

**Responses to Pre Bid Queries**

**GEM/2023/B/3532088(RFP-14/2023-24) for Supply, Installation and Maintenance of structured cabling for data center  
(Pre Bid Meeting 06.06.2023 at 15:00 hrs)**



Sr No	Page #	Point / Section	Main Section Name	Clarification point as stated in tender document	Comment / Suggestions	Banks Response
1	87	Point # 4	<b>ANNEXURE D: ELIGIBILITY EVALUATION COMPLIANCE</b>	Bidder should have experience in <b>deploying/ undertaking the activities of Managed Services/ undertaking the activity of structured cabling of Data Centers</b> for at least <b>30 Racks</b> in India in any of the BFSI institution in last three years as of 30.03.2023.	Requesting Bank to kindly consider the following. 1) Bidder should have experience in deploying/ undertaking the activities of Managed Services / Undertaking the activity of structured cabling of Data centers for at least 50 racks in India for any of the BFSI Institution/ Large enterprise having co-hosted in the 3rd party DC in last four years as of 30.03.2023 Or 2) Bidder should have experience in deploying/ undertaking the activities of Managed Services / Undertaking the activity of structured cabling of Data centers for at least 5 racks in India for any of the BFSI Institution having co-hosted in the 3rd party DC. in last six years as of 30.03.2023	Bidder should have experience in <b>deploying/ undertaking the activities of Managed Services/ undertaking the activity of structured cabling of Data Centers</b> for at least <b>30 Racks</b> in India in any of the BFSI institution/ <b>IT Company</b> in last three years as of 30.03.2023.
2	79		<b>1.1.ANNEXURE A: COMMERCIAL BID FORMAT</b>	<b>1.Cat6A Cables &amp; Racks BOM</b> <b>2. Fiber Components BOQ</b>	1.can we use duplex patch cord in place of Uniboot patch cord. 2. Can we supply 23AWG copper patch cord against 30 AWG. 3. Can we have the design (rack layout) 4. What will happen if BOQ changes after the designing of the solution.	1. No change in RFP 2. No change in RFP 3. Will be shared with successful bidder. 4. If there is change in the BOQ after the designing of the solution , bidder has to supply the additional line items as per the Commercial agreed.
3	94	7.27.3	Technical Specifications- Cat 6A Jack	Information Outlet should support three entry points for ease of cable management and support wide range of cable routing options.	OEMs have a single entry points, please clarify	Bidder may supply Information Outlet with single entry point
4	95	7.27.5	Technical Specifications- Cat 6A Patch Cords	The supplied patch cords shall be round and shall consist of 30 AWG copper solid / stranded cable with a round low smoke zero halogen jacket and non-corrosive according to IEC 60754-2 (FRNC), low smoke according to IEC 61034 and flame retardant according to IEC 60332-1.	OEMs have 28 AWG solid copper patch cords, please clarify	No change in the RFP
5	87	7.23.1	ELIGIBILITY EVALUATION COMPLIANCE	The Bidder submitting the offers should be a Registered Company in India under the Companies Act, 1956 / 2013 or The bidder must be a registered firm/ company/LLP/ trust/government owned organization/and shall be in existence for the last five years (as on 31.03.2023). Copy of the certificate of incorporation should be enclosed as documentary proof. The Bidder/company must be in the line of activity underlining the item of purchase involved for a minimum of continuous 5 years.	Bid Document - GEM/2023/B/3532088/ Date-05-06-2023 1. If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer. 2. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to their meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer. We are under MSME, & Also registered under Start-Up India Please clarify the exemption criteria.	No change in RFP clause

6	87	7.23.2	ELIGIBILITY EVALUATION COMPLIANCE	<p><b>Balance Sheets –</b>  <b>FY 2019-20</b>  <b>FY 2020-21</b>  <b>FY 2021-22</b></p> <p>Turnover of the bidder should be at an average of <b>Rs.6 Crores per year</b>. Certified / Audited Balance Sheets and P&amp;L statements for last 3 years should be submitted in support of the turnover and profitability. The Bidder should submit a Certificate from their Chartered Accountants regarding their financial capability.</p>	<p>Bid Document - GEM/2023/B/3532088/ Date-05-06-2023 1. If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer. 2. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to their meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer. We are under MSME, &amp; Also registered under Start-Up India Please clarify the exemption criteria.</p>	<p>Micro or Small enterprises are eligible for exemption from Bidder Turnover</p>
7	84	7.23.4	ELIGIBILITY EVALUATION COMPLIANCE	<p>Bidder should have experience in deploying/ undertaking the activities of Managed Services/ undertaking the activity of structured cabling of Data Centers for at least 30 Racks in India in any of the BFSI institution in last three years as of 30.03.2023.</p>	<p>PO copies and Satisfactory service letter/completion letter from BFSI institution in India to be submitted, along with performance certificate – Annexure 9 We are under MSME, &amp; Also registered under Start-Up India Please clarify the exemption criteria.</p>	<p>No change in RFP clause</p>
8	87	7.23.5	ELIGIBILITY EVALUATION COMPLIANCE	<p>The Bidder must have supplied and has been maintaining identical service in minimum 5 sites/client which must have installation or service scope in tune to the purchase envisaged.</p>	<p>PO copy &amp; Satisfactory service letter/completion letter from the Client must be enclosed. We are under MSME, &amp; Also registered under Start-Up India Please clarify the exemption criteria.</p>	<p>No change in RFP clause</p>
9	79	7.2	Copper Cabling Solution Cat 6A 4pair UTP LSZH Cable	<p>Cat 6A UTP Cale 500 Meter</p>	<p>Roll of 305 meter Cat 6A UTP cable available with OEMs, please clarify if we can propose the same.</p>	<p>Bidder may quote 305 meter Cat 6A UTP cable considering the required length is met.</p>