



बैंक ऑफ महाराष्ट्र Bank of Maharashtra

ONE FAMILY ONE BANK

अंचल कार्यालय, 4-3-379, द्वितीय मंजिल, बैंक स्ट्रीट, कोठी हैदराबाद 500 001

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Tender document for CCTVs: Pre-bid Queries and replies

Srno	Name of the Vendor	RFP Clause	Query/ Request	Clarification by the Bank
1.	Automation Systems & Solutions	The company should have at lease 3 service network centres in Andhra Pradesh state and 3 service network centres in Telangana state for providing the support/service after sales. The vendor should cover the following locations Andhra Pradesh: 1) Vijayawada/Guntur, 2) Visakhapatnam, 3) Tirupati Telangana: 1) Hyderabad/RR Dist.,	We have our office in Bangalore and Service Centers in Andhra Pradesh & Telangana. We meet all the eligibility criteria. We are also servicing Security Systems of RBI Pune /Mumbai/ Ahmedabad/Hyderabad/Cochin & Trivandrum. Suggestion: The Company should have Service Centre at Hyderabad & Telangana	The eligibility criteria should be as per RFP.

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		2) Head Quarters of Warangal/Karimnagar, 3) Head Quarters of Adilabad/Nizamabad. The company should have local office within a radius of 20 kms from our Zonal Office. Proof of the same should be submitted.		
2.	Tech SIS Limited	1.Page No. 3 , Point No. 2 – Cost of the tender document is Rs.2000/-	Query : Tender Estimated Value is 12 lacs approx. EMD you have asking for Rs. 12,000/- & tender fees is Rs. 2000/- . In comparison to tender estimated value tender fees of Rs. 2000/- are on higher side & it is non refundable. Requesting you kindly give some reduction in the tender fees, if possible.	No change in the RFP
3.	Tech SIS Limited	2.Page No.6 , Point No. 27- The installation of the CCTV Systems and AMC of the system will be audited by third party technical consultant and in case the parameters as specified are not followed strictly, then amount paid by the Bank towards installation of the system in question plus Rs.25000/- as penalty will be reimbursed by the company and company will be black listed by the Bank. In such cases, the expense incurred by the company should be borne by the vendor itself.	Query : Penalty clause are seems to be very higher in comparison to tender estimated value. Requesting to either considered this in percentage basis or else reduce the amount , if possible.	No change in the RFP
4.	Tech SIS Limited	3.Page 7, Point No. 29 - After warranty period, Bank will take the AMC from the same vendor.	Query : The Not working CCTV system to be replaced with the empanelled makes only or we can consider any make available in the market matching the technical specs of banks	Non working CCTV system to be replaced with the empanelled brands

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		During the warranty period or AMC period, if CCTV system has become beyond economical repair before the actual life period i.e. 6 years, then vendor has replace the CCVT system.	requirement for the replacement.	only after due approval from the Zonal Office only depending up on assessment of the Zonal Security Officer.
5.	Tech SIS Limited	4. Page No. 7, Point No. 6 - Payment Terms: Payment will be made against invoice by our Branches/Zonal Office after completion of job & submission of installation report to Zonal Office.	Query: Will you please consider to collect this payment only from zonal office after the submission of IR	Payment will be done by our Branches only.
6.	Tech SIS Limited	5. Page No. 12, Point No. 6 The company should have at lease 3 service network centres in Andhra Pradesh state and 3 service network centres in Telangana state for providing the support/service after sales. The vendor should cover the following locations Andhra Pradesh: 1) Vijayawada/Guntur, 2) Visakhapatnam, 3) Tirupati Telangana: 1) Hyderabad/RR Dist., 2) Head Quarters of Warangal/Karimnagar, 3) Head Quarters of Adilabad/Nizamabad. The company should have local office within a radius of 20 kms from our Zonal Office. Proof of the same should be submitted.	Query : We have 3 registered offices, 2 at hyderabad(Punjagutta & Madhapur) & 1 at Vishkhapatnam (Daba Gardens) . Addition to this we have also one resident engineer at tirupati location. Will it be fine in your consideration for participation. ?	No change in the RFP
7.	Tech SIS Limited	6. Page No. 14, CCTV Fixed C	Query : Lens size require has not mentioned in	3.6 mm

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		Mount Camera	the technical parameters.	
8.	Tech SIS Limited	7. Page No. 14 , CCTV Fixed C Mount Camera	Query: For other cameras IR bullet & Fixed Dome IR , Image sensor asking for Sony CCD or Equivalent but for C Mount camera image sensor are specifically require with Sony CCD . Generally either the specifications are same for all type of cameras or else mentioned equivalent sensor in all the cameras. Kindly amend this point.	Same as RFP no change
9.	Tech SIS Limited	8. Page No. 14 , CCTV Fixed C Mount Camera	Query: Certification required is missing	Certification is same for all cameras in the RFP same may be considered accordingly
10.	Tech SIS Limited	9. Page No. 15, 8 Channel DVR Standalone systems , Point No. 12,13,14	Query : At point no. 12 mentioned data storage capacity 2 SATA slots of 8 HDD. At Point no. 13 mentioned interface -8 SATA interfaces for 8 HDDs +1 DVD -R/W default/8 HDDS. At Point no. 14 mentioned capacity up to 4 TB each disk. Please clarify weather you require 8 SATA interfaces in the DVR of 4 TB capacity each or you require 2 SATA interfaces of 8 TB storage capacity. Plus , if you require 1 interface for DVD -R/W then you require atleast 9 SATA interfaces .(8 SATA interfaces is for Hard disk & 1 SATA interface is for DVD-R/W).	8 SATA interface with 7 slots for HDD and one for DVD writer inbuilt, Each SATA port accomdable for 4 TB HDD, or 4 SATA interface 3 slots for HDD & 1 For DVD writer inbuilt
11.	Tech SIS Limited	Page No. 15, 8 Channel DVR Standalone systems, Point No. 32.	Query : In cameras you require certifications CE,FCC,UL but in DVR certifications you require CE/FCC/UL . So in this case if we assumed camera can meet the parameters of	Suggestion of the vendor is accepted and incorporated in the tender.

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			international quality standard but DVR can meet the Local quality standard as UL is missing. DVR is the main part of the CCTV system because they are also a record keeping device. So, it has to be meet the UL standard. Requesting you please consider the same certifications for all the products. Else any vendor can consider any local make in the DVR segment.	
12.	Tech SIS Limited	11.Page No. 17 , Monitor – Screen size you have mention 19” & 42” but in the price bid you have asking the rate for 19”	Query: Please clarify this point.	Monitor with 19” screen is required
13.	Tech SIS Limited	12.Page No. 17 , Hard disk drive mentioned 2 TB but in the price bid you have asking the rate of 4 TB .	Query: Please clarify this point.	Rates for 2 TB, 3TB & 4TB, maybe provided separately per piece.