Corrigendum 6 - RFP#29/2023-24 for Supply, Installation, Customization and Maintenance of end-to-end Customer Relationship Management (CRM) Solution in Bank



With reference to RFP Ref No. 39/2023-24 (GEM/2023/B/4327076) dated 11.12.2023 published on GeM portal and our website https://www.bankofmaharashtra.in, and pre-bid meeting was conducted as per schedule on 20.12.2023 at 15:00 hours.

Post pre-bid meeting, responses to pre-bid queries were uploaded on Bank's website. Few additional clarifications/changes with respect to the tender through this corrigendum are enclosed vide **Annexure – I.**

Last date of sale of tender document and last date for bid submission is revised as under:

Last Date and Time for receipts of tender offers	27 th February 2024 up to 17:00 hrs.
Time and Date of Opening of technical bids	27 th February 2024 up to 17:30 hrs.

The bidders who have already submitted their bids before the extended due date of bid submission, may revise their bids and resubmit the same within the extended timeframe.

Note- Except changes mentioned above and as part of pre-bid responses, there is no change in any clauses, terms & conditions of the RFP document.

Sd/-Asst. General Manager Information Technology



Annexure – I : Following terms stands revised

4547	Observations	Existing Criteria	Changes Proposed & Justification
1.	Scope of Work – Project Objective	The objective of the Bank is to implement end-to-end Customer Relationship Management (CRM) Solution in the Bank which will provide an Omni Channel experience in standard CRM Modules like Customer Management, Lead Management, Service Management, Contact Center and Campaign Management across all branches and departments on an integrated platform.	•
2.	Amalgamation	If the Bank undergoes an amalgamation, take-over, consolidation, reconstruction, merger, change of ownership etc., this RFP shall be considered to be assigned to the new entity and such an act shall not affect the rights and obligations of the Bidder under this RFP.	If the Bank undergoes an amalgamation, take-over, consolidation, reconstruction, merger, change of ownership etc., this RFP shall be considered to be assigned to the new entity and such an act shall not affect the rights and obligations of the Bidder under this RFP. However, the enterprise licensing model based on the amalgamation /take-over, consolidation/ reconstruction/ merger/ change of ownership may be re-negotiated with mutual agreement in case there is an enhancement of utility staff by more than 20% of the existing count. However, no reference of re-negotiation will be applicable in case of increase of Bank staff due to routine hiring / opening of the branches / Admin offices by the Bank during the contract period within the scope of enterprise license within finalized commercials.



4547	Observations	Existin	ng Criteria			Chang	Changes Proposed & Justification				
3	Project Timelines	The t implem	imelines of the projection plan shall be something the solution of the following form	ubmitted alor		The timelines of the project along with the detailed implementation plan shall be submitted along with the tender submission in the following format.					
		S.N.	Activity	#Weeks Required	Cumulative Project duration (weeks)	S.N.	Activity	#Weeks Required	Cumulative Project duration (weeks)		
		1	Submission of detailed Project Plan	1	1	1	Submission of detailed Project Plan	2	2		
		2	Hardware installation/ Configuration, Software development & installation	6	7	2	Hardware installation/ Configuration, Software development & installation	12	14		
		3	Implementation and customization of the solution	6	13	3	Implementation and customization of the solution	12	26		
		4	User Acceptance testing	3	16	4	User Acceptance testing	6	32		
	1	5	Go live	2	18	5	Go live	4	36		
		The complete solution should be ready for deployment within 18 weeks from the date of acceptance of the purchase order to the bidder. The timeline of four months / 18 weeks is the maximum time for the proposed project implementation, however, Bidder in their implementation plan shall provide the timeline lesser than stipulated maximum time of 4 months/18 weeks.				The complete solution should be ready for deployment within 36 weeks from the date of acceptance of the purchase order to the bidder. The timeline of nine months / 36 weeks is the maximum time for the proposed project implementation, however, Bidder in their implementation plan shall provide the timeline lesser than stipulated maximum time of 9 months/ 36 weeks.					



4547	Observations	Existing Criteria				Cha	Changes Proposed & Justification				
4.	Payment Terms	Payment will be released against the milestones as mentioned below:					Payment will be released against the milestones as mentioned below:				
			#	Specifications	License Imp. Cost Cost		#	Specifications	License Cost	Imp. Cost	
		1	1	Sign off of Functional Requirement Specification by Bank and SI # along with original invoice and Original Delivery Challan	15%	15%	1	Sign off of Functional Requirement Specification by Bank and SI # along with original invoice and Original Delivery Challan	25%	15%	
		/	2	UAT sign off duly stamped and signed by the Bank Official	30% of license Cost	15%	2	UAT sign off duly stamped and signed by the Bank Official	15% of license Cost	15%	
		10	3	(Acceptance Test should be signed by both Bank's identified Project Manager & Bidder	40% of license Cost	60%	3	Go live signoff (Acceptance Test should be signed by both Bank's identified Project Manager & Bidder representative)	30% of license Cost	30,0	
		9	4	representative) After set up of DC DR and successful completion of at least one DR drill post implementation of modules as per scope of work	5% of license Cost	10%	4	After set up of DC DR and successful completion of at least one DR drill post implementation of modules as per scope of work	5% of license Cost	10%	
		dia di	5	After completion of warranty period of Application software	10% of license Cost	-	5	After completion of warranty period of Application software	10% of license Cost	-	
		# out of this, 10% amount out of license cost can be paid on delivery of licenses.				Ame from pee 50%	of this, 15% amount out of licensely of licenses. It if ication: Ended as per feedback from peer bath almost all the participants. As gain Banks the payment to licenses from to 80%. We are proposing 25% of (Total 40%).	nks and repr thered from m delivery ra	esentation few of the inges from		