



### Eligibility Criteria for RFP # 182020

The Bank will examine the Eligibility Criteria compliance for the bidder and OEM as per the below tabulated criteria in this RFP. The Bidder(s) and OEM's who satisfy the eligibility criteria conditions shall be considered for the next phase of evaluation viz. Technical Evaluation.

The Bidder / OEM is required to meet ALL the following eligibility criteria applicable to them and provide adequate documentary evidence for each of the criteria Stipulated below:

S No.	Eligibility Criteria	Supporting Documents
A	<b>Criteria to be met by the Bidder</b>	
1	Bidder should be registered in India. Bidder must be a Government Organization / PSU/ PSE/partnership firm/LLP/Limited Company/Pvt. Ltd. Company/One Person Company	Valid Certification of incorporation as on date of bid submission. Note: in case of mergers/acquisitions/restructuring or name change & the date of establishment of earlier/original entity can be considered
2	The bidder should have been in existence for a minimum period of five years in India as on 31-Mar-2020	Certificate of incorporation
3	The minimum annual turnover of Bidder should not be less than INR 100 crores in each of the last three financial years, viz., 2017-18 and 2018-19 & 2019-20 from India operations	Audited Financial Statement and CA certificate for the financial years 2017-18 and 2018-19 & 2019-20.
4	Bidder should have positive net worth for last three financial years i.e.2017-18 and 2018-19 & 2019-20	Audited Financial Statements or CA certificate for the financial years 2017-18 and 2018-19 & 2019-20
5	The bidder should have experience of implementing proposed technology (Switches/Router) in 500+ locations/branches for at least 1 scheduled commercial bank or Financial Institution or government entity in India.	a. Successful Completion Certificates or Relevant Credential letters OR b. Purchase Order/ Contract copy from the Bank / government department
6	The Bidder need to have at least one of the following certification: ISO 9001:2015 CMMI level 4 certified and has to have the certifications valid as on date of bid submission	Copy of the valid certification.



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7	The bidder and its group (firm / company) should not be black-listed by any public sector Bank, RBI, IBA, or any other regulatory authority at the time of submission of bid. The Bidder must certify to that effect	Self-Declaration on Bidder's letter head signed by the authorized signatory. Bank may verify the information through publicly available data and information
8	Neither the Bidder, nor their promoters and Directors should be defaulters to any financial institution. The Bidder should not have been reported against by any Public-Sector Bank to Indian Banks Association for any malpractice, fraud, poor service, etc. An undertaking (on their letter head) in this regard should be enclosed by the bidder on behalf of the directors/partners blacklisted by any Government authority or public sector undertaking (PSU) as on date of submission of tender, otherwise the bid will not be considered. An undertaking (on their letter head) in this regard should be enclosed by the bidder on behalf of directors/partners. The Bidder should not have been blacklisted by any Government authority or Public sector Undertaking (PSU) as on date of submission of the tender, otherwise the bid will not be considered. An undertaking (on their letter head) in this regard should be enclosed by the Bidder on behalf of the directors/partners.	Self-Declaration letter signed by Authorized Signatory to be submitted.
9	The Bidder should not have been declared Non-Performing Asset (NPA) by any BFSI organization as on date of submission of the tender, otherwise the bid will not be considered.	Self-Declaration letter signed by Authorized Signatory to be submitted.
10	The Bidder must have implemented Proposed technology (Switches/Routers) in 500+ Nos branches/offices in At-least one Scheduled Commercial Bank (excluding RRBs and co-operative banks) in India having business mix of Rs. One Lac Crore with at least 1000 branches	Credentials from clients in form of Purchase Orders / Contract Agreement/ Credential Letters are required to be provided for reference with the Bank.  In case of under implementation (At least UAT in progress) project bidder to provide a self-declaration mentioning the project details and project status along with client contact details.



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11	The bidder should have a minimum of 10 individuals with prior experience in implementation of propose technology. All resources must be on the payroll of the bidder.	Certificate from the company Auditors / Company Secretary / HR mentioning number of resources having experience in proposed security solution.
12	The proposed bidder should have office in India and should be able to support project in India during the contract period.	An undertaking letter to be enclosed by the Bidder confirming the same.
<b>Criteria to be met by the OEM</b>		
1	The proposed OEM solutions should have been implemented in a minimum of two BFSI organizations in India. <b>OR</b> The proposed OEM solutions should have been implemented in a Scheduled Commercial Bank (excluding RRBs & cooperative Banks) in India having more than 1000 branches. In case there are multiple OEMs or multiple solutions from a single OEM, the above clause would be separately applicable for each of the solution.	Credentials from clients in form of Purchase Orders / Contract Agreement / Credential Letters are required to be provided for reference with the Bank.
2	OEM must be listed Leaders in Gartner Magic Quadrant in at least one published report in last 3 years for Wired and Wireless LAN Infrastructure.	An undertaking letter to be enclosed by the OEM along with the Gartner Report confirming the same.
3	The proposed OEMs should have presence in India and outside India and should be able to support project in India during the contract period.	An undertaking letter to be enclosed by the OEM confirming the same.
4	The OEM should have been in existence for a minimum period of five years in India as on 31-Mar-2020	Certificate of incorporation

**Note:**

All eligibility requirements mentioned above should be complied by the bidders as applicable and relevant support documents should be submitted for the fulfilment of eligibility criteria failing which the Bids may be summarily rejected. Non-compliance of any of the criteria can entail rejection of the offer. Photocopies of relevant documents / certificates should be submitted as proof in support of the claims made for each of the above-mentioned criteria and as and when the Bank decides, originals / certified copies should be shown for verification purpose. The Bank reserves the right to verify



/ evaluate the claims made by the Bidder independently. Any deliberate misrepresentation will entail rejection of the offer ab-initio. Other conditions are as below:

1. Documentary evidence must be submitted for each criterion.
2. Banks exclude Cooperative Banks & RRBs. PSB means Public Sector Banks, including RBI.
3. Public/private sector banks mean public/private sector banks in India only.
4. Proposed solution need not be the proposed version of the solution can be any version of the solution.



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RFP FOR SUPPLY, IMPLEMENTATION & SUPPORT FOR NETWORK ROUTERS & SWITCHES