



No. AX1 / SLBC – 139 / Minutes / 2018-19

May 11, 2018

**Minutes of the 139<sup>th</sup> SLBC Meeting held on May 10, 2018 at Mumbai**

139<sup>th</sup> SLBC meeting was convened on 10.05.2018. The meeting had a focused agenda to launch State Annual Credit Plan for 2018-19 including crop loan disbursements.

The meeting was chaired by Shri Devendra Fadnavis, Hon'ble Chief Minister, Maharashtra State. Shri R.P. Marathe, MD & CEO, Bank of Maharashtra and Chairman, SLBC Maharashtra co-chaired the meeting. Shri Dinesh Kumar Jain, Chief Secretary, Shri UPS Madan, Additional Chief Secretary (Finance), Shri S.S. Sandhu, Additional Chief Secretary (Cooperation), Shri Pravin Pardeshi, Additional Chief Secretary (CM's Secretariat), Shri Debashish Chakrabarty, Additional Chief Secretary (Planning), Shri Manukumar Srivastava, Principal Secretary (Revenue), Shri Rajeshkumar, Principal Secretary (Labour), Dr. Vijay Zade, Commissioner (Cooperation), Shri S.P. Singh, Commissioner (Agriculture) and other senior officials of the State Government attended the meeting.

The Central Government was represented by Ms. Vandita Kaul, Joint Secretary, Department of Financial Services, Ministry of Finance, Government of India, New Delhi.

Reserve Bank of India was represented by Dr. S. Rajagopal, Regional Director, Maharashtra & Goa and Smt. Indrani Banerjee, Regional Director, Nagpur.

NABARD was represented by Shri M.K. Srivastava, General Manager and Officer-In-Charge, MRO, Pune.

The meeting was also attended by Shri A.C. Rout, Executive Director, Bank of Maharashtra, Shri K.V. Haridas, DMD, State Bank of India, Shri R.L. Bayas, Managing Director, MSC Bank, Shri G.G. Wakade, Chief General Manager, Maharashtra Gramin Bank, Shri Bidyut Kundu, Chairman, Vidarbha Konkan Gramin Bank and other senior officials of Reserve Bank of India, NABARD and various banks.

Shri A.B. Thorat, Dy. General Manager and Member Secretary, SLBC, Maharashtra, welcomed the participants & the important dignitaries and requested the members to utilize the SLBC forum actively.



Shri R.P. Marathe, MD & CEO, Bank of Maharashtra and Chairman, SLBC Maharashtra while welcoming the dignitaries, initiated the discussions and informed the house that focus of the discussions during the meeting would be on launching of State Annual Credit Plan (ACP) 2018-19 including Crop Loan Disbursements. He opined that SLBC Maharashtra was one of the largest SLBCs having its own place in the State Economy. He proceeded to take a quick review of the State Economy covering areas like rainfall, operational holding, bank branch network in the State, deposits, advances and CD ratio of the member banks in the State. He apprised the house about State ACP 2018-19. He said that at Rs. 3,24,362 crore for Priority Sector, the State ACP for 2018-19 would be one of the highest in the country. He informed that for 2018-19, the target for disbursement under Agriculture is set at Rs. 85,464/- crore of which Crop Loans constitutes Rs. 58,319/- crore and investment loans constitute Rs. 27,145/- crore. He informed the house that achievement of the State under ACP 2017-18 was provisionally at 72% of the target for total Priority Sector and that for Agriculture was 63% of the target; achievement under other priority sector being 75% of the target. He explained that though the achievement was comparatively low because of announcement / implementation of loan waiver scheme, the same would be factored in the performance for the year 2018-19. He hoped for good monsoon like last year resulting into good overall performance in the agri sector. With lot of innovations in agri processes and FPOs emerging gradually, he expressed confidence that performance under agri loan disbursements would definitely improve. He assured that the banks in the State were committed to live up to the expectations of the State Government. He urged the State Government for quick disposal of some long pending issues viz notification of all District Headquarter Towns, all Talukas /Tehsil Headquarter Towns etc. under Section 58 (f) of Transfer of Property Act, 1882 for creation of Equitable Mortgage in the State of Maharashtra and introduction of a new Maharashtra State Recovery Act so as to speed up recovery proceedings by banks. He congratulated the State Government for their initiatives under 'Ease of Business' and informed the house about some related important provisions viz. the need for Non-Agricultural Permission for Agro Processing Units being removed, need of NA permission for Agro Processing units in Non Agricultural Zones being removed, need for Shop and Establishment License for units having less than 10 number of employees being removed and need for Factory License for units having less than 20 number of employees being removed. He assured to issue necessary communication for dissemination of the information amongst all member banks.

Shri V.U. Mhaske, General Manager (Agri), Bank of Maharashtra & Convener, SLBC Maharashtra gave an analytical presentation to the house on agenda points that included:

- State Profile of Maharashtra



- Agricultural Sector & Development in the State
- Banking scenario of Maharashtra State
- Finance for Agriculture in Maharashtra
- Annual Credit Plan
- Financial Inclusion
- Important Gazette Notifications
- Credit Delivery to Tenant Farmers

He explained the various steps involved for preparation of final State Credit Plan. He informed the house about the National Level Monitoring Committee (NLMC) meeting in respect of implementation of Pradhan Mantri Fasal Beema Yojana (PMFBY) conducted on 08.05.2018 by Ministry of Agriculture (MoA), Government of India under the chairmanship of Additional Principal Secretary to Hon'ble Prime Minister and urged member banks to complete reconciliation process in respect of Kharif 2017 at the earliest in consultation with concerned insurance companies and SLBC. He informed about the new PMFBY Portal launched by the MoA, Government of India and requested to enter all pending data in respect of Rabi 2017 on the new portal at the earliest. He apprised the house about appreciation expressed by MoA of the efforts undertaken by SLBC Maharashtra and the State Government in respect of coverage of non-loanee farmers in the State.

Agenda wise discussions were followed by a presentation on Hurdles in Financing 1<sup>st</sup> Generation Agro Processing Units by M/S Shrikant Agro. A case study in under financing was presented and an appeal for adequate finance to such units was made.

Shri S.S. Sandhu, Additional Chief Secretary, Cooperation informed the house that about 30 lakh farmers had benefitted from the loan waiver scheme and were eligible for fresh finance. He urged the bankers to make the borrowers aware about the benefits of the scheme. He expected bankers' full cooperation about uploading of requisite data on the portal so that the same could be processed quickly by the Government. He also informed about generation of 2nd Green List and exhorted the bankers about not recovering interest from the accounts that are eligible for waiver under CSMSSY 2017 w.e.f. 01.08.2017. He informed that the State Government has come out with guidelines for coverage of additional farmers under CSMSSY 2018 who have been granted loans from 01.04.2001 to 31.03.2009 and assured that those farmers who were not covered under any of the earlier Government of India / Government of Maharashtra waiver schemes, would be covered.

Shri Pravin Pardeshi, Additional Chief Secretary, CM's Secretariat observed that CD Ratio of some of the Districts was very low as compared to the State average and felt that the reasons for the



same needed to be studied. He urged to disseminate important provisions in respect of NA permission, Shop Act and Factories Act to all bankers so that credit proposals can be processed proactively. He also urged to focus upon improvement in investment credit.

Hon'ble Chief Minister expressed deep concern over low performance in respect of achievement under ACP 2017-18 and took bank wise review asking for plans and strategies for better performance during 2018-19.

MD & CEO and Executive Director, Bank of Maharashtra (BoM) informed as under:

- BoM had identified 100 branches that were predominantly dealing with disbursements to agri sector for close monitoring besides Rural and Semi Urban branches
- Help of experienced staff and agri tech experts was sought and focus areas like what to finance, where to finance, agri clinics, target group of agri entrepreneurs etc. were identified
- Bank plans to arrange exclusive meets of Agricultural Field Officers (AFOs) who will go to field and deliver
- At least 1 camp in kharif season by every rural branch of the bank would be ensured
- Focus on finance to input providers
- About 10,000 farmers by consultation from technical expert/s would be targeted for use of harmless pesticides which would help in procuring more yield without any health hazards

Hon'ble Chief Minister enquired about even spread of identified branches. Executive Director, BoM informed that identified branches were evenly spread and Maharashtra Gramin Bank (MGB) sponsored by BoM also had good network of branches in Marathwada Region which would also be monitored. Hon'ble Chief Minister advised to ensure smooth working of Maharashtra Gramin Bank with special focus upon timely lending and adequate cash flow.

Dy. Managing Director, State Bank of India, Managing Director, Maharashtra State Cooperative Bank, Chairman, Vidarbha Konkan Gramin Bank, representatives of Bank of India, HDFC Bank, ICICI Bank also provided valuable inputs which are summarized as under:

- Focus on accounts eligible under waiver scheme and providing fresh finance to them
- Focus on improving investment credit
- Camps at points of aggregation like Mandis
- Digital Sanctioning process wherein documents would be scanned and sanction would be accorded within 24 hours



Regional Director, Reserve Bank of India, Maharashtra and Goa informed that RBI was closely monitoring progress and all block level / district level meetings were attended by RBI officials.

General Manager, & officer-in-charge, NABARD, MRO, Pune informed about budgetary provision in Government of India Budget for refinance to RRBs and cooperative banks. He also informed that interest subvention was available for RRBs besides District Central Cooperative Banks.

Hon'ble Chief Minister observed that quantum of refinance was low and it was made available very late during the season which proved detrimental to the health of DCCBs. He opined that Government of India, Reserve Bank of India and NABARD should work together to ensure that refinance is released early as all budgetary grants by the Central Government are released early.

Joint Secretary, Department of Financial Services, Government of India assured to convey the concerns of Hon'ble Chief Minister to the concerned Ministry of Government of India.

Hon'ble Chief Minister approved the State ACP 2018-19 of Rs. 5,79,531 crore that included Rs. 3,24,362 crore under Priority Sector. He observed that the ACP for the current year was enhanced by 15% over earlier year and it was equally important to achieve the set targets. He appealed to reach out to the farmer community, to make them aware of benefits under various schemes available to them especially under Chhatrapati Shivaji Maharaj Shetkari Sanman Yojana 2017, to implement OTS scheme and to make fresh finance available to more than 30 lakh beneficiaries of the scheme. He advised to focus on disbursements during the current kharif season, to conduct camps, to reallocate resources so as to ease pressure on important action areas and to make all out efforts so that the farmer community would not feel any need to approach private money lenders. He opined that banks should take advantage of computerization and new technological innovations for keeping records in a systematic manner so that all shortcomings of data management could be addressed and various schemes of Government of Maharashtra could be well aligned. He reiterated about not recovering interest from the accounts that are eligible for waiver under CSMSSY 2017 w.e.f. 01.08.2017 and advised to ensure that all guidelines are percolated to root level. In respect of MUDRA loans, he felt that bankers may concentrate upon Tarun and Kishore categories also apart from Shishu category. He expressed displeasure over performance under Stand Up India and exhorted the bankers to show improvement under the same. Maharashtra State being highly industrialized, Hon'ble Chief Minister stressed the need for lending to the Agri Processing Sector just like any other manufacturing sector which would help agri businesses to create many job



opportunities, grow, prosper and turn into a high profit making sector. He extended his best wishes to all for well execution of the State ACP during the year 2018-19.

Shri Dinesh Kumar Jain, Chief Secretary, Government of Maharashtra summed up the proceedings. Key points of the same were as under:

- To explore the possibility of digitized documentation where providing aadhaar number would populate all necessary fields
- Government of Maharashtra to ensure that the long pending issues pertaining to notification of all District Headquarter Towns, all Talukas /Tehsil Headquarter Towns etc. for creation of Equitable Mortgage in the State of Maharashtra and introduction of a new Maharashtra State Recovery Act so as to speed up recovery proceedings by banks, would be resolved at the earliest
- Good progress under Financial Inclusion
- Government of Maharashtra to mobilise district level staff for identification of MUDRA / Stand Up India borrowers and collection of applications
- Dissemination of important provisions in respect of NA Permission for Agro Processing Units being removed, need of NA permission for Agro Processing units in Non Agricultural Zones being removed, need for Shop and Establishment License for units having less than 10 number of employees being removed and need for Factory License for units having less than 20 number of employees being removed
- Bankers to explore the possibility of reviewing / increasing sanctioning powers of branch managers so that time to sanction proposals could be shortened
- Extending loan waiver benefit to all eligible farmers and disbursement of fresh finance at the earliest
- Government of India, Reserve Bank of India and NABARD to work together so that refinance is made available expeditiously

Asstt. General Manager, SLBC Maharashtra proposed vote of thanks.

The list of officials who participated in the meeting is given in the **Annexure**.

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**Annexure**

**List of Participants of 139<sup>th</sup> SLBC Meeting held on 10.05.2018 at Mumbai**

Sr. No.	Name of the Participant	Designation / Institution
1	Shri Devendra Fadnavis	Chief Minister, Maharashtra
<b>Central Government</b>		
1	Ms Vandita Kaul	Joint Secretary, DFS, New Delhi, SLBC Nodal Officer & Director, Bank of Maharashtra
<b>State Government</b>		
1	Shri D.K. Jain	Chief Secretary
2	Shri U.P.S. Madan	Additional Chief Secretary, Finance
3	Shri S.S. Sandhu	Additional Chief Secretary, Cooperation
4	Shri Pravin Pardeshi	Additional Chief Secretary, CM's Secretariat
5	Shri Debashish Chakrabarty	Additional Chief Secretary, Planning
6	Shri Manukumar Srivastava	Principal Secretary, Revenue
7	Shri Rajesh Kumar	Principal Secretary, Labour
8	Dr. Vijay Zade	Commissioner, Cooperation
9	Shri S.P. Singh	Commissioner, Agriculture
10	Dr. Anand Jogdand	Additional Commissioner and Spl. Registrar, Cooperation
11	Shri D.S. Salunke	District Dy. Registrar, Mumbai (I) City
12	Shri Satish Kulkarni	Dy. Director, Directorate of Municipal Administration, Mumbai
13	Shri Rajiv Porey	Dy. Director, DISH, Mumbai
14	Ms Pradnya Mahale	Dy. Secretary, Planning Dept.
15	Shri Gopaldas Jhanwar	SMM, FI, MSRLM
<b>Reserve Bank of India</b>		
1	Dr. S. Rajagopal	Regional Director, Maharashtra & Goa
2	Ms. Indrani Banerjee	Regional Director, Nagpur
3	Ms. B. Manjula	Dy. General Manager, Nagpur
<b>NABARD</b>		
1	Shri M.K. Srivastava	General Manager, Officer-in-charge, MRO, Pune
2	Shri Devasis Padhi	General Manager, MRO, Pune
3	Shri R.B. D'Souza	Dy. General Manager, MRO, Pune
<b>Scheduled Commercial / Apex Banks.</b>		
1	Shri R.P. Marathe	MD & CEO, Bank of Maharashtra & Chairman, SLBC – Maharashtra
2	Shri A.C. Rout	Executive Director, Bank of Maharashtra
3	Shri K.V. Haridas	DMD, State Bank of India
4	Shri J.A. Onkar	Chief Manager, Allahabad Bank
5	Shri L.R.R.M. Prasad Reddy	Dy. General Manager, Andhra Bank
6	Ms A.L. Rupa	Sr. Manager, Andhra Bank
7	Shri A.K. Gupta	Dy. General Manager, Bank of Baroda
8	Shri Vaibhav Mandekar	Sr. Manager, Bank of Baroda
9	Shri A.K. Pathak	Dy. Gen. Manager, Bank of India
10	Shri Sandeep Gaware	Dy. Gen. Manager, Canara Bank
11	Shri J.S. Phule	Sr. Manager, Canara Bank
12	Shri S.R. Khatik	Field Gen. Manager, Central Bank of India
13	Shri B. Chitti Babu	Asstt. Gen. Manager, Corporation Bank
14	Shri R.K. Bharadwaj	General Manager, Dena Bank
15	Shri A.L. Bongirwar	ED, IDBI Bank
16	Shri Ajit Ingle	General Manager, IDBI Bank



Sr. No.	Name of the Participant	Designation / Institution
17	Shri V. Joogulappa	Dy. General Manager, IDBI Bank
18	Shri Ritu Raj Singh Rathore	Asstt. General Manager, IDBI Bank
19	Shri Vinod Kumar K.S.	Asstt. General Manager, Indian Overseas Bank
21	Shri Jayant Verma	Chief Manager, Oriental Bank of Commerce
22	Shri Rakesh Kumar M.	Sr. Manager, Punjab & Sind Bank
23	Shri R.K. Malhan	Dy. Gen. Manager, Punjab National Bank
24	Shri Devendra Kumar	General Manager, State Bank of India
25	Shri Vivek Newalkar	Chief Manager, State Bank of India
26	Shri Shri T. Manivannan	General Manager, Syndicate Bank
27	Shri N.G. Hegde	Asstt. Gen. Manager, Syndicate Bank
28	Shri A.K. Makhija	General Manager, UCO Bank
29	Shri J.K.V. Menon	Asstt. General Manager, UCO Bank
30	Shri H.C. Mittal	Field Gen. Manager, Union Bank of India
31	Shri Rajesh Aroda	General Manager, United Bank of India
32	Shri B.L. Meena	Dy. General manager, Vijaya Bank
33	Shri Anil Kumar	VP, Axis Bank
34	Shri Pradeep Agrawal	SVP, Axis Bank
35	Shri Vijay Dubey	AVP, Axis Bank
36	Shri Anil Arora	EVP Axis Bank
37	Ms Sasmita Swain	Br. M. Bandhan Bank
38	Shri Faisal Naik	Circle Head, Development Credit Bank
39	Shri Mahesh R.	VP, Federal Bank
40	Shri Ravi Narayanan	Country Head, HDFC Bank
41	Dr. Sameer Agrawal	VP, HDFC Bank
42	Shri Pankaj Arora	VP, HDFC Bank
43	Shri Ajay Bhuvad	Sr. Manager, HDFC Bank
44	Shri Amit Patni	Dy. Gen. Manager, ICICI Bank
45	Shri Sameer Kulkarni	Regional Manager, ICICI Bank
46	Ms Geeta Thadani	State Head, IndusInd Bank
47	Ms Jyoti Pradhan	Zonal Head, IndusInd Bank
48	Ms Mansi Mulik	Chief Manager, IndusInd Bank
49	Shri Satheesha Shetty	Dy. Gen. Manager, Karnataka Bank Ltd.
50	Dr. Arun T.R.	Chief Manager, Karnataka Bank
51	Shri Jeevan Jadhav	RBL Bank Ltd.
52	Shri Anand Newaskar	SVP, Yes Bank
53	Shri Vijay Parab	Sr. Manager, Yes Bank
54	Shri R.L. Bayas	Managing Director, MS Cooperative Bank
55	Shri S.B. Jadhav	Joint Manager, MS Cooperative Bank
<b>Regional Rural Banks</b>		
1	Shri Bidyut Kundu	Chairman, Vidharbha Konkan Gramin Bank
2	Shri S.T. Sawant	General Manager, Vidharbha Konkan Gramin Bank
3	Shri G.G. Wakade	Chief General Manager, Maharashtra Gramin Bank
<b>Others</b>		
1	Shri Vikram Vetal	Promoter, Shrikant Agro
2	Shri Sachin Parkale	MD, Shrikant Agro
<b>Convener Bank – Bank of Maharashtra</b>		
1	Shri V.U. Mhaske	GM, Convener, SLBC
2	Shri A.B. Thorat	DGM, Member Secretary, SLBC
3	Shri D.B. Deshmukh	AGM, SLBC
4	Shri Amit Teke	Senior Manager, SLBC
5	Shri P.M. Walunjkar	Manager, SLBC