



Annexure 10: Commercial Bill of Material

**a. Technical Bill of Material**

Sl. No.	Items/Service	Qty	Offered Software / Service details
<b>Mail Services</b>			
1	Personal E-Mail IDs with i. 5GB Mailbox Size ii. Collaboration, Communication & Online Document Management Features in line with the technical requirements specified in <b>Annexure 01: Technical Requirements</b>	8000	
2	Mail Box with 5GB Mailbox Size: (Designation Based E-Mail IDs like GM, BOM, BRMGR etc., which will be used by Personal E-Mail ID Users)	7500	
3	Vendor/Partner/Other Departmental E-Mail IDs with 2GB Mailbox Size	500	
<b>Other Services</b>			
1	DMARC Analyzer Tool For 1 Domain	1	
2	DR plus BCP	1	
3	Bulk Mail Messaging	12600 Lakh of Emails	
<b>FM Service</b>			



1	FM Services 1 <sup>st</sup> year	2 Seats (L2)	
2	FM Services 2 <sup>nd</sup> year	2 Seats (L2)	
3	FM Services 3 <sup>rd</sup> year	2 Seats (L2)	
4	FM Services 4 <sup>th</sup> year	2 Seats (L2)	
5	FM Services 5 <sup>th</sup> year	2 Seats (L2)	
<b>One Time Migration Cost</b>			
1	Cost for Migrating E-Mail IDs to Public Cloud including third party software cost for file format conversion if required	8000	
2	Cost for Migrating 50 TB Mail Journaling Data (approx.) to File Format which supports Bidder Proposed On-Premises Software Setup	50TB	
<b>Other Costs</b>			
1	E-mail Client License	10,000	
2	Software/License Cost for On-Premises Solution to access/search/export Mail Journaling Files	1	

**Place:**

**(Signature and seal of authorized person)**

**Date:**

**Company's Seal**

**Designation:**

**Bidder's corporate name:**



**b. Masked Commercial Format**

Sl. No.	Items/Service	Qty (a)	Offered Service details	Unit Price/year (b) (in Rs.)	Taxes on unit price (c) (in Rs.)	Total price with taxes for 5 years $A=5*a*(b+c)$ (in Rs.)
<b>Mail Services</b>						
1	Personal E-Mail IDs with i. 5GB Mailbox Size ii. Collaboration, Communication & Online Document Management Features in line with the technical requirements specified in <b>Annexure 01: Technical Requirements</b>	8000	XXXX	XXXX	XXXX	XXXX
2	Mail Box with 5GB Mailbox Size: (Designation Based E-Mail IDs like GM, BOM, BRMGR etc., which will be used by Personal E-Mail ID Users)	7500	XXXX	XXXX	XXXX	XXXX
3	Vendor/Partner/Other Departmental E-Mail IDs with 2GB Mailbox Size	500	XXXX	XXXX	XXXX	XXXX
<b>Cost for basic mail service for 5 years (Sub Total A)</b>						<b>XXXX</b>
<b>Other Features</b>						
1	DMARC Analyzer For 1 Domain	1	XXXX	XXXX	XXXX	XXXX
2	DR plus BCP	1	XXXX	XXXX	XXXX	XXXX
3	Bulk Mail Messaging	12600 Lakh of Emails	XXXX	XXXX	XXXX	XXXX
<b>Cost for other services for 5 years (Sub Total B)</b>						<b>XXXX</b>
<b>FM Services</b>						
1	<b>FM Services 1<sup>st</sup> year</b>	2 Seats (L2)	XXXX	XXXX	XXXX	XXXX



2	FM Services 2 <sup>nd</sup> year	2 Seats (L2)	XXXX	XXXX	XXXX	XXXX
3	FM Services 3 <sup>rd</sup> year	2 Seats (L2)	XXXX	XXXX	XXXX	XXXX
4	FM Services 4 <sup>th</sup> year	2 Seats (L2)	XXXX	XXXX	XXXX	XXXX
5	FM Services 5 <sup>th</sup> year	2 Seats (L2)	XXXX	XXXX	XXXX	XXXX
<b>Cost of FM Services for 5 years (Sub Total C)</b>						<b>XXXX</b>

<b>One Time Migration Cost</b>						
Sl. No.	Items/Service	Qty (a)	Offered Service details	Per E-Mail ID Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes D=a*(b+c) (in Rs.)
1	Cost for Migrating E-Mail IDs to Public Cloud including third party software cost for file format conversion if required	8000	XXXX	XXXX	XXXX	XXXX
<b>Migration Cost (Sub Total D)</b>						<b>XXXX</b>

<b>One Time Migration Cost</b>						
Sl. No.	Items/Service	Qty (a)	Offered Service details	Per TB Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes E=a*(b+c) (in Rs.)
1	Cost for Migrating 50 TB Mail Journaling Data (approx.) to File Format which supports Bidder Proposed On-Premises Software Setup	50 TB	XXXX	XXXX	XXXX	XXXX
<b>Migration Cost (Sub Total E)</b>						<b>XXXX</b>



Other Costs												
Sl. No.	Items/Service	Qty (a)	Offered Service details	Per Client License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $G=5*a*(b+c)$ (in Rs.)
1	E-mail Client License inclusive of 1 year ATS Charges	10,000	XXXX	XXXX				XXXX				XXXX
2	ATS Charges	4 Years	XXXX	Y 2 X	Y 3 X	Y 4 X	Y 5 X	Y 2 X	Y 3 X	Y 4 X	Y 5 X	Y2+Y3+Y4+Y5= XXXX
<b>Cost of E-mail Client license for 5 years (Sub Total F = Sum (Sl. No. 1+2))</b>											<b>XXXX</b>	

Other Costs												
Sl. No.	Items/Service	Qty (a)	Offered Service details	Per CAL License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $G=5*a*(b+c)$ (in Rs.)
1	Software/License Cost for On-Premises Solution to access/search/export Mail Journaling Files (inclusive of 1 Year ATS Charges)	1	XXXX	XXXX				XXXX				XXXX
2	ATS Charges	4 Years	XXXX	Y 2 X	Y 3 X	Y 4 X	Y 5 X	Y 2 X	Y 3 X	Y 4 X	Y 5 X	Y2+Y3+Y4+Y5= XXXX
<b>Cost of Software/license for On-Premises Solution 5 years (Sub Total G = Sum (Sl. No. 1+2))</b>											<b>XXXX</b>	
<b>Total Cost for 5 Years TCO : <math>H=A+B+C+D+E+F+G</math></b>												

**Note:**

1. In case of discrepancy between figures and words, the amount in words shall prevail.
2. Bidders should strictly quote in the format and for periods as mentioned above. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.



3. In the event the vendor has not quoted or mentioned any component or services required, for evaluation purposes the highest value in the submitted bids for that particular item would be used to calculate the TCO. For the purposes of payment and finalization of the contract, the value of the lowest bid would be used.
4. **L1 bidder would be determined based on the total cost of ownership.** Any decision of Bank in this regard shall be final, conclusive and binding on the bidder.
5. **The bidder with lowest commercial cost as mentioned above if required, after normalization will be selected as L1 bidder respectively.**
6. **The price is inclusive of installation, migration, commissioning, warranty freight forwarding & insurance charges and taxes. Bank will pay the applicable taxes ruling at the time of actual delivery of services/ implementations/ AMC/ATS & resultant billing.**

Place:

(Signature and seal of authorized person)

Date:

Company's Seal

Designation:

Bidder's corporate name:



**c. Commercial Format**

Sl. No.	Items/Service	Qty (a)	Offered Service details	Unit Price/year (b) (in Rs.)	Taxes on unit price (c) (in Rs.)	Total price with taxes for 5years $A=5*a*(b+c)$ (in Rs.)
<b>Mail Services</b>						
1	Personal E-Mail IDs with i. 5GB Mailbox Size ii. Collaboration, Communication & Online Document Management Features in line with the technical requirements specified in <b>Annexure 01: Technical Requirements</b>	8000				
2	Mail Box with 5GB Mailbox Size: (Designation Based E-Mail IDs like GM, BOM, BRMGR etc., which will be used by Personal E-Mail ID Users)	7500				
3	Vendor/Partner/Other Departmental E-Mail IDs with 2GB Mailbox Size	500				
<b>Cost for basic mail service for 5 years (Sub Total A)</b>						
<b>Other Features</b>						
1	DMARC Analyzer For 1 Domain	1				
2	DR plus BCP	1				
3	Bulk Mail Messaging	12600 Lakh of Emails				
<b>Cost for other services for 5 years (Sub Total B)</b>						
<b>FM Services</b>						



1	FM Services 1 <sup>st</sup> year	2 Seats (L2)				
2	FM Services 2 <sup>nd</sup> year	2 Seats (L2)				
3	FM Services 3 <sup>rd</sup> year	2 Seats (L2)				
4	FM Services 4 <sup>th</sup> year	2 Seats (L2)				
5	FM Services 5 <sup>th</sup> year	2 Seats (L2)				
<b>Cost of FM Services for 5 years (Sub Total C)</b>						

**One Time Migration Cost**

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per E-Mail ID Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes D=a*(b+c) (in Rs.)
1	Cost for Migrating E-Mail IDs to Public Cloud including third party software cost for file format conversion if required	8000				
<b>Migration Cost (Sub Total D)</b>						

**One Time Migration Cost**

Sl. No.	Items/Service	Qty (a)	Offered Service details	Per TB Cost (b) (in Rs.)	Taxes (c) (in Rs.)	Total price with taxes E=a*(b+c) (in Rs.)
1	Cost for Migrating 50 TB Mail Journaling Data (approx.) to File Format which supports Bidder Proposed On-Premises Software Setup	50 TB				
<b>Migration Cost (Sub Total E)</b>						





Other Costs												
Sl. No.	Items/Service	Qty (a)	Offered Service details	Per Client License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $G=5*a*(b+c)$ (in Rs.)
1	E-mail Client License inclusive of 1 year ATS Charges	10,000										
2	ATS Charges	4 Years		Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	Y2+Y3+Y4+Y5=
<b>Cost of E-mail Client license for 5 years (Sub Total F = Sum (Sl. No. 1+2))</b>												

Other Costs												
Sl. No.	Items/Service	Qty (a)	Offered Service details	Per CAL License Cost (b) (in Rs.)				Taxes (c) (in Rs.)				Total price with taxes $G=5*a*(b+c)$ (in Rs.)
1	Software/License Cost for On-Premises Solution to access/search/export Mail Journaling Files (inclusive of 1 Year ATS Charges)	1										
2	ATS Charges	4 Years		Y 2	Y 3	Y 4	Y 5	Y 2	Y 3	Y 4	Y 5	Y2+Y3+Y4+Y5=
<b>Cost of Software/license for On-Premises Solution 5 years (Sub Total G = Sum (Sl. No. 1+2))</b>												
<b>Total Cost for 5 Years TCO : <math>H=A+B+C+D+E+F+G</math></b>												

**Note:**

1. In case of discrepancy between figures and words, the amount in words shall prevail.
2. Bidders should strictly quote in the format and for periods as mentioned above. No counter condition/assumption in response to commercial bid



will be accepted. Bank has a right to reject such bid.

3. In the event the vendor has not quoted or mentioned any component or services required, for evaluation purposes the highest value in the submitted bids for that particular item would be used to calculate the TCO. For the purposes of payment and finalization of the contract, the value of the lowest bid would be used.
4. **L1 bidder would be determined based on the total cost of ownership.** Any decision of Bank in this regard shall be final, conclusive and binding on the bidder.
5. **The bidder with lowest commercial cost as mentioned above if required, after normalization will be selected as L1 bidder respectively.**
6. **The price is inclusive of installation, migration, commissioning, warranty freight forwarding & insurance charges and taxes. Bank will pay the applicable taxes ruling at the time of actual delivery of services/implementations/AMC/ATS & resultant billing.**

Place:

(Signature and seal of authorized person)

Date:

Company's Seal

Designation:

Bidder's corporate name: