022 published on our website <https://www.bankofmaharashtra.in>, and subsequent to Pre-Bid meeting held on 22.02.2022 at 1500 hours with bidders, following amendments to the RFP document are made with immediate effect. Responses to pre-bid meeting are uploaded on Bank's website separately,

SN	RFP Page No.	Point No.	RFP Term/Clause no.	Clause as per RFP				Clause Revised as			
1.	13		Techno-Commercial Evaluation	Techno Commercial Evaluation: The Scores will be calculated for all technically qualified bidders using the formula: - $S=(0.3X C \text{ Minimum/ } C \text{ quoted }) + (0.7X T \text{ Obtained /} T \text{ Minimum })$				Techno Commercial Evaluation: The Scores will be calculated for all technically qualified bidders using the formula: - $S=(0.3X (C \text{ Minimum/ } C \text{ quoted})) + (0.7X (T \text{ Obtained /} T \text{ Highest }))$			
2.	14	3.10	technical criteria and scoring methodology	SN	Criteria	Max Score	Minimum Score Required	SN	Criteria	Max Score	Minimum Score Required
				1	Credentials	30	42	1	Credentials	30	42
				2	People	15		2	People	15	
				3	Presentation	25		3	Presentation	25	
				4	Functional Specifications	425	255	4	Functional Specifications	414	249
				Total				495	297	Total	
3.	15	3.10	3.1	Compliance to functional specifications as per Annexure E Max Marks 425				Compliance to functional specifications as per Annexure E Max Marks 414			
4.	15	3.10		Total Mark – Max Marks 495				Total Mark – Max Marks 484			

5.	15	3.10	Note 1 and 2	<p>1. The experience of bidder for the projects executed as subcontract will be scored, provided that the Bidder provides subcontracted PO to the Bank as a proof</p> <p>2. The bidder is required to provide documentary evidence for each of the above criteria and the same would be required on the client's letter head in case of credentials</p>	<p>1. The experience of bidder for the projects executed as subcontract will be scored, provided that the Bidder provides subcontracted PO/agreement copy along with latest invoice to the Bank as a proof</p> <p>2. The bidder is required to provide documentary evidence for each of the above criteria and the same would be required on the client's letter head/ email confirmation from the Client with details of Concerned Project In-charge in case of credentials or PO/agreement copy along with latest invoice for proof of implementation.</p>
6.	16	Section 3.10, Table 2 - 4.1	Technical Evaluation Criteria: 4 Presentation	1. Project Execution Methodology considering the merging of three banks.	"Subjective Evaluation based on the Bank's perception of the quality & applicability of the proposal and interactions held during presentation based on following: 1. Project Execution Methodology"
7.	16	Section 3.11	Online mode of bid submission:	Non-Disclosure Agreement (NDA) Annexure G and duly attested and signed copy of RFP along with corrigendum issued in physical form also.	Along with the Online Bid submission, Bidders are required to submit the EMD, Pre contract Integrity Pact, Non-Disclosure Agreement (NDA) and duly attested and signed copy of RFP along with corrigendum issued in physical form also.
8.	17	Section 3.12	Format for Technical bid	8. Details of the similar assignments executed by the bidder during the last two years	"Details of the similar assignments executed by the bidder."
9.	18	3.21	No Negotiation	It is absolutely essential for the bidders to quote the lowest price at the time of making the offer in their own interest, as the final selection of successful bidder would be on the basis of TCO.	It is absolutely essential for the bidders to quote the lowest price at the time of making the offer in their own interest.
10.	18	3.16	Location of Project Implementation	This tender is being floated by the Head office of Bank. The Project Implementation location will be Pune. However, Bidder may be required to travel outside Pune as part of project.	This tender is being floated by the Head office of Bank. The Project Implementation location will be Pune.
11.	25	4	4.5 2	The Bidder is required to upgrade interfaces between the proposed Solution with the applications and systems mentioned below (not limited to).	The Bidder is required to design, develop and maintain the interfaces between the proposed Solution with the

				<ul style="list-style-type: none"> • Core Banking System (B@NCS 24) • E-Treasury System • Oracle General Ledger • Data Warehouse • CIMS (Centralized Information Management System) and MIS (Management Information System) • LLMS (Loan Lifecycle Management System) • OFSAA - Fund Transfer Pricing • IFRS Ind-AS • Any other System as per Bank's requirement 	<p>applications and systems mentioned below (not limited to).</p> <ul style="list-style-type: none"> • Core Banking System (B@NCS 24) • E-Treasury System • Oracle General Ledger • Data Warehouse • CIMS (Centralized Information Management System) and MIS (Management Information System) • LLMS (Loan Lifecycle Management System) • OFSAA - Fund Transfer Pricing • IFRS Ind-AS • Any other System as per Bank's requirement
12.	32	4	4.19	<p>Software Licenses</p> <p>Bank will provide Hardware, OS, Database, Network and OFSAA licenses as mentioned in the RFP. All other reporting/environmental tools or software such as OBIEE (Oracle Business Intelligence Enterprise Edition), Oracle Hyperion Essbase Erwin Data Modeler Environmental software/tools for OFSAA application and Oracle warehouse builder required by the bidder to complete the scope of RFP are to be quoted by Bidder with ATS for period of contract.</p> <p>The bidder is not required to quote the cost of OFSAA licenses as the Bank already has the licenses and is having the Annual Technical Support to enhance the product</p>	<p>Software Licenses</p> <p>Bank will provide Hardware, OS, Database, Network and OFSAA licenses for ALM/ IRM / MRM Module, Oracle Business Intelligence Foundation Suite for Oracle Applications, as mentioned in the RFP.</p> <p>All other reporting/environmental tools or software required for fulfilling the scope of the RFP are to be listed by the bidder. The list of this software/tool to be included in technical bid and presentation as per Annexure V. If licenses are available with the Bank, Bank will extend the same licenses or procure the required components. Bank will procure the tools / software required by bidder as per CVC guidelines. Hence bidder is required to share generic specifications for the required tools. If some proprietary tool is required bidder should provide supporting justification and inevitability factors for procuring the same.</p> <p>The bidder is not required to quote the cost of OFSAA licenses as the Bank already has the licenses and is having the Annual Technical Support to enhance the product</p>

13.	37	5	5.1.1.4	The bidder should be OEM / authorized partner for the software to be implemented for (Proof to be submitted). Either OEM or authorized partners of OEM can bid in a tender but not both.				The bidder should be OEM / authorized partner for the software to be implemented/ should have experience of implementing OFSAA modules proposed in the RFP. OEM or authorized partners of OEM can bid in a tender but joint bidding by OEM and bidder is not allowed.		
14.	37	5	5.1.1.6	The Bidder should have experience of completing at least 1 project covering implementation and support for ALM/LRM/ MRM modules in at least one scheduled Commercial Bank/Financial Institution/Foreign Bank in last 5 years in India. The solution should be live as on date of floating of RFP. the bidder should submit a letter issued by the scheduled commercial bank stating the services are found satisfactory				The Bidder should have experience of completing at least 1 project covering implementation and support for ALM or LRM or MRM module in at least one scheduled Commercial Bank/Financial Institution/Foreign Bank in India. Documentary Evidence: Relevant credential letter OR Project Completion Letter OR Purchase Order Copy along with latest invoice OR Contract Copy along with latest invoice		
15.	39	6	6.2.1	Sn	Specifications	License Cost	Implementation Cost	Sn	Specifications	% of Implementation Cost
				1	Sign off of Functional Requirement Specification Manual by Bank and SI	0%	10%	1	Sign off of Functional Requirement Specification Manual by Bank and SI	ALM=4% LRM=4% MRM=4%
				2	UAT sign off of regulatory reports/returns of ALM, LRM and MRM	50%	15%	2	UAT sign off of regulatory reports/returns of ALM, LRM and MRM	ALM=5% LRM=5% MRM=5%
				3	UAT sign off of remaining reports / returns of ALM, LRM and MRM	50%	15%	3	UAT sign off of remaining reports / returns of ALM, LRM and MRM	ALM=5% LRM=5% MRM=5%
				4	Go live	-	40%	4	Go live	ALM=14% LRM=14% MRM=15%
				6	After successful completion of one DR drill	-	5%	6	After successful completion of one DR drill	5%
				7	Retention money payable after contract period	-	10% (Will be released after go live if PBG is submitted)	7	Retention money payable after contract period	10% (Will be released after go live if PBG is submitted)
				16.	39	6	6.2.1	AMC/ATS of Software: The AMC cost after warranty period, shall be paid quarterly in arrears for the subsequent years. All		

				Software proposed as part of the solution should be maintained with back to back 24x7x365 support from the respective OEMs by the Successful Bidder till the end of the contract period. All payments will be released only after submission of the proof for the same along with the invoices, request for payment and other related documents.	All payments will be released only after submission of the proof for the same along with the invoices, request for payment and other related documents.
17.	52	6.25	10	The bidder is expected to quote for the prices of the services exclusive of applicable taxes like GST etc. as on the date of bid submission. The amount of applicable taxes should be given in the commercial as extra. Any upward / downward revision in the tax rates from the date of the bid submission will be to the account of the Bank.	Clause stands deleted.
18.	58	Annexure E	Table – Methodology for functional parameter scoring	Customization (CU) - Can be developed / customized and delivered along with the Solution, prior to implementation at no extra cost. (0.1 Mark shall be allotted)	Customization (CU) - Can be developed / customized and delivered along with the Solution, prior to implementation at no extra cost. (1 Mark shall be allotted)
19.	58	Annexure E	Table Sr. 0.1	The system should be able to measure multi-dimensional (Account, Customer, Product, Employee, Line of Business, Branch, Region, Zone, Vertical etc.) profitability on a periodic basis and provide ALM analysis	Requirement is removed and will not be part of evaluation or scoring.
20.	58	Annexure E	Table Sr. 0.3	The system should facilitate re-use of algorithms, assumptions and configurations across ALM/Basel III Liquidity, FTP, and cost allocations	The system should facilitate re-use of algorithms, assumptions and configurations across ALM/Liquidity.
21.	58	Annexure E	Table Sr. 0.4	System should have the capability to store bank wide financial data about accounts, customers, products, branches etc. The data should be commonly usable, without replication, for profitability and ALM/Basel III Liquidity requirements.	System should have the capability to store bank wide financial data about accounts, customers, products, branches etc. The data should be commonly usable, without replication, for profitability and ALM/Liquidity requirements.
22.	58	Annexure E	Table Sr. 0.6	The offered solution should be extensible to areas related to risk viz. computation of capital for enabling RAROC measurement	Requirement is removed and will not be part of evaluation or scoring.

23.	74-75	Annexure E	Table Sr. 22	Market Risk Management Section 22 (22.1 to 22.22)	Requirement is removed and will not be part of evaluation or scoring.
24.		Annexure E		Addition	<p>Bank has removed functional specifications requiring OFSAA FTP or PFT licenses. However, if any of the functionality still remains in the annexure requiring these license. Bidder is not required to implemented or quote commercials for the same. If complete functionality is required to be removed, scoring of that functionality will not be considered under technical evaluation. Minimum required mark will be reduced proportionately.</p> <p>If specific part of the functionality requires removal due to requirement of above licenses, only that part of functionality should be considered as removed. Scoring will not affect in such cases.</p>



Notice regarding online Technical bid submission

Bank has opted for technical bid submission through online mode. The detailed instructions pertaining to Online mode of bid submission was already part of **Annexure-j** of RFP162021-22

The said Tender shall be available online on website <https://eauction.auctiontiger.net> .The bidders has to submit their bids by uploading the required document on the portal <https://eauction.auctiontiger.net> on or before the due date. The notice regarding date and time of online Technical bid submission shall also be notified separately on Bank's official website <https://www.bankofmaharashtra.in> . Please note that Bids submitted other than Online mode mentioned above shall not be accepted.

Note- Except changes mentioned above, there is no change in any clauses, terms & conditions, Schedule of the RFP document.

Sd/-
Deputy General Manager
Information Technology



Annexure K : Eligibility Evaluation

The Bidder is required to meet the following eligibility criteria and provide adequate documentary evidence for each of the criteria stipulated below:

ELIGIBILITY CRITERIA COMPLIANCE TABLE

Sr. No	Eligibility Criteria	Complied (Yes/No)	Supporting Required
1	The Bidder submitting the offers should be a Registered Company in India under the Companies Act, 1956 / 2013 or The bidder must be a registered firm/ company//LLP/ trust/government owned organization/and shall be in existence for the last five years (as on 31.03.2021). Copy of the certificate of incorporation should be enclosed as documentary proof.		Certificate of Incorporation , Certificate of Registration
2	The Bidder should have a yearly turnover of greater than Rs.25 crores (each year) in the past three financial years (2018-19, 2019-20 and 2020-21). This must be the individual Company's turnover and not that of any group of Companies. The bidder should have positive net worth in each of last 3 financial years. (Certified / Audited Balance Sheets and P&L statements for last 3 years should be submitted in support of the turnover and profitability. The Bidder should submit a Certificate from their Chartered Accountants regarding their financial capability.)		Copy of the audited Balance Sheet and / or Certificate of the Chartered Accountant for preceding three years and copy of the PAN card issued by the IT department FY 2018-2019 FY 2019-2020 FY 2020-2021
3	The bidder should have support Office/Branch in Pune. In case direct support offices of the bidder		Supporting document for office proof. Undertaking confirming



Sr. No	Eligibility Criteria	Complied (Yes/No)	Supporting Required
	is not present in Pune then an undertaking to be provided by the bidder stating that direct support would be provided by the Bidder at Pune		availability of direct support at Pune
4	The bidder should be OEM / authorized partner for the software to be implemented/ should have experience of implementing OFSAA modules proposed in the RFP. OEM or authorized partners of OEM can bid in a tender but joint bid from OEM and bidder is not allowed.		For authorized partner certificate / letter from OEM. For implementation experience, bidder is required to submit Relevant credential letter OR Project Completion Letter OR Purchase Order Copy along with latest invoice OR Contract Copy along with latest invoice
5	The Bidder shall not have been blacklisted by any government organization/State Govt./PSU/banks. Self-declaration to that effect shall be submitted along with the technical bid.		Self-Declaration / An undertaking to this effect is to be submitted by the bidder.
6	The Bidder should have experience of completing at least 1 project covering implementation and support for ALM or LRM or MRM module in at least one scheduled Commercial Bank/Financial Institution/Foreign Bank in India.		Documentary Evidence: Relevant credential letter OR Project Completion Letter OR Purchase Order Copy along with latest invoice OR Contract Copy along with latest invoice
7	Bidder should have Core Team of Minimum 4 resources having experience of minimum 5 years in OFSAA 6.0 or above in implementation of any of following OFSAA - LRM, ALM, MRM to execute the current assignment of implementation of modules viz ALM/LRM/MRM. Profile of proposed team members is required to be furnished. List and Profiles of resources having such		Profiles of Team members with relevant proof of implementation.



Sr. No	Eligibility Criteria	Complied (Yes/No)	Supporting Required
	expertise detailing the projects handled to be provided Including a list of resources to be deployed for the Bank project to be submitted		
8	Adoption Integrity Pact		Submitted Integrity Pact on Rs. 500 Stamp Paper as format prescribed in Annexure H

Note:

- 1) Documentary evidence must be submitted for each criterion.
- 2) Public Sector / Scheduled commercial banks include RBI and do not include Regional Rural Banks and Cooperative Banks. These Banks refer to Banks in India only.



ANNEXURE L : COMMERCIAL BID FORMAT

The bidder is required to update the commercials in the following format:

Table1

SN	Requirement	One Time Charges (Rs.)	Recurring Cost in Rs.					Total (Rs)
			Year1	Year2	Year3	Year4	Year5	
1	Installation, Configuration, Implementation, Customization of ALM, LRM & MRM modules		NA	NA	NA	NA	NA	
2	Onsite Support Charges for Two Resources after go-live	NA						
3	cost for development of reports involving 100 man-days every year efforts (for evaluation purpose) Over and above reports provided in RFP.	NA						
4	Total Cost (1+2+3)							
	TCO in Words							

Terms & Conditions:

1. Bank reserves the right to implement or drop any of the above listed items without assigning any reason.
2. The price quoted for the project should be an all-inclusive price including any taxes, expenses and levies but excluding GST and is a fixed price.
3. Bank will deduct applicable TDS, if any, as per the law of the land.
4. The quoted fixed cost against each item shall remain unchanged till the completion of the Project(s).
5. The start of Project Management tenure will be reckoned from the date placing Purchase Order and deployment of resources as per the project requirements.
6. The base project location will be Pune.
7. Any travel outside of Pune or Bidders City for field work would have to be agreed with the Bank. Such travel would be in line with the Bank's eligibility at the level of Dy. General Manager for Senior Resource and Chief Manager for Team Member
8. The TCO in words is amount on which the commercial evaluation will be conducted.
9. All prices to be valid for a period of 2 years from the date of contract execution / signing.
10. The Bank reserves the right to renew the contract post completion contract period and the commercials for the same will be discussed based on the scope of work.
11. Bidder should factor all your expenses like travelling, boarding, lodging etc. Apart from amount specified in Commercials, no other expenses will be paid by the Bank.
12. Bidder shall depute resources on-site of the project implementation location(s) for carrying out the task as specified in this document.



13. The cost quoted is in fixed price and no increase in rate will be admissible by the Bank for whatsoever reasons during the contract period.
14. The cost quoted also includes the cost of deliverables for all the phases of the Project.
15. Further, we confirm that we will abide by all the terms and conditions mentioned in the Request for Proposal document.
16. Fee is payable only on actual availing of services and no minimum or fixed fees are payable.
17. All the Columns in all the above tables of this Annexure must be completely filled and should not be kept blank.
18. GST Shall be paid on actual basis.
19. Bank will consider L-1 Bidder based on TCO mentioned above.
20. In case of difference between amount quoted in figure and in words. The amount quoted in words shall prevail.

Place:

Date:

Seal & Signature of the Bidder

Note:



Annexure U - List of Deviations Requested

To,
General Manager (IT),
Bank of Maharashtra
Information Technology,
Head Office,
Lokmangal, Shivajinagar,
Pune – 411005

Sub: RFP NO: _____ for Supply, Implementation & Maintenance of _____ dated: DD-
MM-YYYY

[Please provide your comments on the Terms & Conditions in this section. You are requested to categorize your comments under appropriate headings such as those pertaining to the Detailed Scope of work, Service levels, Instruction to Bidders, Experience in related projects, etc. You are also requested to provide a reference of the page number, state the clarification point and the deviation that you propose as shown below.]

Sr. No.	Page #	Point / Section #	Clarification point as stated in the tender document	Deviations requested	Justification
1					
2					
3					
4					
5					
6					
7					
8					

Yours faithfully,

Authorized Signatory

Designation
Bidder's name



Annexure V - List of Software / Components

To,
 General Manager (IT),
 Bank of Maharashtra
 Information Technology,
 Head Office,
 Lokmangal, Shivajinagar,
 Pune – 411005

Sub: List of Software / Components required for implementation of RFP NO: _____ for Supply, Implementation & Maintenance of _____ dated: DD-MM-YYYY

[Please provide details of software required along with mapping of scope of work in the RFP. You are also requested to provide a reference of the page number, state the OEM names and licensing Metrics]

Sr. No.	Page #	Point / Section/Scope #	Software / Tool or Component Required	OEM Name (Mentioned Multiple Names if multiple options are available)	Justification (Why Software is needed)	Licensing Metric for software (User Based/ Processor Based/ any other)
1						
2						
3						
4						
5						
6						
7						
8						

Yours faithfully,

Authorized Signatory

Designation
 Bidder's name