

Annexure-H: Commercial Bid Format

FORM-I

RFP for Supply, Installation, Maintenance of Cash Dispenser and providing Managed services

Having examined the Bidding Documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and deliver the -----(solution name), in conformity with the said Bidding documents for the sum of..... (Rs.....) or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We undertake, if our Bid is accepted, to deliver, install and commission the system in accordance with the delivery schedule specified in the Schedule of Requirements/ purchase orders issued from time to time.

If our Bid is accepted, we will obtain the guarantee of a bank in a sum equivalent to prescribed percent of the each of Purchase Order Price, placed on us, for the due performance of the Contract in the form prescribed by the Bank.

We agree to abide by the Bid and the rates quoted therein for the orders awarded by the Bank up to the period prescribed in the Bid which shall remain binding upon us.

Until a formal contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".

We understand that you are not bound to accept the lowest or any Bid you may receive.

Dated this..... Day of 2021.

(Signature)

(Name) (in the capacity of)

Duly authorized to sign Bid for and on behalf of

COMMERCIAL BID - FORM-II

(RFP for Supply, Installation, Maintenance of Cash Dispenser and providing Managed & Cash Replenishment services)

Name of the Bidder:

All prices should be mentioned in Indian Rupees The quoted price should be **all-inclusive price** (i.e., including Technical Service Charges, if any, any other applicable duties and taxes, Packing, Freight and Forwarding, Transit Insurance, Local transportation, Hamali Charges, completing the Road permit formalities, if required, Installation charges, Deliverables and warranty period but excluding GST which will be reimbursed on actual basis against original document of payment. The **total price shall also include Technical/User Manuals, Driver/ Utility Compact Disk, Operating System CDs etc. mentioned against deliverables**) and **shall be applicable uniformly to any part of the country in case Bank prefers to place repeat orders for different locations**. No additional charges/ management fee of any kind will be reimbursed. The Bidder is required to guarantee that exchange rate fluctuations will not affect the Rupee value of the commercial bid, over the validity period of the bid and the contract period.

Total Cost of Ownership:

Sr. No	Particulars	Quantity	Rate per Unit	Total Cost
		(A)	(B)	(C)
	Cash Dispenser with three years warranty per unit (inclusive of all customs (i.e. EMV, TSS etc.) and import duty/taxes but exclusive of all GST)			
1	Cost of Cash Dispensers	500	Rate per Unit	A X B
2	Annual Maintenance Cost for Cash Dispenser for 4 years (applicable upon completion of Three years Warranty)	500	(Rate per year/machine)	A X B X 4
3	Managed Services cost for 7 years	500	(Rate per year/machine)	A X B X 7
4	OTC Lock Management (Manual/App Based)			
4.1	Black Key	1000	Rate per Unit	A X B
4.2	Red Key	50	Rate per Unit	A X B
4.3	Charges for providing OTC lock management services entirely managed by vendor for 7 years	500	(Rate per year)	A X B X 7
5	Cash Management for 7 Years for Cash Dispenser	50 (Indicative)	(Rate per year/machine)	A X B X 7
6	VSAT/4G Connectivity Charges (Minimum bandwidth requirement- 64 Kbps)	50 (Indicative)	(Rate per Year)	A X B X 7

Optional Items				
7	Spare Parts & other Cost	Quantity (Indicative)	Rate per Unit	Total Cost
		(A)	(B)	C=(A*B)
7.1	LCD Monitor	10		
7.2	FDK (Functional Display Key)	10		
7.3	Receipt Printer Module	10		
7.4	Hard Disk	10		
7.5	RAM	10		
7.6	Mother Board with processor	10		
7.7	PC Core SMPS	10		
7.8	Main SMPS (Module connected)	10		
7.9	Dip Fascia	10		
7.10	Hydraulic Gas Spring	10		
7.11	Dip Card Reader with anti-skimming kit	10		
7.12	Encrypted Pin Pad (EPP)	10		
7.13	Harness Cable	10		
7.14	Currency Cassette (With lock which can be used for cassette swap)	10		
7.15	Divert cassette	10		
7.16	Keys Hood Door	10		
7.17	Hood Door	10		
7.18	Presenter CCA (full-fledged dispenser module)	10		
7.19	S & G/ MAS Hamilton Lock with OTC	10		
7.20	CMD Board	10		
7.21	Power distributor	10		
7.22	Mechanical Lock	10		
7.23	Fascia Lock	10		
7.24	Vault Breaking Charges	10		
7.25	Inbuilt Camera	10		
7.26	ATM External camera	10		
7.27	Cost of Biometric up gradation (Hardware & Software)	10		
7.28	Bar Code Reader	10		
7.29	Engineer visit/Installation Charges	10		
7.30	De-Grouting/Grouting Charges	10		
	Total			
	Total Cost of ownership (1+2+3+4+5+6+7)			

1. Total Cost of Ownership to the Bank will not change due to exchange fluctuation, and import duty etc. during contract period of 7 years.
2. The AMC cost per Cash Dispenser per year will not change during the contract period of 7 years. The Goods & Service tax on AMC will be paid by the Bank at applicable

rate from time to time.

3. Any Price Bid not in conformity with the above format or incomplete in any respect will be rejected / disqualified by the Bank.
4. The Cash Dispensers will be installed by the bidder at the branches located across the country as per directive of the Bank.
5. The TDS on all payments will be deducted at the applicable rate as per provisions of the applicable law.
6. Bids submitted with counter condition / assumption will be rejected by the Bank.
7. Bank reserves the right to reject all or any of the Bids submitted without assigning reason to the Bidders.
8. The cost of Cash management services should be inclusive of applicable MHA guidelines on cash management services and RBI guidelines on Cassette Swap.

Note:- Rates quoted above should include all taxes, levies, duties, insurance, transportation, freight, royalties, Installation and commissioning charges, if any, etc. but excluding GST which will be reimbursed on actual basis against original document of payment. No additional call charges or labour charges are payable when spares are replaced.

We confirm that above commercials quoted and all the Terms and Conditions of the Contract contained in RFP dated ----- for Supply Installation Commissioning of 500 Cash Dispenser Machines are acceptable to us.

Dated this..... day of.....2021

(Signature)

(Name)

(In the capacity of)

Duly authorized to sign Bid

Nos. are indicative only to arrive at the L1. Actual deployment will be as per requirement of the Bank.