



Annexure I: Revised Commercial Bill of Material Format

a. Technical Bill of Material

Sl. No.	Items/Service	Qty	Offered Software / Service details
Mail Services			
1	Personal E-Mail IDs with i. 5GB Mailbox Size ii. Collaboration, Communication & Online Document Management Features in line with the technical requirements specified in Annexure 01: Technical Requirements	8000	
2	Mail Box with 5GB Mailbox Size: (Designation Based E-Mail IDs like GM, BOM, BRMGR etc., which will be used by Personal E-Mail ID Users)	7500	
3	Vendor/Partner/Other Departmental E-Mail IDs with 2GB Mailbox Size	500	
Other Features			
1	DMARC Analyzer Tool For 1 Domain	1	
2	DR plus BCP	1	
3	Bulk Mail Messaging Please specify per email cost here: Rs._____ per email cost	12600 Lakh of Emails	
4	Minimum 8 years of Archival Data Retention (non-tamperable/undeletable)	16000	
5	E-Mail Security Features as specified in Annexure "11.1.2 Technical Requirements on E-Mail Security"	16000	
6	24*7*365 OEM Remote Support for all above components (Mail Services & Other Features)	1	
FM Service			



1	FM Services 1 st year	2 Seats (L2) & 2 Seats (L1)	
2	FM Services 2 nd year	2 Seats (L2) & 2 Seats (L1)	
3	FM Services 3 rd year	2 Seats (L2) & 2 Seats (L1)	
4	FM Services 4 th year	2 Seats (L2) & 2 Seats (L1)	
5	FM Services 5 th year	2 Seats (L2) & 2 Seats (L1)	
One Time Migration Cost			
1	Cost for Migrating E-Mail IDs to Public Cloud including third party software cost for file format conversion if required.	8000	
2	Cost for Migrating 50 TB Mail Journaling Data (approx.) to File Format which supports Bidder Proposed On-Premises Software Setup	50TB	
Other Costs			
1	E-mail Client License	10,000	
2	Software/License Cost for On-Premises Solution to access/search/export Mail Journaling Files	1	
Bring Your Own Key (BYOK) functionality through separate Trusted Key Management Provider, which is supported by the Cloud Service Provider. Bidders must provide the complete sub component's details.			
1	Software License (Active – Passive Mode with complete synchronization - DR plus BCP)	1	
2	Hardware Appliance (Active – Passive Mode with complete synchronization - DR plus BCP)	2	



One Time Training Cost			
1	7 Days and 10 Personnel	1	

Place:

(Signature and seal of authorized person)

Date:

Company's Seal

Designation:

Bidder's corporate name:



b. Masked Commercial Format

Sl. No.	Items/Service	Qty (a)	Offered Service details	Unit Price/year (b) (in Rs.)	Taxeson unit price (c) (in Rs.)	Total price with taxes for 5years $A=5*a*(b+c)$ (in Rs.)
Mail Services						
1	Personal E-Mail IDs with i. 5GB Mailbox Size ii. Collaboration, Communication & Online Document Management Features in line with the technical requirements specified in Annexure 01: Technical Requirements	8000	XXXX	XXXX	XXXX	XXXX
2	Mail Box with 5GB Mailbox Size: (Designation Based E-Mail IDs like GM, BOM, BRMGR etc., which will be used by Personal E-Mail ID Users)	7500	XXXX	XXXX	XXXX	XXXX
3	Vendor/Partner/Other Departmental E-Mail IDs with 2GB Mailbox Size	500	XXXX	XXXX	XXXX	XXXX
Cost for basic mail service for 5 years (Sub Total A)						XXXX
Other Features						
1	DMARC Analyzer For 1 Domain	1	XXXX	XXXX	XXXX	XXXX
2	DR plus BCP	1	XXXX	XXXX	XXXX	XXXX
3	Bulk Mail Messaging: Please specify per email cost here: Rs. <u>XXXX</u> per email cost	12600 Lakh of Emails	XXXX	XXXX	XXXX	XXXX
4	Minimum 8 years of Archival Data Retention (non-tamperable/undeletable)	16000	XXXX	XXXX	XXXX	XXXX



5	E-Mail Security Features as specified in Annexure "11.1.2 Technical Requirements on E-Mail Security"	16000	XXXX	XXXX	XXXX	XXXX
6	24*7*365 OEM Remote Support for all above components (Mail Services & Other Features)	1	XXXX	XXXX	XXXX	XXXX
Cost for other services for 5 years (Sub Total B)						XXXX
FM Services						
1	FM Services 1st year	2 Seats (L2) & 2 Seats (L1)	XXXX	XXXX	XXXX	XXXX
2	FM Services 2nd year	2 Seats (L2) & 2 Seats (L1)	XXXX	XXXX	XXXX	XXXX
3	FM Services 3rd year	2 Seats (L2) & 2 Seats (L1)	XXXX	XXXX	XXXX	XXXX
4	FM Services 4th year	2 Seats (L2) & 2 Seats (L1)	XXXX	XXXX	XXXX	XXXX
5	FM Services 5th year	2 Seats (L2) & 2 Seats (L1)	XXXX	XXXX	XXXX	XXXX
Cost of FM Services for 5 years (Sub Total C)						XXXX



One Time Migration Cost

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per E-Mail ID Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes D=a*(b+c) (in Rs.)
1	Cost for Migrating E-Mail IDs to Public Cloud including third party software cost for file format conversion if required	8000	XXXX	XXXX	XXXX	XXXX

Migration Cost (Sub Total D)

XXXX

One Time Migration Cost

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per TB Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes E=a*(b+c) (in Rs.)
1	Cost for Migrating 50 TB Mail Journaling Data (approx.) to File Format which supports Bidder Proposed On-Premises Software Setup	50 TB	XXXX	XXXX	XXXX	XXXX

Migration Cost (Sub Total E)

XXXX

Other Costs

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per Client License Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes F=5*a*(b+c) (in Rs.)																								
1	E-mail Client License inclusive of 1 year ATS Charges	10,000	XXXX	XXXX	XXXX	XXXX																								
2	ATS Charges for remaining 4 years	4 Years	XXXX	<table border="1"> <tr> <td>Y</td><td>Y</td><td>Y</td><td>Y</td> </tr> <tr> <td>2</td><td>3</td><td>4</td><td>5</td> </tr> <tr> <td>X</td><td>X</td><td>X</td><td>X</td> </tr> </table>	Y	Y	Y	Y	2	3	4	5	X	X	X	X	<table border="1"> <tr> <td>Y</td><td>Y</td><td>Y</td><td>Y</td> </tr> <tr> <td>2</td><td>3</td><td>4</td><td>5</td> </tr> <tr> <td>X</td><td>X</td><td>X</td><td>X</td> </tr> </table>	Y	Y	Y	Y	2	3	4	5	X	X	X	X	b+c = XXXX
Y	Y	Y	Y																											
2	3	4	5																											
X	X	X	X																											
Y	Y	Y	Y																											
2	3	4	5																											
X	X	X	X																											

Cost of E-mail Client license for 5 years (Sub Total F = Sum (Sl. No. 1+2))

XXXX



Other Costs

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per CAL License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $G=5*a*(b+c)$ (in Rs.)
				Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	
1	Software/License Cost for On-Premises Solution to access/search/export Mail Journaling Files (inclusive of 1 Year ATS Charges)	1	XXXX	XXXX				XXXX				XXXX
2	ATS Charges for remaining 4 years	4 Years	XXXX	Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	b+c = XXXX
				X	X	X	X	X	X	X	X	
Cost of Software/license for On-Premises Solution 5 years (Sub Total G = Sum (Sl. No. 1+2))											XXXX	

Bring Your Own Key (BYOK) functionality through separate Trusted Key Management Provider (Software)

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per CAL License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $H=5*a*(b+c)$ (in Rs.)
				Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	
1	Software/License Cost for BYOK Solution (inclusive of 1 Year ATS Charges)	1	XXXX	XXXX				XXXX				XXXX
2	ATS Charges for remaining 4 Years	4 Years	XXXX	Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	b+c = XXXX
				X	X	X	X	X	X	X	X	
Cost of Software/license for On-Premises Solution 5 years (Sub Total H = Sum (Sl. No. 1+2))											XXXX	



**Bring Your Own Key (BYOK)
functionality through
separate Trusted Key
Management Provider
(Hardware Appliance)**

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per Device Cost (b) (in Rs.)		Taxes (c) (in Rs.)		Total price with taxes $I=5*a*(b+c)$ (in Rs.)
1	Hardware Appliance Cost for BYOK Solution (inclusive of 3 Years Warranty)	2	XXXX	XXXX		XXXX		XXXX
2	ATS Charges for remaining 2 Years	2 Years	XXXX	Y 4 X	Y 5 X	Y 4 X	Y 5 X	b+c = XXXX
Cost of Software/license for On-Premises Solution 5 years (Sub Total I = Sum (Sl. No. 1+2))								XXXX

One Time Training Cost

Sl. No.	Items/Service	Qty (a)	Offered Service details	Training Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes $J=a*(b+c)$ (in Rs.)
1	7 Days and 10 Personnel	1	XXXX	XXXX	XXXX	XXXX
Total Training Cost (Sub Total J)						XXXX

Total Cost for 5 Years (TCO) : $K=A+B+C+D+E+F+G+H+I+J = Rs.XXXX$



Note:

1. In case of discrepancy between figures and words, the amount in words shall prevail.
2. Bidders should strictly quote in the format and for periods as mentioned above. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.
3. In the event the vendor has not quoted or mentioned any component or services required, for evaluation purposes the highest value in the submitted bids for that particular item would be used to calculate the TCO. For the purposes of payment and finalization of the contract, the value of the lowest bid would be used.
4. **L1 bidder would be determined based on the total cost of ownership.** Any decision of Bank in this regard shall be final, conclusive and binding on the bidder.
5. **The bidder with lowest commercial cost as mentioned above if required, after normalization will be selected as L1 bidder respectively.**
6. **The price is inclusive of installation, migration, commissioning, warranty freight forwarding & insurance charges and taxes. Bank will pay the applicable taxes ruling at the time of actual delivery of services/implementations/AMC/ATS & resultant billing.**

Place:

(Signature and seal of authorized person)

Date:

Company's Seal

Designation:

Bidder's corporate name:



c. Commercial Format

Sl. No.	Items/Service	Qty (a)	Offered Service details	Unit Price/year (b) (in Rs.)	Taxes on unit price (c) (in Rs.)	Total price with taxes for 5years $A=5*a*(b+c)$ (in Rs.)
Mail Services						
1	Personal E-Mail IDs with iii. 5GB Mailbox Size iv. Collaboration, Communication & Online Document Management Features in line with the technical requirements specified in Annexure 01: Technical Requirements	8000				
2	Mail Box with 5GB Mailbox Size: (Designation Based E-Mail IDs like GM, BOM, BRMGR etc., which will be used by Personal E-Mail ID Users)	7500				
3	Vendor/Partner/Other Departmental E-Mail IDs with 2GB Mailbox Size	500				
Cost for basic mail service for 5 years (Sub Total A)						
Other Features						
1	DMARC Analyzer For 1 Domain	1				
2	DR plus BCP	1				
3	Bulk Mail Messaging: Please specify per email cost here: Rs. _____ per email cost	12600 Lakh of Emails				
4	Minimum 8 years of Archival Data Retention (non-tamperable/undeletable)	16000				



5	E-Mail Security Features as specified in Annexure "11.1.2 Technical Requirements on E-Mail Security"	16000				
6	24*7*365 OEM Remote Support for all above components (Mail Services & Other Features)	1				
Cost for other services for 5 years (Sub Total B)						
FM Services						
1	FM Services 1st year	2 Seats (L2) & 2 Seats (L1)				
2	FM Services 2nd year	2 Seats (L2) & 2 Seats (L1)				
3	FM Services 3rd year	2 Seats (L2) & 2 Seats (L1)				
4	FM Services 4th year	2 Seats (L2) & 2 Seats (L1)				
5	FM Services 5th year	2 Seats (L2) & 2 Seats (L1)				
Cost of FM Services for 5 years (Sub Total C)						



One Time Migration Cost

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per E-Mail ID Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes D=a*(b+c) (in Rs.)
1	Cost for Migrating E-Mail IDs to Public Cloud including third party software cost for file format conversion if required	8000				

Migration Cost (Sub Total D)

One Time Migration Cost

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per TB Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes E=a*(b+c) (in Rs.)
1	Cost for Migrating 50 TB Mail Journaling Data (approx.) to File Format which supports Bidder Proposed On-Premises Software Setup	50 TB				

Migration Cost (Sub Total E)

Other Costs

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per Client License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes F=5*a*(b+c) (in Rs.)
1	E-mail Client License inclusive of 1 year ATS Charges	10,000										
2	ATS Charges for remaining 4 years	4 Years		Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	b+c =

Cost of E-mail Client license for 5 years (Sub Total F = Sum (Sl. No. 1+2))



Other Costs

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per CAL License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $G=5*a*(b+c)$ (in Rs.)
				Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	
1	Software/License Cost for On-Premises Solution to access/search/export Mail Journaling Files (inclusive of 1 Year ATS Charges)	1										
2	ATS Charges for remaining 4 years	4 Years		Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	b+c =
Cost of Software/license for On-Premises Solution 5 years (Sub Total G = Sum (Sl. No. 1+2))												

Bring Your Own Key (BYOK) functionality through separate Trusted Key Management Provider (Software)

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per CAL License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $H=5*a*(b+c)$ (in Rs.)
				Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	
1	Software/License Cost for BYOK Solution (inclusive of 1 Year ATS Charges)	1										
2	ATS Charges for remaining 4 Years	4 Years		Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	b+c =
Cost of Software/license for On-Premises Solution 5 years (Sub Total H = Sum (Sl. No. 1+2))												



**Bring Your Own Key (BYOK)
functionality through
separate Trusted Key
Management Provider
(Hardware Appliance)**

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per Device Cost (b) (in Rs.)		Taxes (c) (in Rs.)		Total price with taxes $I=5*a*(b+c)$ (in Rs.)
1	Hardware Appliance Cost for BYOK Solution (inclusive of 3 Years Warranty)	2						
2	ATS Charges for remaining 2 Years	2 Years		Y 4	Y 5	Y 4	Y 5	b+c =
Cost of Software/license for On-Premises Solution 5 years (Sub Total I = Sum (Sl. No. 1+2))								

One Time Training Cost

Sl. No.	Items/Service	Qty (a)	Offered Service details	Training Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes $J=a*(b+c)$ (in Rs.)
1	7 Days and 10 Personnel	1				
Total Training Cost (Sub Total J)						

Total Cost for 5 Years (TCO) : $K=A+B+C+D+E+F+G+H+I+J = Rs. \underline{\hspace{2cm}}$



Note:

7. In case of discrepancy between figures and words, the amount in words shall prevail.
8. Bidders should strictly quote in the format and for periods as mentioned above. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.
9. In the event the vendor has not quoted or mentioned any component or services required, for evaluation purposes the highest value in the submitted bids for that particular item would be used to calculate the TCO. For the purposes of payment and finalization of the contract, the value of the lowest bid would be used.
10. **L1 bidder would be determined based on the total cost of ownership.** Any decision of Bank in this regard shall be final, conclusive and binding on the bidder.
11. **The bidder with lowest commercial cost as mentioned above if required, after normalization will be selected as L1 bidder respectively.**
12. **The price is inclusive of installation, migration, commissioning, warranty freight forwarding & insurance charges and taxes. Bank will pay the applicable taxes ruling at the time of actual delivery of services/implementations/AMC/ATS & resultant billing.**

Place:

(Signature and seal of authorized person)

Date:

Company's Seal

Designation:

Bidder's corporate name: