



Reply to Pre- Bid Queries- RFP04202: Request for Proposal for Co-hosting of Primary  						
Sr no	Page #	Point / Section #	Main Section name	Clarification point as stated in tender document	Comment / Suggestions	BOM Reply
13	19	5.1.1	General	XIV. The bidder shall provide adequate numbers of 32 amps industry standard sockets in single phase and adequate numbers of 64 amps industry standard sockets in three phase in Bank's rack space as per the layout	<p>The 64Amp, three phase socket is non-standard requirement. Request you to consider the 32Amp, three phase power sockets.</p> <p>Apart, request you to confirm the no of racks required to have three phase power cabling.</p>	No change in RFP
14	19	5.1.1	General	XVI. The bidder will be responsible for the extension of links from the bidder's tele-communication room to rack space area irrespective of whether the communication links are taken from the bidder. The bidder shall extend such links from their network communication room to the rack space provided to the Bank to host their DC/NDR infrastructure. Such cost should be included in the one-time charges table in the commercial sheet.	The cross connect will also incur the recurring charges and can be added under " Any other please specify"	No change in RFP
15	19	5.1.1	General	The vendor shall provide one time LAN cabling from the Network rack to the Server Racks as per the network designed finalized with the Bank's network team at no additional cost to the Bank. Vendor to use CAT6A/OM3 cables of any top three OEM. All patch panels/LIUs will be fully populated with CAT6A/Multimode/Single mode Fibre chords as per requirement/space provisioned to Bank. Vendor to provision passive components on site for immediate replacement/maintenance/connectivity etc. i.e The vendor shall provide the one time Cross connect cabling from bidder's tele-communication room to Bank Network/ Server Rack with no additional cost to Bank. Internal LAN cabling between Bank Racks will be done by the Bank	We will provide cross connect (Ethernet/ Fibre) between MMR racks and Bank setup.	Bidder understanding is Correct.
16	60	12.1	Annexure 1: Technical Requirement	<p>The Bidder should have the following Certifications / compliance document and certifications should be in-force:</p> <p>b) NFPA 70 & 75</p>	NFPA 70 & 75 is part of FIRE NOC approval. NFPA 70 & 75 is guidelines and there is no specific Certification. Self certification complying to the norms shall be submitted.	Bidder understanding is Correct.

17	61	12.1	Annexure 1: Technical Requirement	27 A power meter that can measure the exact power consumption by the BANK's equipment shall be setup for the BANK's in caged area. Page no.17 XV. A separate meter should be installed to evaluate the power consumption for Bank's equipment hosted at the DC site. Bank or its designated agency will have the right to audit the Co-hosting facility including the power meter for consumption.	Rack Power got measured at Remote power distribution unit and being shard infra it is kept in utility bay to avoid operations/ Mainitenance staff enetreing to Customer Caged area / DC hall area. Request your kind consideration of the same.	No Change in RFP Clause
18	61	12.1	Annexure 1: Technical Requirement	There should be CCTV (with night vision with 12m range) monitoring for surveillance of the BOM racks in the server hall area. The CCTV surveillance should cover BOM's rack space area and other critical areas where Bank's components are placed. Activities should be recorded and the archival should be kept for at-least 90 days. Thereafter it should be provided to BOM on DVD/kept in storage devices (External Hard Disk – USB).	Due to security reasons, the USB drive of the system is disabled. Recordings can be kept at site whereas in case of incident, video snap of the same can be shared with bank if needed. Request you to remove the clause for providing Video on DVD/ External Drive.	No Change in RFP Clause
19	63	12.1	Annexure 1: Technical Requirement	55 The network link required between seating area and Bank's server caged area shall be provided within 24 hours of such request from the Bank.	The network link shall be provided on days 1 upon handover of seating space. Any additional Link for seating space can't be delivered in 24 Hours as there is procurement, supply and installation timelines involved in delivert of the link. Request you to remove this clause.	No Change in RFP Clause
20	Page.17	5.1.1	General Pt(I)	The proposed Data Center to host Bank's DC should be located in Pune.	For equalising the competitive landscape and for Bank to have access to World Class Datacentre Infrastructure we propose Bank to consider other locations such as Navi Mumbai in addition to Pune for the proposed Data Center	No change in the RFP

21	Pg.68	12.5	Annexure 5: Eligibility Criteria Compliance	The bidder should be a Government Organization/ PSU/ or a Limited Company / Private Limited Company under companies Act, 1956 India or later	For a competitive fairplay,we request Bank to consider Limited Liability Partnership Firms for participating in the bid.We humbly recommend Clause ammedment as follows: <i>The Bidder should be a registered company in India as per Companies Act 1956 / 2013 or Limited Liability Partnership Firms registered in Limited Liability Partnership Act 2008</i>	No change in the RFP
22	Pg.68	12.5	Annexure 5: Eligibility Criteria Compliance	The bidder should have minimum experience of providing data center hosting services for last 5 years.	<p>The Government of India has announced 'Startup India' initiative for creating a conducive environment for Startups in India (Ref: Policy circular No. 1(2)(1)/2016- MA dated 10th March 2016). As per policy all Central Ministries/ Departments may relax conditions of prior turnover and prior experience in public procurement to all Start-ups [whether Micro & Small Enterprises (MSEs) or otherwise] subject to meeting of quality and technical specifications in accordance with the relevant provisions of GFR, 2005. (Ref: Office Memorandum dated 20th September 2016).(Relevant GRs/Documents attached in the mail)</p> <p>Based on the above policy of the government many PSUs, Public Sector and Private Banks have realigned their criteria for making their tender document a Startup Inclusive one where relaxation is given to Startups on the eligibility front to promote the "Make in India and Startup Inclusive policy of the Government of India.</p> <p>We request Bank to give relaxation on number of years of experience for Startups</p>	No change in the RFP

23	Pg.68	12.5	Annexure 5: Eligibility Criteria Compliance	<p>The bidder should have a minimum turnover of Rs.200 crores per annum in any two of the following financial years FY2018-19, 2019-20 and 2020-21</p>	<p>The Government of India has announced 'Startup India' initiative for creating a conducive environment for Startups in India (Ref: Policy circular No. 1(2)(1)/2016-MA dated 10th March 2016). As per policy all Central Ministries/ Departments may relax conditions of prior turnover and prior experience in public procurement to all Start-ups [whether Micro & Small Enterprises (MSEs) or otherwise] subject to meeting of quality and technical specifications in accordance with the relevant provisions of GFR, 2005. (Ref: Office Memorandum dated 20th September 2016).(Relevant GRs/Documents attached in the mail)</p> <p>Based on the above policy of the government many PSUs, Public Sector and Private Banks have realigned their criteria for making their tender document a Startup Inclusive one where relaxation is given to Startups on the eligibility front to promote the "Make in India and Startup Inclusive policy of the Government of India.</p> <p>We request Bank to give relaxation on the Turnover Criteria for the Startups.</p>	No change in the RFP
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24	Pg.68	12.5	Annexure 5: Eligibility Criteria Compliance	<p>The bidder should have a positive net worth in the last two financial years in India out of the following financial years.2018-19, 2019-20 and 2020-21 Net worth is to be calculated as follows:</p> <p>Capital Funds (Paid up equity capital + Paid up preference shares + Free reserves) – (Accumulated balance of loss + Balance of deferred revenue expenditure + Other intangible assets).</p>	<p>Data Center Startups being Capex intensive businesses, having positive net worth in the initial years of operations is not envisaged.</p> <p>Yotta had conceived the development of Data Center parks in March 2019 and has made operational its first colocation facility in July 2020 with subsequent Uptime Tier IV Construction certification. As such it has been more than 20 months we have been operational and we have an increasing trend of networth and operating profit from FY20-21 till date and positive projections for FY21-22.</p> <p>Requesting Relaxation for the said clause.</p>	No change in the RFP
25	Pg.68	12.5	Annexure 5: Eligibility Criteria Compliance	<p>The bidder should be a profit making entity with respect to operations in India in the last financial year, and, in at least one of the two years preceding the last financial year</p>	<p>Data Center Startups being Capex intensive businesses,being a profit making entity in the initial years of operations is not envisaged.</p> <p>Yotta had conceived the development of Data Center parks in March 2019 and has made operational its first colocation facility in July 2020 with subsequent Uptime Tier IV Construction certification. As such it has more than 20 months we have been operational and we have an increasing trend of profit from FY20-21 till date and positive projections for FY21-22.</p> <p>Requesting Relaxation for the said clause.</p>	No change in the RFP

26	Pg.69	12.5	Annexure 5: Eligibility Criteria Compliance	<p>The Bidder should have the following Certifications / compliance document and certifications should be in-force:</p> <p>a) ISO ISO 27001 or BS 7799 - 3 Certified</p> <p>b) NFPA NFPA 70 & 75</p> <p>c) IS 1893:1984 Seismic Compliance</p> <p>d) TIA TIA 942 compliance for Architectural, electrical, cooling and network</p> <p>e) Air Air Quality in data center site should be of severity level G1 (mild) as per ISA-71.04</p>	<p>TIA/Uptime Compliances are the industry standard compliances for Data Center Industry. Kindly consider following ammends for inclusion of the same.</p> <p>a) ISO ISO 27001 or BS 7799 - 3 Certified</p> <p>b) IS 1893:1984 Seismic Compliance</p> <p>c) NBC (National Building Code 2016, Vol 1, Part 4)- to be considered in addition to NFPA as NBC 2016 is applicable to Indian Standards. NFPA is prevelant in US.</p> <p>d) TIA 942/Uptime compliance for Architectural, electrical, cooling and network</p> <p>e) Air Air Quality in data center site should be of severity level G1 (mild) as per ISA-71.04</p>	No change in the RFP
29	Page 15	IV.		Devices will be shifted from current location to proposed location in Multiple phases.	Please share the number of moves planned and device list per move. The lift and shift efforts and commercials will depend on this.	Refer to corrigendum
30	Page 15	VI.		The laying out of (copper, fiber, multimode fiber) cable and termination of cable in ports at devices, required for migration in existing and proposed site will be done by bidder.	Kindly share detailed scope of what is expected under this clause.	Self explanatory
31	Page 19	XIV.		The bidder shall provide adequate numbers of 32 amps industry standard sockets in single phase and adequate numbers of 64 amps industry standard sockets in three phase in Bank's rack space as per the layout.	<p>You have shared the below counts in the price-bid format:</p> <p>16 Amp Sockets (single phase) delivery and Implementation - 120</p> <p>32 Amp Sockets (three phase) delivery and Implementation - 16</p> <p>32 Amp Sockets (single phase) delivery and Implementation - 17</p> <p>64 Amp Sockets (single phase) delivery and Implementation - 2</p> <p>64 Amp Sockets (three phase) delivery and Implementation - 2</p> <p>Request to share rack-wise socket needed so that Bidder can select the right PDUs and suggest commercials accordingly.</p>	Details will be shared with the successful bidder.
32	Page 19	XXI.		The vendor shall provide one time LAN cabling from the Network rack to the Server Racks as per the network designed finalized with the Bank's network team at no additional cost to the Bank.	Kindly share detailed scope of what is expected under this clause.	Details will be shared with the successful bidder.

33	Page 26	5.1.17	Existing Rack Dimensions	Existing Rack Dimensions	What is the height of the racks? In U	Self explanatory
34	Page 26	5.1.17 Existing Rack Dimensions	Existing Rack Dimensions	Existing Rack Dimensions	Will Bank migrate their rack cabinets too or only bring equipment mounted on them and bidder is expected to supply racks.	Self explanatory
35	Page 117	12.26		Annexure 26 Undertaking Of Authenticity Of Solution (Hardware And Software)	This clause would not be applicable here since the scope of this RFP is limited to providing colocation space. Request to delete this clause.	No Change in RFP Clause
36	Page 26	5.1.17		Existing Rack Dimensions	The Rack size given in the layout Annexure 27 and given in the RFP is not matching. Kindly suggest which dimensions to be considered while making proposal.	Refer to Clause 5.1.17 on page no26 of RFP for existing Dimensions.
37	PDF (shared with Bid Document)	Rack Layout for DC Co-Hosting	Rack Layout for DC Co-Hosting	Rack Layout for DC Co-Hosting	Can rack dimension be a standard size of either 600mm x 1200mm and 800mm x 1200mm wherever required?	Self explanatory