



PRESS RELEASE

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**Performance Highlights for the
Quarter Ended June 2013**

Shri Narendra Singh, Chairman and Managing Director, Bank of Maharashtra, announced the performance highlights of the Bank immediately after the adoption of financial results for Financial year quarter ended 30th June 2013 by the Board of Directors.

Results at a glance – Q1 of FY 2013-14

Operating Profit for Q1 2013-14 increased to Rs.698.91 crore compared to Rs.440.21 crore for Q1 2012-13 with a growth rate of 58.77%

Net Profit for Q1 2013-14 was at Rs.266.33 crore as compared to Rs.140.46 crore for Q1 2012-13 recording a growth rate of 89.61 %

Total Income increased by Rs.757.01 crore to Rs.2974.31 crore recording growth of 34.14% over Q1 2012-13

Interest Spread for Q1 2013-14 increased to Rs.908.02 crores recording a growth rate of 39.46% over Q1 2012-13

Net Interest Margin (NIM) increased by 11 bps to 3.02% for Q1 2013-14.

Non-Interest Income for Q1 2013-14 jumps to Rs.225.10 crores recording growth of 25.89% over Q1 2012-13

Gross NPA ratio reduced by 44 bps to 1.80% as on June 2013

Net NPA ratio reduced by 17 bps to 0.80% as on June 2013

Gross Advances jumped by 43.60% to Rs.83010.44 crore as at 30.06.2013.

Total Deposits up by 32.01% to Rs.105446.65 crore as at 30.06.2013

Total Business increased by 36.88 % to Rs.188457.09 crore as at 30.06.2013

Business per Employee stood at Rs.12.97 crore and Profit per employee at Rs.7.33 lakhs for Q1 2013-14

CRAR Basel II at 11.83% as on 30.06.2013

Yield on Advances increased by 11 bps at 11.27% for Q1 2013-14

Cost of Funds reduced from 6.20 to 6.12% for Q1 2013-14

Cost to Income reduced by 864 bps to 38.32% as on 30.06.2013 for Q1

Book Value per Share Rs.71.26 as on 30.06.2013

Performance Highlights:

Business Growth:

- 1. Total Business:** Total Business of the Bank as on 30.06.2013 stood at Rs.188457.09 crore. The total business increased by Rs.50772.53 crore from Rs.137684.56 Crore as on 30.06.2012 registering a growth of 36.88% on y-o-y basis.
- 2. Business per Employee** has gone up from Rs.10.14 crore as at 30.06.2012 to Rs.12.97 crore as at 31.03.2013.
- 3. Business per Branch** was Rs.107.32 crore as on 30.06.2013 as against Rs.86.43 crore as at 30.06.2012.
- 4. Deposits:** Total Deposits of the Bank increased by Rs.25566.87 crore to Rs.105446.65 crore as on 30.06.2013 from Rs.79879.78 crore as on 30.06.2012 recording a growth of 32.01% on y-o-y basis.

The share of Current & Saving (CASA) Deposits to total deposits stood at 35.32% as on 30.06.2013.

5. Advances:

- **Gross Advances increased** from Rs.57804.78 crore as on 30.06.2012 to Rs.83010.44 crore as on 30.06.2013 recording growth by Rs.25205.66 Crore (43.60%) on y-o-y basis.
- **Credit Deposit Ratio** improved by 636 bps and stood at 78.72%.
- **Priority Sector Credit** stood at Rs.26599.72 crore at the end of Q1 ending June 2013
- **Agricultural advances** of the Bank stood at Rs.8513.18 crore as at the end of June 2013 as against Rs.6189.27 crore as at June 2012, showing a **growth of 37.55%**.
- **MSE advances** of the Bank stood at Rs.12483.25 crore at the end of June 2013 as against Rs.8829.88 crore at June 2012, showing a growth of 41.37%.
- **Retail advances** of the Bank stood at Rs.8890.05 crore at the end of June 2013 as against Rs.7003.08 crore at June 2012, showing a growth of 26.94%.

Income:

- 1. Total Income:** The total income of the Bank was at Rs.2974.31 crore for the Q1 2013-14 as compared to Rs.2217.30 crore for Q1 2012-13 showing an increase of Rs.757.01 crore [34.14%] on y-o-y basis.
- 2. Net Interest Income:** The Net interest income increased by Rs.256.93 crore from Rs.651.09 crore in Q1 2012-13 to Rs.908.02 crore in Q1 2012-13, recording an increase of 39.46% on y-o-y basis. The Net interest Margin (NIM) works out to 3.02%.
- 3. Non-Interest Income:** The non-interest income increased to Rs.225.10 crore (rise of 25.89%) as compared to Rs.178.80 crore in Q1 2012-13.

Asset Quality & Recovery:

1. **NPA: Gross NPA reduced by 44 bps to 1.80%** as on 30.06.2013 from 2.24% as on 30.06.2012. **Net NPA reduced by 17 bps to 0.80 %** at the end of Q1 2013-14 from 0.97% a year ago.

In absolute terms the Gross NPAs stood at Rs.1499.74 crore as on 30.06.13. Net NPA stood at Rs.655.96 crore as on 30.06.2013 as compared to Rs.549.29 cr as on 30.06.2012.

2. **Provision Coverage:** The NPA provision coverage ratio stood at 76.50 % as at 30.06.2013

Capital:

1. **Capital Adequacy Ratio:** The Capital Adequacy Ratio under Basel II norms was at 11.83 % as on 30.06.2013 against the regulatory required level of 9%.
2. **Earnings Per Share (Not Annualised):** The Earnings per Share has gone up to Rs.3.81 as at 30.06.2013 from Rs.2.12 in Q1 2012-13.
3. **Book Value Per Share:** The BVPS was at Rs 71.26 as at 30.06.2013 as compared to Rs.56.76 as at 30.06.2012.

Productivity Ratios:

1. **Cost to Income Ratio:** The Cost to Income ratio reduced to 38.32% for the Q1 June 2013 as compared to 46.96% for similar period of the previous year.
2. **Yield on Advances:** Yield on advances increased to 11.27% as compared to 11.16% for similar period of the previous year.
3. **Cost of Fund:** Cost of funds reduced from 6.20% to 6.12% for Q1 2013-14.

Branch Network

- The Bank's network has spread across 6,868 functional Units spread across **28** States and **2** Union territories.
- **1756** Branches, **802** ATMs & **107** MahaGram Seva Kendra.
- During the quarter, the Bank opened **28 Branches** across the country.

Awards & Recognition

- ❖ Best Bank in Public Sector
 - ❖ Best Bank with Most Admired Services
 - ❖ Best Security Initiative
 - ❖ Business Sustainability Initiative
 - ❖ Best Corporate Social Responsibility
 - ❖ Best C. E. O. of the year to Mr. Narendra Singh, C & MD
 - ❖ Best Executive Director of the year to Mr. C. VR. Rajendran, ED
- Awards given by IPE Banking Financial Services and Insurance
- ❖ "Business Excellence in Banking award"
- Award given by Times Research Pvt. Ltd.

New Business Initiatives

- **Door Step Banking** started at Pune & Mumbai. And subsequently at other 28 centres across the country.
- Acceptance of Maharashtra Govt. Taxes across counter at all branches.
- NPS Lite "**Swavlamban**" started at all Branches.

Looking ahead...

- Basic Service D MAT Account.
- Saving Bank Special for HNI with loads of benefits
- Launching of Reverse Mortgage(Maha Aasra) Product for Senior Citizen
- 225 New Branches to be opened in FY 2013-14
- **UTKARSH**: Bank has engaged the services of M/S. Ernst & Young-leading international consultancy, for strategic Business transformation. The purpose is to improve productivity for maximizing customer satisfaction and delightful Banking experience for customers in various areas like customer services, Current & Saving Deposit (CASA), capital efficiency, Designing, setting up and reengineering of Back office architecture, sales performance in retail & SME loans, leveraging -alternate channels for business performance and human capital augmentation.

Financial Indicators - I (Q1 ended 30.06.2013 & 30.06.2013)

	Q1 2012 (Rs. In Cr.)	Q1 2013 (Rs. In Cr.)	Growth y-o-y	
			Abs.	Growth %
Net Profit	140.46	266.33	125.87	89.61
Operating Profit	440.21	698.91	258.70	58.77
Total Income	2217.30	2974.31	757.01	34.14
Interest Income	2038.50	2749.21	710.71	34.86
Interest spread	651.09	908.02	256.93	39.46
Non Interest Income	178.80	225.10	46.30	25.89
Cost to Income	46.96	38.32		
Return on Assets	0.63	0.89		
Staff Expenses to AWF	1.16	0.88		
Return on Equity	14.95	21.40		
Business per Branch	86.43	107.32		

(Rs. In Cr.)

	As At		Growth Y-o-Y	
	30.06.2012	30.06.2013	Absolute	% age
Deposits	79880	105447	25567	32.00
Advances	57805	83010	25205	43.60
Total Business	137685	188457	50772	36.87
Investments	25612	33505	7893	30.82
Gross NPAs (as % to gross advances)	2.24	1.80		
Net NPAs (as % to gross advances)	0.97	0.80		